

MEMORANDUM

TO: Board of Trustees

FROM: Karen M. Crocker
Interim District General Manager

SUBJECT: Food and Beverage Report on Sales of Food at the Incline Beach and Burnt Cedar Beach for the Period of May 2024 through and including August 30, 2024.

DATE: October 9, 2024

I. RECOMMENDATION

That the Board of Trustees, receive and file.

II. BACKGROUND

The Incline Village General Improvement District (IVGID) operates two (2) separate food and non-alcoholic beverage snack bars at Incline and Burnt Cedar Beaches. The report identifies the type and number of items sold along with revenue and expenses from opening day in May 2024 through August 2024. Attached is a spread sheet that identifies number of items sold and the revenues of each item sold.

In summary, the net revenue from Incline Beach Snack Bar was \$48,971.80. The net revenue from Burnt Cedar Beach was \$54,099.10. Below is the break down:

Incline Beach:

RTP Revenue: \$170,948.20
Expenses: \$121,976.40 - Includes cost of goods and salaries.
Net Revenue: \$ 48,971.80

Burnt Cedar Beach:

RTP Revenue: \$185,959.10
Expenses: \$131,860.00 - Includes cost of goods and salaries.
Net Revenue: \$54,099.10

The highest sellers were the chicken tenders, Avocado Chicken Sandwich, Cheeseburgers, Hotdogs, French fries and Ice cream bars.

III. FINANCIAL IMPACT AND BUDGET

The two (2) snack bars are showing net revenues.

IV. BUSINESS IMPACT

None

VII. ATTACHMENT

Food and Beverage Breakdowns

Incline Beach

Chicken Tenders	3,680	\$51,520.00	\$1,300.60	\$0.00	\$50,219.40
Avocado Chicken Sandwich	1,176	\$21,168.00	\$531.00	\$0.00	\$20,637.00
Hot Dog	1,509	\$18,108.00	\$237.60	\$0.00	\$17,870.40
Cheeseburger	933	\$17,727.00	\$609.90	\$0.00	\$17,117.10
French Fries	1,774	\$14,184.00	\$205.60	\$0.00	\$13,978.40
Tip/Gratuity	3,726	\$0.00	\$0.00	\$0.00	\$0.00
ICE CREAM BAR	1,871	\$7,484.00	\$80.00	\$0.00	\$7,404.00
Sandwiches	542	\$6,492.00	\$147.60	\$0.00	\$6,344.40
Kids Meal	452	\$5,863.00	\$70.20	\$0.00	\$5,792.80
Bottled Soda	1,361	\$5,432.00	\$225.60	\$0.00	\$5,206.40
Burger	274	\$4,932.00	\$156.60	\$0.00	\$4,775.40
Bacon Cheeseburger	223	\$4,683.00	\$207.90	\$0.00	\$4,475.10
Powerade	520	\$2,600.00	\$135.00	\$0.00	\$2,465.00
Water	574	\$2,296.00	\$51.60	\$0.00	\$2,244.40
Summer Greens Salad	191	\$2,292.00	\$74.40	\$0.00	\$2,217.60
Chefs Salad	143	\$1,716.00	\$34.80	\$0.00	\$1,681.20
Candy	315	\$1,260.00	\$15.60	\$0.00	\$1,244.40
Bacon Burger	58	\$1,160.00	\$50.00	\$0.00	\$1,110.00
Kettle Chips	348	\$1,044.00	\$12.30	\$0.00	\$1,031.70
Capri Sun	331	\$993.00	\$7.80	\$0.00	\$985.20
ADD CHICKEN	97	\$776.00	\$21.60	\$0.00	\$754.40
Double Cheeseburger	30	\$750.00	\$15.00	\$0.00	\$735.00
Yerba	106	\$636.00	\$109.80	\$0.00	\$526.20
Zoa	72	\$432.00	\$50.40	\$0.00	\$381.60
Double Bacon Cheeseburger	14	\$378.00	\$0.00	\$0.00	\$378.00
Veggie Burger	19	\$285.00	\$4.50	\$0.00	\$280.50
Double Bacon Burger	10	\$260.00	\$0.00	\$0.00	\$260.00
Double Burger	10	\$240.00	\$2.40	\$0.00	\$237.60
Beef Jerky	47	\$235.00	\$10.00	\$0.00	\$225.00
Tahoe Trail Bar	33	\$165.00	\$7.50	\$0.00	\$157.50
Planters Nuts	44	\$132.00	\$16.50	\$0.00	\$115.50
\$12 Lunch Special (Beaches)	6	\$72.00	\$24.00	\$0.00	\$48.00
Coffee	15	\$45.00	\$0.00	\$0.00	\$45.00
Whole Fruit	2	\$4.00	\$0.00	\$0.00	\$4.00

TOTAL \$170,948.20

RTP Combined Beach Revenue \$356,907.30

Tyler Adjusted Combined Beach Revenue \$368,332.60 *Includes parcel allowance

Burnt Cedar Beach

Chicken Tenders	3,630	\$50,820.00	\$1,208.20	\$0.00	\$49,611.80
Avocado Chicken Sandwich	1,148	\$20,664.00	\$279.00	\$0.00	\$20,385.00
Cheeseburger	959	\$18,202.00	\$399.00	\$0.00	\$17,803.00
Hot Dog	1,402	\$16,812.00	\$216.00	\$0.00	\$16,596.00
Tip/Gratuity	3,334	\$0.00	\$0.00	\$0.00	\$0.00
French Fries	1,434	\$11,464.00	\$235.20	\$0.00	\$11,228.80
Kids Meal	878	\$11,401.00	\$106.60	\$0.00	\$11,294.40
ICE CREAM BAR	2,229	\$8,916.00	\$142.80	\$0.00	\$8,773.20
Sandwiches	715	\$8,580.00	\$99.60	\$0.00	\$8,480.40
Bottled Soda	2,127	\$8,500.00	\$139.20	\$0.00	\$8,360.80
Burger	382	\$6,786.00	\$253.80	\$0.00	\$6,532.20
Summer Greens Salad	362	\$4,344.00	\$120.00	\$0.00	\$4,224.00
Bacon Cheeseburger	201	\$4,221.00	\$75.60	\$0.00	\$4,145.40
Chefs Salad	229	\$2,748.00	\$15.60	\$0.00	\$2,732.40
Water	675	\$2,700.00	\$34.80	\$0.00	\$2,665.20
Powerade	518	\$2,590.00	\$68.00	\$0.00	\$2,522.00
Candy	472	\$1,884.00	\$44.40	\$0.00	\$1,839.60
Kettle Chips	409	\$1,227.00	\$14.10	\$0.00	\$1,212.90
ADD CHICKEN	136	\$1,088.00	\$14.40	\$0.00	\$1,073.60
Bacon Burger	55	\$1,080.00	\$12.00	\$0.00	\$1,068.00
Capri Sun	336	\$1,008.00	\$15.90	\$0.00	\$992.10
Yerba	125	\$750.00	\$54.60	\$0.00	\$695.40
Double Cheeseburger	24	\$600.00	\$42.50	\$0.00	\$557.50
Zoa	64	\$384.00	\$35.40	\$0.00	\$348.60
All Sunscreen	20	\$360.00	\$0.00	\$0.00	\$360.00
All Face Stick	27	\$351.00	\$0.00	\$0.00	\$351.00
Double Bacon Cheeseburger	12	\$324.00	\$5.40	\$0.00	\$318.60
\$15 Lunch Special (Beaches)	16	\$240.00	\$0.00	\$0.00	\$240.00
Double Burger	9	\$216.00	\$0.00	\$0.00	\$216.00
Beef Jerky	39	\$195.00	\$7.50	\$0.00	\$187.50
Sunglasses	4	\$180.00	\$0.00	\$0.00	\$180.00
\$16 Lunch Special (Beaches)	10	\$160.00	\$19.20	\$0.00	\$140.80
Tahoe Trail Bar	31	\$155.00	\$5.00	\$0.00	\$150.00
Puddle Jumpers	4	\$120.00	\$0.00	\$0.00	\$120.00
Towels	4	\$120.00	\$0.00	\$0.00	\$120.00
Football	6	\$108.00	\$1.80	\$0.00	\$106.20
Soccer Ball	3	\$90.00	\$0.00	\$0.00	\$90.00
Double Bacon Burger	3	\$78.00	\$2.60	\$0.00	\$75.40
Planters Nuts	23	\$69.00	\$0.30	\$0.00	\$68.70
Coffee	12	\$36.00	\$0.00	\$0.00	\$36.00
\$12 Lunch Special (Beaches)	2	\$24.00	\$2.40	\$0.00	\$21.60
Whole Fruit	10	\$20.00	\$0.00	\$0.00	\$20.00
Veggie Burger	1	\$15.00	\$0.00	\$0.00	\$15.00

TOTAL \$185,959.10

3853 Incline Beach

7000/5000	FY24	FY25
7200	302.05	
7415	1,594.83	3504.49
7530	86.46	
7550	2969	1646.71
7920	11205.57	44367.78
5012	8540.76	40000.54
5020		302.56
5050	568.39	2521.89
5600	113.69	504.36
5700	643.98	3094.36
Total	26024.73	95942.69

Total 2024 Summer 121967.4

30-Jun FoodInv AY Corr Inv
Inventory Journal Entry -12417.88 -8118.49

Combined Beach Revenue	\$0.00
Combined Beach Cost	253827.43
Combined Beach Net	(\$253,827.43)

3853 Burnt Cedar

7000/5000	FY24	FY25
7200	241.48	
7350	14.37	
7415	3463.14	2716.7
7450		454
7510	328.19	
7530	343.73	
7550	6678.5	1340.47
7605	144	
7810	1335.61	
7815	4844.68	1213.99
7920	12319.97	42193.19
5012	9922.13	37019.48
5020		297.94
5050	680.95	2174.54
5600	136.19	434.9
5700	748.11	2813.75
Total	41201.05	90658.96

Total 2024 Summer 131860

*includes from Jan 1st
Inventory Journal Entry 30-Jun FoodInv AY Corr Inv
-18,626.82 -12177.7

Tyler Beach Revenue

3853			
	FY24	FY25	
4240	75.2	486.5	561.7
4420	37353	147895	185248
			185809.7
3953			
	FY24	FY25	
4240	134.6	676.3	810.9
4420	41067	140645	181712
			182522.9
Combined Tyler Revenue			368332.6