

NOTICE OF MEETING

The Special Meeting of the Incline Village General Improvement District (IVGID) Board of Trustees will be held Starting at 6:00 PM on March 5, 2025, in the Boardroom at 893 Southwood Boulevard, Incline Village, Nevada.

Public Comment

Public Comments are welcomed during Public Comment Periods and are limited to 3 minutes per person per Public Comment Period. Unused time may not be allocated to other speakers. A speaker's viewpoint will not be restricted; however, reasonable restrictions may be imposed upon the time, place, and manner of speech. Irrelevant statements, unduly repetitious statements, and personal attacks that would objectively antagonize or incite others are examples of speech that may be reasonably limited. Not to include comments on General Business items with scheduled public comments. The Board of Trustees may address matters brought up during public comments at the conclusion of the comment period but may not deliberate on any non-agendized item.

Members of the Public are welcome to provide Public Comment by Telephone at (877) 853-5247 and in the Civic Plus Portal at https://ivgid.portal.civicclerk.com/event/549/overview (the Webinar ID will be Posted to the District Website on the Day of the Meeting). The Special Meeting will be available for viewing at https://ivgid.portal.civicclerk.com/.

- A. PLEDGE OF ALLEGIANCE*
- B. ROLL CALL OF TRUSTEES*
- C. INITIAL PUBLIC COMMENTS Unless otherwise determined, the time limit shall be three minutes for each person wishing to make a public comment. Unless otherwise permitted by the Chair, no person shall be allowed to speak more than once on any single agenda item. Not to include comments on General Business items with scheduled public comments. The Board of Trustees may address matters brought up during public comments at the conclusion of the comment period but may not deliberate on any non-agendized item.
- D. APPROVAL OF AGENDA (for possible action)

The Board of Trustees may make a motion for a flexible agenda which is defined as taking items on the agenda out of order; combining agenda items with other agenda items; removing items from the agenda; moving agenda items to an agenda of another meeting or voting on items in a block.

- -OR- The Board of Trustees may make a motion to accept and follow the agenda as submitted/posted.
- E. GENERAL BUSINESS (for possible action)
 - 1. **SUBJECT:** Review and Discuss Fiscal Year 2024/2025 Mid-Year Budget; Discussion, Direction, and Possible Action. (Requesting Staff Members: District General Manager Robert Harrison, and Director of Finance Jessica O'Connell) *pages 4 9*

Recommendation for Action: That the Board of Trustees Review, Discuss and provide Direction to Staff on the Fiscal Year 2024 Mid-Year Budget.



NOTICE OF MEETING

Agenda for the Board Meeting of March 5, 2025 - Page 2

2. **SUBJECT:** Review, Discuss and possibly Approve the 2025/2026 Group Picnic Rental Fee Rate Schedule (for possible action). (Requesting Staff Member: Parks and Recreation Director Karen Crocker) – *pages 10 - 20*

Recommendation for Action: That the Board of Trustees makes a Motion to:

- 1. Approve an increase of 3.5% to Group Picnic Rental Rates as shown in (Table 1)
- 2. Approve Incline Village General Improvement District Recreation Pass Holder Discount of 20% of Public Rates for Picnic Area Rental Rates (Table 1).
- 3. **SUBJECT:** Review, Discuss and Possibly Approve the Fields Fee Rate Schedule. (For possible Action) (Requesting Staff Member: Director Parks and Recreation Karen Crocker) *pages 21 33*

Recommendation for Action: That the Board of Trustees make a Motion to Approve the Field Rental Fee Rate Schedule to include;

- 1. An increase of 3.5% to Field Rental Rates as shown in (Table 1)
- 2. Incline Village General Improvement District Recreation Pass Holder Discount of 20% of Public Rates for Field Rental Rates (Table 1).
- 3. New daily tournament fee of \$200 per field per day.
- 4. Local Non-Profit Field Rate (\$55 hourly, \$259 daily).
- 5. Local Youth Sports League Fee (\$3000 season).
- 4. **SUBJECT:** Review, Discuss and Provide Direction Regarding Funding of the Parks Division; Currently part of the General Fund and the recommendation to move Parks Division to the Community Services Fund for Fiscal Year 2025-26 and Subsequent Years. (Requesting Staff Members Director of Finance Jessica O'Connell and Director of Parks and Recreation Karen Crocker) *pages 34 36*

Recommendation for Action: That the Board provide Direction to staff to prepare budgets with Parks Division Funded by the Community Service Fund, instead of the General Fund.

- F. BOARD OF TRUSTEES UPDATE
- G. FINAL PUBLIC COMMENTS Limited to a maximum of three minutes in duration.
- H. ADJOURNMENT (for possible action)



NOTICE OF MEETING

Agenda for the Board Meeting of March 5, 2025 - Page 3

CERTIFICATION OF POSTING THIS AGENDA

I hereby certify that on or before 9:00 AM on Friday, February 28, 2025, a copy of this agenda (IVGID Board of Trustees Session of March 5, 2025) was delivered to the post office addressed to the people who have requested to receive copies of Incline Village General Improvement District's (IVGID) agendas; copies were e-mailed to those people who have requested; and a copy was posted, physically or electronically, at the following locations in accordance with Assembly Bill 213:

- 1. IVGID Anne Vorderbruggen Building (893 Southwood Boulevard, Incline Village, Nevada; Administrative Offices)
- 2. IVGID's website (www.yourtahoeplace.com/ivgid/board-of-trustees/meetings-and-agendas)
- 3. IVGID's CivicPlus Portal (https://ivgid.portal.civicclerk.com/)
- 4. State of Nevada public noticing website (https://notice.nv.gov/)
- 5. IVGID's Recreation Center (980 Incline Way, Incline Village, Nevada)

Persons may request copies of all agenda materials by contacting the District Clerk or by visiting the Administrative Offices at the address listed above.

/s/ Heidi H. White Heidi H. White

District Clerk (e-mail: hhw@ivgid.org/phone # 775-832-1268)

IVGID Board of Trustees: Board Chair Michaela Tonking, Vice-Chair Michaela Jezycki, Treasurer Mick Homan, Secretary Dave Noble and Trustee Raymond Tulloch Notes: Items on the agenda may be taken out of order; combined with other items; removed from the agenda; moved to the agenda of another meeting; moved to or from the Consent Calendar section; or may be voted on in a block. Items with a specific time designation will not be heard prior to the stated time but may be heard later. Those items followed by an asterisk (*) are items on the agenda upon which the Board of Trustees will take no action. Members of the public who are disabled and require special accommodations or assistance at the meeting are requested to call IVGID at 832-1100 at least 24 hours prior to the meeting. IVGID'S agenda packets are available at IVGID's website, www.yourtahoeplace.com; go to "Board Meetings and Agendas".

MEMORANDUM

TO: Board of Trustees

THROUGH: Robert Harrison, General Manager

FROM: Jessica O'Connell, District Director of Finance and Karen Crocker,

Director of Community Recreation

SUBJECT: Review, and Discuss the FY24-25 Mid-Year Budget

DATE: March 5, 2025

I. RECOMMENDATION

Review of the FY 24-25 Mid-Year Budget for Community Recreation Fund and Beach Fund.

II. BACKGROUND

The FY24-25 Mid-Year Budget for the Community Recreation Fund will provide the board with the current financial standing, including revenue, expenditures, and overall budget performance.

III. <u>DISCUSSION</u>

The Director of Community Recreation and the Director of Finance will provide an overview of the IVGID (Incline Village General Improvement District) financial position at mid-year for Fiscal Year 2024-25, covering the Community Recreation Fund and Beach Fund. Per NRS 354.626, local governments are required to adhere to their approved budgets, and any expenditure exceeding the budgeted amounts must be addressed through formal budget amendments.

We have identified that the Community Recreation Division and Beach Fund have exceeded the adopted budget. To comply with NRS 354.626, a Budget Amendment Resolution will be required with board approval and submission to the State of Nevada Department of Taxation.

We would like to discuss the following options:

One District ~ One Team

- Continue operations until June 30, 2025
- Budget Amendment within the appropriate funds to cover the shortfall

IV. ATTACHMENTS FY24-25 Mid-Year Budget to Actual

100-GENERAL FUND

Estimated Revenues
Appropriations
Budgetary Fund Balance

| 2025 | 2024 | 2023 |
|----------------------|----------------|-------------|
| \$ (4,730,729) \$ | (4,657,977) \$ | (4,117,002) |
| 4,431,689 | 9,230,101 | 6,454,005 |
| (299,040) | 4,572,124 | 2,337,003 |

BUDGET

Revenues Salaries and Benefits Services & Supplies Capital Outlay Net (Excess)/Deficit

| BUDGET TO ACTUAL | | | | | | | | | | |
|------------------------|-------------|------------------------|-------------|------------------------|-------------|--|--|--|--|--|
| 2025 Revised Budget | 2025 Actual | 2024 Revised Budget | 2024 Actual | 2023 Revised Budget | 2023 Actual | | | | | |
| | | | | | | | | | | |
| (4,730,729) | (2,607,056) | (4,657,977) | (4,546,416) | (4,117,002) | (4,311,937) | | | | | |
| 5,836,800 | 3,742,569 | 5,361,024 | 5,355,248 | 4,279,462 | 3,776,865 | | | | | |
| (1,740,111) | (153,965) | 1,375,260 | 537,874 | 441,543 | (198,867) | | | | | |
| 335,000 | 263,647 | 2,493,817 | - | 1,733,000 | 1,814,588 | | | | | |
| (299,040) | 1,245,195 | 4,572,124 | 1,346,706 | 2,337,003 | 1,080,649 | | | | | |

| | DEPARTMENT |
|--------------|----------------------|
| | |
| Revenues | |
| 10 | General Government |
| 43 | Parks |
| | Revenue Total |
| Expenditures | |
| 10 | General Government |
| 11 | Executive |
| 12 | Finance |
| 13 | Human Resources |
| 14 | Community Relations |
| 43 | Parks |
| | Expenditure Total |
| | Net (Excess)/Deficit |
| | red=deficit |
| | |

| | DEPARTMENT | | | | | | | | | | | |
|----|--------------------------|--------------------------|--------------------------|--------------------------|------------------------|------------------|--|--|--|--|--|--|
| 2 | 2025 Revised Budget | 2025 Actual | 2024 Revised Budget | 2024 Actual | 2023 Revised Budget | 2023 Actual | | | | | | |
| | (4,485,616) (245,113) | (2,468,985) (138,071) | (4,448,814) (209,163) | (4,310,287) (235,929) | (4,117,002) - | (4,311,937) - | | | | | | |
| | (4,730,729) | (2,607,056) | (4,657,977) | (4,546,216) | (4,117,002) | (4,311,937) | | | | | | |
| | | | | | | | | | | | | |
| | 612,974 | 437,959 | 513,778 | 1,301,001 | 2,512,738 | 2,045,774 | | | | | | |
| | 1,183,482 777,212 | | 1,051,983 | 843,555 | 933,612 | 821,309 | | | | | | |
| | 901,796 | 1,471,495 | 3,977,034 | 2,117,184 | 2,164,768 | 2,033,739 | | | | | | |
| | 209,675 | 352,967 | 418,345 | 263,108 | 535,492 | 325,320 | | | | | | |
| | 188,095 | 118,456 | 285,800 | 193,066 | 307,394 | 166,445 | | | | | | |
| | 1,335,669 | 694,161 | 2,983,162 | 1,175,008 | - | - | | | | | | |
| | 4,431,689 | 3,852,251 | 9,230,101 | 5,892,922 | 6,454,005 | 5,392,586 | | | | | | |
| \$ | (299,040) | \$ 1,245,195 | \$ 4,572,124 | \$ 1,346,706 | \$ 2,337,003 | \$ 1,080,649 | | | | | | |

200-UTILITY FUND

Estimated Revenues
Appropriations
Budgetary Fund Balance

| BUDGET | | | | | | | |
|----------------|--------------|----|--------------|----|--------------|--|--|
| 2025 2024 2023 | | | | | | | |
| \$ | (37,360,555) | \$ | (72,977,213) | \$ | (18,482,339) | | |
| | 33,751,910 | | 95,254,567 | | 36,882,823 | | |
| | (3,608,645) | | 22,277,354 | | 18,400,484 | | |

| Revenues |
|-----------------------|
| Salaries and Benefits |
| Services & Supplies |
| Capital Outlay |
| Debt |
| Net (Excess)/Deficit |

DESCRIPTION

| BUDGET TO ACTUAL | | | | | | | | | | |
|------------------------|--------------|--------------|--------------------------------------|--------------|--------------|--|--|--|--|--|
| 2025 Revised Budget | 2025 Actual | | tual 2024 Revised 2024 Actual Budget | | 2023 Actual | | | | | |
| | | | | | | | | | | |
| (37,360,555) | (12,917,698) | (72,977,213) | (17,722,767) | (18,482,339) | (14,902,336) | | | | | |
| 6,112,229 | 3,949,439 | 5,712,748 | 5,530,461 | 5,653,680 | 4,804,608 | | | | | |
| 9,276,431 | 3,397,855 | 7,545,005 | 6,470,369 | 5,535,836 | 3,382,514 | | | | | |
| 17,680,000 | 12,989,659 | 81,482,257 | 4,377,217 | 26,050,172 | 2,853,124 | | | | | |
| 683,250 | - | 514,557 | 92,006 | (356,865) | (934,221) | | | | | |
| (3,608,645) | 7,419,255 | 22,277,354 | (1,252,715) | 18,400,484 | (4,796,311) | | | | | |

| DEPARTMENT |
|----------------------|
| |
| |
| Water |
| Sewer |
| Solid Waste |
| TWSA |
| Revenue Total |
| |
| Water |
| Sewer |
| Solid Waste |
| TWSA |
| Expenditure Total |
| Net (Excess)/Deficit |
| |

red=deficit

| DEPARTMENT | | | | | | | | | | | |
|------------|-----------------------|---------------------------|-------------|------------------------------------|---------------------------|-----------------|-----------------|------------------------|--------------|-----------|--------------|
| 2 | 025 Revised Budget | 2 | | 2024 Revised Budget 2024 Actual | | | 2 | 2023 Revised Budget | 2023 Actual | | |
| | | | | | · | | | | | | |
| | (7,514,793) | | (5,867,438) | | (7,026,594) | | (7,414,879) | | (6,418,779) | | (6,156,218) |
| | (29,259,574) | | (6,651,088) | | (65,417,219) | | (9,714,827) | | (11,547,560) | | (8,162,596) |
| | (400,000) | ,000) (319,224) | | | (373,800) | 00) (392,916) | | | (356,000) | | (404,802) |
| | (186,188) | | (79,948) | | (159,600) | | (200,145) | | (160,000) | | (178,720) |
| | (37,360,555) | (37,360,555) (12,917,698) | | | (72,977,213) (17,722,767) | | (17,722,767) | | (18,482,339) | | (14,902,336) |
| | | | | | | | | | | | |
| | 9,710,753 | | 4,185,347 | | 12,586,825 | | 5,494,021 | | 9,197,901 | | 5,262,992 |
| | 23,442,584 | | 15,856,499 | | 82,042,549 | 10,454,819 | 10,454,819 27,1 | | | 4,370,253 | |
| | 400,000 | | 202,038 | | 442,638 | 442,638 331,513 | | | 448,940 | | 322,311 |
| | 198,573 | | 93,068 | | 182,555 | | 189,699 | | 132,136 | | 150,468 |
| | 33,751,910 | | 20,336,952 | | 95,254,567 | | 16,470,052 | | 36,882,823 | | 10,106,025 |
| \$ | (3,608,645) | \$ | 7,419,255 | \$ | 22,277,354 | \$ | (1,252,715) | \$ | 18,400,484 | \$ | (4,796,311) |

300-COMMUNITY SERVICES FUND

BUDGET

Estimated Revenues
Appropriations
Budgetary Fund Balance

| | 2025 | 2024 | 2023 |
|----|--------------|--------------------|--------------------|
| \$ | (25,275,383) | \$ (22,797,981) | \$ (26,159,745) |
| | 25,626,866 | 29,091,536 | 23,966,496 |
| | 351,482.75 | 6,293,554.89 | (2,193,248.70) |

BUDGET TO ACTUAL

| | DEPARTMENT | DEPARTMENT | | | | | | |
|--------------|---------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--|
| | | 2025 Revised | | 2024 Revised | | 2023 Revised | | |
| | | Budget | 2025 Actual | Budget | 2024 Actual | Budget | 2023 Actual | |
| _ | | | | | | | | |
| Revenues | | | | | | | | |
| 320 | Golf | | | | | | | |
| 330 | Facilities | (5,930,883) | (4,716,894) | (5,698,903) | (5,137,835) | (6,481,778) | (6,412,332) | |
| 340 | Ski | (2,098,000) | (1,024,711) | (1,942,550) | (1,360,131) | (2,304,536) | (1,810,997) | |
| 350 | Recreation | (14,104,350) | (10,953,481) | (13,093,320) | (12,963,456) | (13,055,911) | (13,914,875) | |
| 360 | Community Services Admin. | (2,446,236) | (1,631,429) | (1,572,817) | (1,462,430) | (2,907,560) | (2,822,032) | |
| 370 | Parks | (362,751) | (207,014) | (253,900) | (339,330) | (507,849) | (650,060) | |
| 380 | Tennis | - | - | - | - | (378,368) | (251,589) | |
| | Revenue Totals | (333,163) | (229,085) | (236,491) | (338,444) | (177,401) | (297,860) | |
| Expenditures | | (25,275,383) | (18,762,614) | (22,797,981) | (21,601,625) | (25,813,403) | (26,159,745) | |
| 320 | Golf | | | | | | | |
| 330 | Facilities | 6,615,856 | 3,934,631 | 8,463,661 | 6,013,228 | 9,060,542 | 6,216,591 | |
| 340 | Ski | 1,770,284 | 1,125,049 | 2,023,612 | 1,845,609 | 2,311,051 | 1,757,539 | |
| 350 | Recreation | 12,293,355 | 7,210,509 | 14,143,729 | 13,365,435 | 12,796,927 | 11,155,232 | |
| 360 | Community Services Admin. | 4,077,157 | 1,779,394 | 3,378,992 | 629,455 | 5,188,595 | 2,833,471 | |
| 370 | Parks | 502,796 | 328,539 | 538,711 | 600,002 | 609,994 | 427,232 | |
| 380 | Tennis | - | , - | - | 971,953 | 1,699,049 | 1,217,772 | |
| | Expenditure Totals | 367,418 | 313,969 | 542,831 | 1,326,071 | 370,682 | 358,659 | |
| | Net (Excess)/Deficit | 25,626,866 | 14,692,091 | 29,091,536 | 24,751,753 | 32,036,839 | 23,966,496 | |
| | | 351,483 | (4,070,523) | 6,293,555 | 3,150,129 | 6,223,436 | (2,193,249) | |

| | | DIVISION | | | | | | |
|--------------|----------------------------------|--------------|----------------|------------------------|--------------|------------------------|----------------|--|
| | DIVISION | | 2025 Actual | 2024 Revised Budget | 2024 Actual | 2023 Revised Budget | 2023 Actual | |
| Revenues | | | | | | | | |
| 31 | Championship Course | (4,602,901) | (3,593,853) | (4,522,308) | (4,008,009) | (4,296,325) | (4,380,582) | |
| 32 | Mountain Course | (1,327,982) | (1,123,041) | (1,176,595) | (1,129,826) | (2,185,453) | (2,031,750) | |
| 33 | Facilities | (2,098,000) | (1,024,711) | (1,942,550) | (1,360,131) | (2,304,536) | (1,810,997) | |
| 34 | Diamon Peak Ski Resort | (13,651,550) | (10,685,856) | (12,636,120) | (12,580,395) | (12,628,511) | (13,546,924) | |
| 36 | Snowflake Lodge | (452,800) | (267,625) | (457,200) | (383,061) | (427,400) | (367,952) | |
| 43 | Parks | - | (18,850) | - | - | (378,368) | (251,589) | |
| 45 | Youth & Family | (333,163) | (229,085) | (236,491) | (338,444) | (177,401) | (297,860) | |
| 46 | Recreation Programs | (364,890) | (163,077) | (414,829) | (309,726) | (414,150) | (456,985) | |
| 48 | Recreation Center | (2,081,346) | (1,468,352) | (1,157,988) | (1,152,704) | (2,493,410) | (2,365,047) | |
| 49 | Recreation-Other | (362,751) | (188,164) | (253,900) | (339,330) | (507,849) | (650,060) | |
| | Revenue Totals | (25,275,383) | (18,762,614) | (22,797,981) | (21,601,625) | (25,813,403) | (26,159,745) | |
| Expenditures | | | | | | | | |
| 31 | Championship Course | 5,165,098 | 3,006,097 | 5,548,889 | 4,338,995 | 6,349,410 | 4,888,471 | |
| 32 | Mountain Course | 1,450,757 | 927,980 | 2,914,772 | 1,675,347 | 2,711,132 | 1,328,120 | |
| 33 | Facilities | 1,770,284 | 1,125,049 | 2,023,612 | 1,845,609 | 2,311,051 | 1,757,539 | |
| 34 | Diamon Peak Ski Resort | 11,958,288 | 7,081,871 | 13,833,638 | 13,154,834 | 12,484,845 | 10,944,714 | |
| 36 | Snowflake Lodge | 335,067 | 128,638 | 310,090 | 210,601 | 312,082 | 210,517 | |
| 43 | Parks | - | - | - | 971,953 | 1,699,049 | 1,217,772 | |
| 45 | Youth & Family | 367,418 | 313,969 | 542,831 | 1,326,071 | 370,682 | 358,659 | |
| 46 | Recreation Programs | 681,376 | 366,117 | 637,284 | 717,572 | 618,919 | 442,983 | |
| 48 | Recreation Center | 3,395,781 | 1,413,277 | 2,741,708 | (88,117) | 4,569,676 | 2,390,488 | |
| 49 | Recreation-Other | 502,796 | 329,093 | 538,711 | 598,887 | 609,994 | 427,232 | |
| | Expenditure Totals | 25,626,866 | 14,692,091 | 29,091,536 | 24,751,753 | 32,036,839 | 23,966,496 | |
| | Net (Excess)/Deficit red=deficit | \$ 351,483 | \$ (4,070,523) | \$ 6,293,555 | \$ 3,150,129 | \$ 6,223,436 | \$ (2,193,249) | |

390-BEACH FUND

Estimated Revenues

| 2025 | 2024 | 2023 |
|----------------------|----------------|-------------|
| \$ (3,800,310) \$ | (4,919,640) \$ | (3,192,130) |
| 6,598,530 | 7,761,797 | 3,362,017 |
| 2,798,220 | 2.842.157 | 169.887 |

BUDGET

Appropriations **Budgetary Fund Balance**

| DE | SCRIPTION |
|----|-----------|
| | Revenues |

Services & Supplies Capital Outlay
Net (Excess)/Deficit

| BUDGET TO ACTUAL | | | | | | | |
|------------------------|------------------------------|-------------|-------------|-------------|-------------|--|--|
| 2025 Revised Budget | 2025 Actual 2024 Actual 2023 | | | | | | |
| (3,800,310) | (2,938,145) | (4,919,640) | (5,293,733) | (3,192,130) | (3,567,365) | | |
| 1,255,000 | 1,149,760 | 1,162,001 | 1,621,827 | 1,190,505 | 1,136,956 | | |
| 1,128,530 | 610,769 | 1,423,166 | 1,183,680 | 1,207,125 | 679,796 | | |
| 4,215,000 | 8,772 | 5,176,630 | 481,369 | 964,388 | 357,847 | | |
| 2,798,220 | (1,168,844) | 2,842,157 | (2,006,857) | 169,887 | (1,392,766) | | |

| | DIVISION |
|--------------|--|
| Revenues | |
| 35 | Burnt Cedar |
| 38 | Incline Beach |
| 39 | Beach |
| | Revenue Total |
| Expenditures | |
| 35 | Burnt Cedar |
| 38 | Incline Beach |
| 39 | Beach |
| | Expenditure Total Net (Excess)/Deficit red=deficit |

| | DIVISION | | | | | | | |
|----|-----------------------|---------------|------------------------|------------------|------------------------|------------------|--|--|
| 20 | 025 Revised Budget | 2025 Actual | 2024 Revised Budget | 2024 Actual | 2023 Revised Budget | 2023 Actual | | |
| | | | | | | | | |
| | - | - | (17,100) | (24,000) | (16,280) | (53,500) | | |
| | (150,440) | (166,070) | (243,800) | (167,045) | (55,560) | (37,264) | | |
| | (3,649,870) | (2,772,075) | (4,658,740) | (5,102,688) | (3,120,290) | (3,476,601) | | |
| | (3,800,310) | (2,938,145) | (4,919,640) | (5,293,733) | (3,192,130) | (3,567,365) | | |
| | - | 4,457 | 56,665 | 37,122 | 357,576 | 51,357 | | |
| | 131,936 | 108,839 | 161,121 | 123,451 | 168,070 | (1,936) | | |
| | 6,466,594 | 1,656,004 | 7,544,011 | 3,126,303 | 2,836,371 | 2,125,180 | | |
| | 6,598,530 | 1,769,300 | 7,761,797 | 3,286,876 | 3,362,017 | 2,174,601 | | |
| \$ | 2,798,219.8 | (1,168,844.4) | \$ 2,842,156.9 | \$ (2,006,857.0) | \$ 169,887.2 | \$ (1,392,763.3) | | |

MEMORANDUM

TO: Board of Trustees

THROUGH: Robert Harrison, District General Manager

FROM: Karen Crocker, Director- Parks and Recreation

SUBJECT: Review, Discuss and Possibly Approve the 2025/2026 Group Picnic

Rental Fee Rate Schedule (Requesting Staff Member: Parks and

Recreation Director Karen Crocker)

RELATED

DISTRICT District Board of Trustees

POLICIES, Pricing for Products and Services Practice 6.2.0;

PRACTICES, 3.3 IVGID Picture Pass Holders; 3.3.1

RESOLUTIONS 3.4 Discounts; 3.4.2

OR ORDINANCES:

DATE: March 5, 2025

I. RECOMMENDATION

Review, Discuss and Possibly Approve the 2025/2026 Group Picnic Rental Fee Rate Schedule (Requesting Staff Member: Parks and Recreation Director Karen Crocker)

- 1. Approve an increase of 3.5% to Group Picnic Rental Rates as shown in Table 1
- 2. Approve IVGID Recreation Pass Holder Discount of 20% of Public Rates for Picnic Area Rental Rates (Table 1).

II. BACKGROUND

The District-operated Parks & Recreation Department Counter provides the sale of Group Picnic Rentals to Non-Picture Pass Holder (Public) as well as a discounted product to IVGID Recreation Pass Holders (aka IVGID Picture Pass holders or PPH) throughout the year for a variety of venues. The rental of beach venues remains restricted to IVGID Recreation Pass Holders year-round.

Historically, Staff initiates the sale of rentals as soon as rates are approved for the year. A majority of the sales for the months of May – September occur in March the same year. Although the budget is based on fiscal year 2025/2026, July 1 through June 30, staff is recommending that the fiscal year 2025/26 rates go into effect upon approval of the Board's action. This is due to the seasonality and timing of rental agreements, memberships and beach access that begin in spring 2025. This approval will allow our fees to be effective for the upcoming 2025-26 budget due to our seasonal operations. Likewise, the FY 2026/2027 rates will go into effect January 1, 2026, so as to keep consistent pricing throughout the year.

The staff recommendation proposed includes a 3.5% increase to Group Picnic Rentals. Staff is also recommending a 20% discount for IVGID Recreation Pass Holders where there is a Non-Resident Rate. For beach venues which have restricted access, staff is recommending a 3.5% increase for IVGID Recreation Pass Holders.

Please refer to Table 1 for a breakdown of current fiscal year rates as well as proposed increases.

II. FINANCIAL IMPACT AND BUDGET

The FY2025/2026 budget includes a 3.5% increase for Group Picnic Rentals.

III. ALTERNATIVES

The Board of Trustees may provide directions on an alternative percent increase to the fee structure.

IV. COMMENTS

Provided these recommendations are approved, staff will initiate the fees on March 10, 2025.

V. ATTACHMENTS

- **I.** Table 1- Group Picnic Rental Fees
- II. Practice 6 2 0 Pricing for Products and Services

Table 1

Attachment A- Proposed Park and Recreation Fees

| Facility/Venue | FY25 Fee | FY25 w/IVGID | FY26 Proposed Fee | FY26 Proposed w/IVGID | FY26 Proposed Local Non- Profit | FY27 Proposed Fee | FY27 Proposed w/IVGID | FY27 Proposed Local Non- Profit | Justification if increase higher or lower than 3.5% |
|--|----------------------|-----------------|----------------------|-----------------------------|--|----------------------|-----------------------------|--|---|
| Group Picnic Area Rent | als | | | | | | | | |
| All Beaches AM/PM Mon-Thurs | Restricted Access | \$125 | Restricted Access | \$130 | N/A | Restricted Access | \$135 | N/A | |
| All Beaches Daily Mon- Thurs | Restricted Access | \$180 | Restricted Access | \$187 | N/A | Restricted Access | \$194 | N/A | |
| All Beaches AM/PM Fri- Sun | Restricted Access | \$180 | Restricted Access | \$187 | N/A | Restricted Access | \$194 | N/A | |
| All Beaches Daily Fri- Sun | Restricted Access | \$290 | Restricted Access | \$301 | N/A | Restricted Access | \$312 | N/A | |
| Preston Park Picnic AM/PM | \$125 | \$80 | \$130 | \$104 | N/A | \$135 | \$108 | N/A | |
| Preston Park Picnic Daily | \$185 | \$130 | \$192 | \$154 | N/A | \$199 | \$160 | N/A | |
| Village Green BBQ/Picnic AM/PM | \$100 | \$75 | \$104 | \$84 | N/A | \$108 | \$87 | N/A | |
| Village Green BBQ/Picnic Daily | \$125 | \$100 | \$130 | \$104 | N/A | \$135 | \$108 | N/A | |
| Ridgeline Park #1 Picnic AM/PM | \$100 | \$75 | \$104 | \$84 | N/A | \$108 | \$87 | N/A | |
| Ridgeline Park #1 Picnic Daily | \$125 | \$100 | \$130 | \$104 | N/A | \$135 | \$108 | N/A | |
| Rec Center BocceBall Courts - Hourly | \$30 | \$25 | \$32 | \$26 | N/A | \$34 | \$28 | N/A | |
| Rec Center Bocce AM/PM - per court | \$120 | \$100 | \$125 | \$100 | N/A | \$130 | \$104 | N/A | |
| Rec Center Bocce - All Day/All Courts | \$480 | \$400 | \$497 | \$398 | N/A | \$515 | \$412 | N/A | |

RELEVANT POLICIES: 6.1.0 Adoption of Financial Policies

PRACTICE. It is the practice of the District to establish the manner in which fees and charges for services are set and the extent to which they cover the cost of services provided (per Policy 6.1.2.2)

1.0 Scope

This Practice shall be used to ensure consistent application of pricing policy across the District's Community Services and Beach venues in order to meet venue-specific revenue and cost-recovery targets established through the annual budget process.

The objective of the District's pricing policy is to:

- Ensure that revenues, including Charges for Services and applicable Recreation or Beach Facility Fees are sufficient to cover the full cost of providing services to IVGID Picture Pass holders, guests of IVGID Picture Pass holders and others.
- Utilize sound financial planning principles to avoid volatility in charges and fees from year-to-year.
- Promote consistent framework for pricing across all venues and programs, while providing for venue-specific pricing considerations.
- Establish conditions for management to modify pricing during the fiscal year based on market conditions, and for the determination of pricing new programs.
- **2.0** <u>Definitions</u> for purposes of this practice, the following definitions shall be applied:
 - <u>Full-Cost</u> is intended to represent the per-unit cost of providing access to, or use of, District venues, services and programs, and shall include operating costs (including overhead), capital depreciation and debt, as reflected in the annual budget.
 - Operating Costs are defined to include direct personnel costs, nonpersonnel costs and overhead costs. For purposes of this definition, overhead applied to programs and services shall include appropriate allocation of Central Services Overhead as well as Departmentspecific administrative overhead.

- <u>Direct Costs</u> are defined as the incremental cost of providing for access or services for a specific event or purpose. Examples would include incremental cost (staffing, supplies, etc.) of providing access to a venue during normal business hours versus outside of normal operations.
- <u>Capital Costs</u> for programs and services provided through the District's Community Services and Beach Enterprise Funds shall be defined as the annual depreciation budgeted and allocated to each fund and cost center.
- <u>Debt Costs</u> for purposes of establishing full-cost recovery shall include principal and interest on outstanding debt allocated to each fund as included in the annual budget.

3.0 Community Services Pricing

The District operates recreational facilities, venues, services and programs. To support the Community Services facilities, venues, services, and programs, the District establishes, through the annual budget process, a Recreation Facility Fee assessed on parcels and/or dwelling units within the District.

Pricing for IVGID Picture Pass holders and others is defined as follows:

- 3.1 Others (Non IVGID Picture Pass holders):
 - 3.1.1 Rates charged for use of venues, services, and programs shall be set to cover no less than 100% of the Full-Cost of the venue rental, venue access, service provided and programs made available.
 - 3.1.2 Pricing for services and merchandise sold at District profit centers (ex. Golf Shop, Food and Beverage, Ski Rentals) shall incorporate mark-up over costs based on market-driven targeted profit margins established as part of the budget process.
 - 3.1.3 As it applies to daily rates charged for venue rental, venue access, programs, and services, management is authorized to

utilize dynamic pricing, based on changing market conditions, provided that doing so contributes positively to the net operating income of the venue. (The Board may establish a "floor" such as no lower than the IVGID Picture Pass-holder rate).

3.2 Guests:

- 3.2.1 Guest rates may be set at a discount, provided that the guest rates shall, at a minimum, cover the Operating Costs of access to venues, or program.
- 3.2.2 Where Guest Rates are established, the Guest must be accompanied by an IVGID Picture-Pass holder.
- 3.3 IVGID Picture Pass holders:
 - 3.3.1 Rates charged to IVGID Picture-Pass Holders shall be discounted from the Full-Cost of services, in recognition of the Recreation Facility Fee assessed.

Rates established for IVGID Picture-Pass holders shall generally be set at no greater than the rate required to cover the Operating Costs of programs and services. In some cases, rates charged may exceed Operating Costs (to the extent that the Facility Fee approved through the budget process is insufficient to cover the cost of annual Capital Costs and Debt Costs).

3.4 Discounts

- 3.4.1 Group Rates Access to and/or rental of venues for qualifying groups can be provided at a discount, provided that the discounted pricing is set so as to cover the Direct Costs of venue access. Discounts may vary based on venue availability (example: peak versus off-peak, mid-week versus weekend).
- 3.4.2 Community Focused Non-Profits Access to and/or rental of District facilities and venues, and participation in programs and/or services by community-focused non-profits, as defined (Policy & Procedure 141, Resolution 1895) may be provided at a discount at

no less than the Direct Costs of providing venue access/rental, program or service.

- 3.4.3 The annual budget could provide a funding allocation from the District's General Fund to be used to offset discounts anticipated to be provided to community focused non-profit organizations. This funding is to be allocated to venues, programs or services based on utilization by community focused non-profits in order mitigate the impact on overall financial performance of the venue, program or service.
- 3.4.4 A quarterly report will be provided to the Board of Trustees detailing the financial impact of the discount extended to the various groups and/or non-profits.

3.5 <u>Venue-Specific Pricing</u>

While applying the Community Services pricing guidelines as set forth in this practice, each venue, as a unique business enterprise, may incorporate modifications to its pricing for access/rentals, programs, and services, provided the venue is able to achieve overall financial results consistent with the net income targets established through the annual budget process. Such modifications may include, but are not limited to:

3.5.1 Golf Course Fees

- 3.5.1.1 Fees charged to IVGID Picture-pass holders their guests and others may vary based on season, day of the week, time-of-day, and partial (9-hole) use of the golf courses.
- 3.5.1.2 Play-Passes offered to IVGID Picture Pass holders may be priced at a discount from daily fees.
- 3.5.1.3 Management shall track and report average revenueper-round, in relation to the defined cost-recovery targets.

3.5.2 Chateau & Aspen Grove Rentals / Special Events

3.5.2.1 Fees set for Facility rentals and Special Events will be based on cost-recovery targets for the Facilities

- Enterprise Fund established through the budget process.
- 3.5.2.2 Rental fees for use of facilities by non-IVGID Picture Pass holders will take into account the historical utilization rates and incorporate a mark-up required to achieve overall cost-recovery targets.
- 3.5.2.3 Rentals provided to IVGID Picture-Pass holders will incorporate discounts, as appropriate.
- 3.5.2.4 Fees charged for catered (Food and Beverage service) events will be set to cover the Full-Cost of staff, operations and food and beverage, plus mark-up based on market conditions.
- 3.5.2.5 Consideration shall be given to maintain Facility rental and Special Events services competitive within the regional marketplace.

3.5.3 Ski

- 3.5.3.1 Rates charged to non-IVGID Picture Pass holders for daily tickets and season passes will be set so as to remain competitive within the market.
- 3.5.3.2 Rates charged to non-IVGID Picture Pass holders for daily tickets shall be no less than the Full-Cost of access to the ski venue.
- 3.5.3.3 Rates charged to IVGID Picture Pass holders for daily tickets and season passes shall be set at a discount to the extent that revenues from tickets and passes are sufficient to meet overall net revenue targets for the season.
- 3.5.3.4 Rates charged may vary based on peak periods, day of the week, and full-day versus half-day passes.
- 3.5.3.5 The Ski Rental Shop and Ski Lessons operate as Profit-Centers, with rates being largely market-driven, to include appropriate profit margins. Rates are charged uniformly, with no discounts.

3.5.4 Parks, Recreation, and Tennis Center

3.5.4.1 The District's Parks, Recreation Center, Tennis Center and recreation programming are community amenities open to residents, guests and visitors.

Program pricing is based on industry-standard "Cost-Recovery Pyramid" which provides for increasing levels of cost-recovery based on whether programs provide community benefit versus individual benefit. (See Appendix A)

- 3.5.4.2 Programs and memberships are provided to IVGID Picture-Pass holders at a discount.
- 3.5.4.3 Recreation Center and Tennis Center membership pricing is adjusted based on age, season, time-of-day and day of the week (peak and non-peak hours).
- 3.5.4.4 Management shall review memberships and program fees annually, and may adjust rates based on industry and regional rates.

4.0 Beach Pricing

District-owned beaches are restricted to deeded parcel owners within the District and their guests. To support the Beaches, services, and programs, the District establishes, through the annual budget process, a Beach Facility Fee assessed on eligible parcels and/or dwelling units within the District.

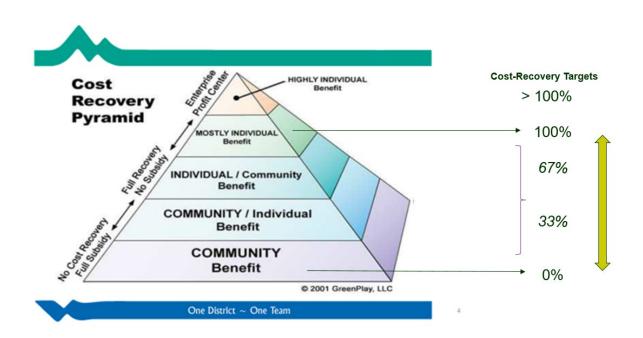
- 4.1.1 Beach access is restricted for use by IVGID Picture Pass holders with beach access and their guests.
- 4.1.2 Funding to support the District beaches comes directly from the annual Beach Facility Fee assessed on parcels and/or dwelling units within the District and, as such, beach access to IVGID Picture-pass holders with beach access is made available at no additional charge.
- 4.1.3 The daily Guest beach access fee is to be set annually in relation to Operating Costs (per beach visit) as established through the annual budget process.
- 4.1.4 The daily Beach access fee may vary based on time of year, and peak periods. Management shall report on the average daily rates for the season to ensure that pricing policy and beach revenue targets are met.

5.0 Administration of Community Services and Beach Pricing Policy

5.1 The Board of Trustees will establish overall financial performance targets for each venue through the annual budget process.

- 5.2 The Board of Trustees will approve, through the budget process or when appropriate during the fiscal year Key Rates to include:
 - 5.2.1 Golf Rates for IVGID Picture Pass Holders, Play Passes, Guests and others.
 - 5.2.2 IVGID Picture-Pass holder and others, Season Pass Rates and Picture-Pass holder Daily Pass Rates for Diamond Peak.
 - 5.2.3 IVGID Picture-Pass holder Recreation Center and Tennis Membership Rates
 - 5.2.4 IVGID Picture-Pass holder rental rates for District Facilities / Special Events.
- 5.3 The General Manager is authorized to approve daily and group rates for all other programs, based on the recommendations of venue managers, consistent with the parameters of the District's Pricing Policy.
- 5.4 The District's Director of Golf/Community Services is authorized to approve pricing for Food and Beverage and retail merchandise.
- 5.5 Fee Schedules shall be placed on the District's website, and shall be updated, as needed, to reflect current pricing, to the extent practical.

Appendix A Cost-Recovery Pyramid Recreation and Community Programs



MEMORANDUM

TO: Board of Trustees

THROUGH: Robert Harrison, District General Manager

FROM: Karen Crocker, Director- Parks and Recreation

SUBJECT: Review, Discuss and Possibly Approve the Fields Fee Rate

Schedule. (For possible Action) (Requesting Staff Member:

Director Parks and Recreation Karen Crocker)

RELATED

DISTRICT Pricing for Products and Services Practice 6.2.0.

POLICIES, 3.3. IVGID Picture Pass Holders; 3.3.1.

PRACTICES, 3.4. Discounts; 3.4.2.

RESOLUTIONS OR ORDINANCES:

DATE: March 5, 2025

I. RECOMMENDATION

Review, Discuss and Possibly Approve the Field Rental Fee Rate Schedule to include:

- 1. Approve an increase of 3.5% to Field Rental Rates as shown in (Table 1)
- 2. Approve IVGID Recreation Pass Holder Discount of 20% of Public Rates for Field Rental Rates (Table 1).
- 3. Approve a new daily tournament fee of \$200 per field per day.
- 4. Approve the Proposed Local Non-Profit Field Rate (\$55 hourly, \$259 daily).
- 5. Approve the Local Youth Sports League Fee (\$3000 season).

II. BACKGROUND

The District offers hourly and daily field rentals for Preston Field, Ridgeline Park Fields 1, 2, and 3 as well as Upper and Lower Village Green.

In accordance with Policy 6.2.0., Section 3.3., field rental rates for IVGID Picture Pass holders should be set to cover, at a minimum, the operating costs associated with

providing access to these facilities. Additionally, Section 3.4. states that discounts for community-focused nonprofit organizations may be provided, but at no less than the direct costs of venue access or rental.

In alignment with this policy, the proposed pricing structure reflects the varied uses of our fields, ensuring fees are consistent with the type of use and associated benefit levels. Field rentals for profit-driven activities, such as tournaments, should be categorized within the mostly individual benefit tier, aligning with higher cost recovery targets.

Conversely, community organizations utilizing fields for public benefit, including youth sports programs, should fall under a lower cost recovery target to support accessibility and community engagement.

The Staff recommendation proposed includes a 3.5% increase to the Public Field Rental rates in both hourly and daily rental rates. Staff is also recommending a proposed IVGID Passholder Rate of 20% below the Public rate (Table 1).

In addition to the 3.5% increase to rental fees, staff is recommending a new Tournament fee of \$200 per day, per field. The Proposed Tournament Fee is to be charged in addition to the daily Field Rental Fee. This fee covers expenses related specifically to the tournament, including increased field maintenance and additional restroom maintenance and trash removal labor.

Staff is recommending the approval of a Local Non-Profit Field Rate (\$55 hourly, \$259 daily). This Rental is designated for non-sports use of the Fields for Community Events. There is reduced field preparation and maintenance associated with this type of field use.

Lastly, Staff's recommendation is to approve a Season rental Fee for Local youth Sports Organizations who offer sports programs within the community (11-week Standard Season). These organizations currently include North Lake Tahoe Little League and American Youth Soccer Organization.

Please refer to Table 1 for a breakdown of current fiscal year rates as well as proposed Increases.

III. FINANCIAL IMPACT AND BUDGET

The FY2023/2024 budget includes \$64,235 in field rental revenue. With the above rate increases, revenues may include approximately \$6,716 in additional revenue for FY2025/2026.

IV. ALTERNATIVES

As an alternative to the Local Non- Profit Rate, eliminate the Local Non-Profit Rate and replace it with a standard hourly and daily base rate. In addition, a separate field maintenance daily fee would be applied to daily field rentals requiring field preparation. This fee does not apply for hourly rentals; no field preparation will be conducted (Table 2).

V. <u>COMMENTS</u>

Provided these recommendations are approved, staff will initiate the sale of Field Rentals on March 10, 2025.

VI. <u>ATTACHMENTS</u>

- I. Table 1- Field Rental Fees
- II. Table 2- Alternate Field Rental Fees
- III. Practice 6_2_0_Pricing_for_Products_and_Services

Table 1

| Facility/Venue | FY25 Fee | FY25 w/IVGID | FY26 Proposed Fee | FY26 Proposed w/IVGID | FY26 Proposed Local Non- Profit (Non-Sport Field Use) |
|------------------|----------|-----------------|-------------------------|-----------------------------|---|
| Field Rental Fee | es es | | | | |
| Daily Fee | \$500 | \$375 | \$518 | \$415 | \$259 |
| Hourly Fee | \$105 | \$80 | \$109 | \$88 | \$55 |
| Additional | N/A | N/A | \$200 | \$200 | N/A |
| Tournament | | | | | |
| Fee | | | | | |
| Local Youth | N/A | N/A | N/A | N/A | \$3,000 |
| Sports League | | | | | |
| Fee | | | | | |

Table 2

| Facility/Venue | FY25 Fee | FY25 w/IVGID | FY26 Proposed Fee | FY26 Proposed w/IVGID |
|--|----------|--------------|----------------------|--------------------------|
| Field Rentals | | | | |
| Hourly Fee | \$105 | \$80 | \$109 | \$88 |
| Daily Fee | \$500 | \$375 | \$322 | \$259 |
| Additional Field Maintenance Daily Fee | N/A | N/A | \$195 | \$156 |
| Additional Tournament Fee | N/A | N/A | \$200 | \$200 |
| Local Youth Sports League Fee | N/A | N/A | N/A | N/A |

RELEVANT POLICIES: 6.1.0 Adoption of Financial Policies

PRACTICE. It is the practice of the District to establish the manner in which fees and charges for services are set and the extent to which they cover the cost of services provided (per Policy 6.1.2.2)

1.0 <u>Scope</u>

This Practice shall be used to ensure consistent application of pricing policy across the District's Community Services and Beach venues in order to meet venue-specific revenue and cost-recovery targets established through the annual budget process.

The objective of the District's pricing policy is to:

- Ensure that revenues, including Charges for Services and applicable Recreation or Beach Facility Fees are sufficient to cover the full cost of providing services to IVGID Picture Pass holders, guests of IVGID Picture Pass holders and others.
- Utilize sound financial planning principles to avoid volatility in charges and fees from year-to-year.
- Promote consistent framework for pricing across all venues and programs, while providing for venue-specific pricing considerations.
- Establish conditions for management to modify pricing during the fiscal year based on market conditions, and for the determination of pricing new programs.
- **2.0** <u>Definitions</u> for purposes of this practice, the following definitions shall be applied:
 - <u>Full-Cost</u> is intended to represent the per-unit cost of providing access to, or use of, District venues, services and programs, and shall include operating costs (including overhead), capital depreciation and debt, as reflected in the annual budget.
 - Operating Costs are defined to include direct personnel costs, nonpersonnel costs and overhead costs. For purposes of this definition, overhead applied to programs and services shall include appropriate allocation of Central Services Overhead as well as Departmentspecific administrative overhead.

- <u>Direct Costs</u> are defined as the incremental cost of providing for access or services for a specific event or purpose. Examples would include incremental cost (staffing, supplies, etc.) of providing access to a venue during normal business hours versus outside of normal operations.
- <u>Capital Costs</u> for programs and services provided through the District's Community Services and Beach Enterprise Funds shall be defined as the annual depreciation budgeted and allocated to each fund and cost center.
- <u>Debt Costs</u> for purposes of establishing full-cost recovery shall include principal and interest on outstanding debt allocated to each fund as included in the annual budget.

3.0 Community Services Pricing

The District operates recreational facilities, venues, services and programs. To support the Community Services facilities, venues, services, and programs, the District establishes, through the annual budget process, a Recreation Facility Fee assessed on parcels and/or dwelling units within the District.

Pricing for IVGID Picture Pass holders and others is defined as follows:

- 3.1 Others (Non IVGID Picture Pass holders):
 - 3.1.1 Rates charged for use of venues, services, and programs shall be set to cover no less than 100% of the Full-Cost of the venue rental, venue access, service provided and programs made available.
 - 3.1.2 Pricing for services and merchandise sold at District profit centers (ex. Golf Shop, Food and Beverage, Ski Rentals) shall incorporate mark-up over costs based on market-driven targeted profit margins established as part of the budget process.
 - 3.1.3 As it applies to daily rates charged for venue rental, venue access, programs, and services, management is authorized to

utilize dynamic pricing, based on changing market conditions, provided that doing so contributes positively to the net operating income of the venue. (The Board may establish a "floor" such as no lower than the IVGID Picture Pass-holder rate).

3.2 Guests:

- 3.2.1 Guest rates may be set at a discount, provided that the guest rates shall, at a minimum, cover the Operating Costs of access to venues, or program.
- 3.2.2 Where Guest Rates are established, the Guest must be accompanied by an IVGID Picture-Pass holder.
- 3.3 IVGID Picture Pass holders:
 - 3.3.1 Rates charged to IVGID Picture-Pass Holders shall be discounted from the Full-Cost of services, in recognition of the Recreation Facility Fee assessed.

Rates established for IVGID Picture-Pass holders shall generally be set at no greater than the rate required to cover the Operating Costs of programs and services. In some cases, rates charged may exceed Operating Costs (to the extent that the Facility Fee approved through the budget process is insufficient to cover the cost of annual Capital Costs and Debt Costs).

3.4 Discounts

- 3.4.1 Group Rates Access to and/or rental of venues for qualifying groups can be provided at a discount, provided that the discounted pricing is set so as to cover the Direct Costs of venue access. Discounts may vary based on venue availability (example: peak versus off-peak, mid-week versus weekend).
- 3.4.2 Community Focused Non-Profits Access to and/or rental of District facilities and venues, and participation in programs and/or services by community-focused non-profits, as defined (Policy & Procedure 141, Resolution 1895) may be provided at a discount at

no less than the Direct Costs of providing venue access/rental, program or service.

- 3.4.3 The annual budget could provide a funding allocation from the District's General Fund to be used to offset discounts anticipated to be provided to community focused non-profit organizations. This funding is to be allocated to venues, programs or services based on utilization by community focused non-profits in order mitigate the impact on overall financial performance of the venue, program or service.
- 3.4.4 A quarterly report will be provided to the Board of Trustees detailing the financial impact of the discount extended to the various groups and/or non-profits.

3.5 Venue-Specific Pricing

While applying the Community Services pricing guidelines as set forth in this practice, each venue, as a unique business enterprise, may incorporate modifications to its pricing for access/rentals, programs, and services, provided the venue is able to achieve overall financial results consistent with the net income targets established through the annual budget process. Such modifications may include, but are not limited to:

3.5.1 Golf Course Fees

- 3.5.1.1 Fees charged to IVGID Picture-pass holders their guests and others may vary based on season, day of the week, time-of-day, and partial (9-hole) use of the golf courses.
- 3.5.1.2 Play-Passes offered to IVGID Picture Pass holders may be priced at a discount from daily fees.
- 3.5.1.3 Management shall track and report average revenueper-round, in relation to the defined cost-recovery targets.

3.5.2 Chateau & Aspen Grove Rentals / Special Events

3.5.2.1 Fees set for Facility rentals and Special Events will be based on cost-recovery targets for the Facilities

- Enterprise Fund established through the budget process.
- 3.5.2.2 Rental fees for use of facilities by non-IVGID Picture Pass holders will take into account the historical utilization rates and incorporate a mark-up required to achieve overall cost-recovery targets.
- 3.5.2.3 Rentals provided to IVGID Picture-Pass holders will incorporate discounts, as appropriate.
- 3.5.2.4 Fees charged for catered (Food and Beverage service) events will be set to cover the Full-Cost of staff, operations and food and beverage, plus mark-up based on market conditions.
- 3.5.2.5 Consideration shall be given to maintain Facility rental and Special Events services competitive within the regional marketplace.

3.5.3 Ski

- 3.5.3.1 Rates charged to non-IVGID Picture Pass holders for daily tickets and season passes will be set so as to remain competitive within the market.
- 3.5.3.2 Rates charged to non-IVGID Picture Pass holders for daily tickets shall be no less than the Full-Cost of access to the ski venue.
- 3.5.3.3 Rates charged to IVGID Picture Pass holders for daily tickets and season passes shall be set at a discount to the extent that revenues from tickets and passes are sufficient to meet overall net revenue targets for the season.
- 3.5.3.4 Rates charged may vary based on peak periods, day of the week, and full-day versus half-day passes.
- 3.5.3.5 The Ski Rental Shop and Ski Lessons operate as Profit-Centers, with rates being largely market-driven, to include appropriate profit margins. Rates are charged uniformly, with no discounts.

3.5.4 Parks, Recreation, and Tennis Center

3.5.4.1 The District's Parks, Recreation Center, Tennis Center and recreation programming are community amenities open to residents, guests and visitors.

Program pricing is based on industry-standard "Cost-Recovery Pyramid" which provides for increasing levels of cost-recovery based on whether programs provide community benefit versus individual benefit. (See Appendix A)

- 3.5.4.2 Programs and memberships are provided to IVGID Picture-Pass holders at a discount.
- 3.5.4.3 Recreation Center and Tennis Center membership pricing is adjusted based on age, season, time-of-day and day of the week (peak and non-peak hours).
- 3.5.4.4 Management shall review memberships and program fees annually, and may adjust rates based on industry and regional rates.

4.0 Beach Pricing

District-owned beaches are restricted to deeded parcel owners within the District and their guests. To support the Beaches, services, and programs, the District establishes, through the annual budget process, a Beach Facility Fee assessed on eligible parcels and/or dwelling units within the District.

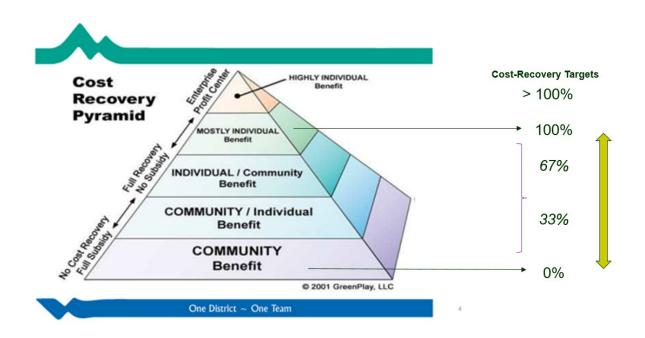
- 4.1.1 Beach access is restricted for use by IVGID Picture Pass holders with beach access and their quests.
- 4.1.2 Funding to support the District beaches comes directly from the annual Beach Facility Fee assessed on parcels and/or dwelling units within the District and, as such, beach access to IVGID Picture-pass holders with beach access is made available at no additional charge.
- 4.1.3 The daily Guest beach access fee is to be set annually in relation to Operating Costs (per beach visit) as established through the annual budget process.
- 4.1.4 The daily Beach access fee may vary based on time of year, and peak periods. Management shall report on the average daily rates for the season to ensure that pricing policy and beach revenue targets are met.

5.0 Administration of Community Services and Beach Pricing Policy

5.1 The Board of Trustees will establish overall financial performance targets for each venue through the annual budget process.

- 5.2 The Board of Trustees will approve, through the budget process or when appropriate during the fiscal year Key Rates to include:
 - 5.2.1 Golf Rates for IVGID Picture Pass Holders, Play Passes, Guests and others.
 - 5.2.2 IVGID Picture-Pass holder and others, Season Pass Rates and Picture-Pass holder Daily Pass Rates for Diamond Peak.
 - 5.2.3 IVGID Picture-Pass holder Recreation Center and Tennis Membership Rates
 - 5.2.4 IVGID Picture-Pass holder rental rates for District Facilities / Special Events.
- 5.3 The General Manager is authorized to approve daily and group rates for all other programs, based on the recommendations of venue managers, consistent with the parameters of the District's Pricing Policy.
- 5.4 The District's Director of Golf/Community Services is authorized to approve pricing for Food and Beverage and retail merchandise.
- 5.5 Fee Schedules shall be placed on the District's website, and shall be updated, as needed, to reflect current pricing, to the extent practical.

Appendix A Cost-Recovery Pyramid Recreation and Community Programs



MEMORANDUM

TO: Board of Trustees

THROUGH: Robert Harrison, General Manager

FROM: Jessica O'Connell, District Director of Finance and Karen Crocker, Director

of Community Recreation

SUBJECT: Review, Discuss and Provide Direction Regarding Funding of the Parks

Division; Currently part of the General Fund and the recommendation to move Parks Division to the Community Services Fund for Fiscal Year

2025-26 and Subsequent Years.

DATE: March 5, 2025

I. RECOMMENDATION

That the Board provide Direction to staff to prepare budgets with Parks Division Funded by the Community Service Fund, instead of the General Fund.

II. BACKGROUND

The Parks Division was previously funded in the Community Services Fund. However, last year FY 2024/25, the Board directed staff to move the funding source from the Community Services Fund to the General Fund.

III. DISCUSSION

The Parks Division serves as a crucial function within the District. They provide maintenance for parks, fields, beaches, bike parks, bocce ball courts, walkways, landscaping for planters, snow removal, etc. Placing the Parks Division within the Community Service Fund will allow more flexibility for funding, opposed to the General Fund. There has been deferred maintenance within the Parks Division; therefore, some of these deferred maintenance and Capital Improvement Projects can be accomplished through the funding of the Community Services Fund. In addition, although the Board last year moved Parks into the General Fund; there was no monies moved to the General Fund to support the increase to the General Fund.

IV. <u>ALTERNATIVES</u>

Direct Staff not to prepare budgets with the Parks Division remaining the General Fund.

V. <u>ATTACHMENTS</u>

FY24-25 Parks Budget to Actual

PARKS

BUDGET

Estimated Revenues
Appropriations
Budgetary Fund Balance

| 2025 | 2024 | 2023 |
|-----------------|-----------|--------------|
| (245,113) | (209,163) | (378,368) |
| 1,335,669 | 2,983,162 | 1,699,049 |
| \$ 1,090,556 | 2,773,999 | \$ 1,320,681 |

DESCRIPTION

Revenues
Salaries and Benefits
Services & Supplies
Capital Outlay
Net (Excess)/Deficit

| BUDGET TO ACTUAL | | | | | | | |
|---|-----------|-----------|-----------|-----------|-----------|--|--|
| 2025 Revised Budget 2025 Actual Budget 2024 Actual Budget 2023 Revised Budget 2026 Actual Budget 2026 | | | | | | | |
| | | | | | | | |
| (245,113) | (138,071) | (209,163) | (235,929) | (378,368) | (251,589) | | |
| 667,909 | 466,451 | 527,879 | 719,798 | 532,171 | 583,124 | | |
| 607,760 | 238,519 | 619,540 | 455,211 | 599,463 | 396,145 | | |
| 60,000 | - | 1,835,743 | - | 567,415 | 283,962 | | |
| 1,090,556 | 566,899 | 2,773,999 | 939,079 | 1,320,681 | 1,011,642 | | |

red=deficit