

Supplemental Material Item E.1.

Recommendations for Golf Advisory Committee:

At this point our finance situation is still unclear during the audit to give accurate reporting.

We raised last year fees and removed options for the community to purchase. We only saw a difference of play pass revenue by \$4,446.00. See Breakdown below. First numbered column is start of the 2022 season second column is start of the 2023 season.

CH - RES - AFTERNOON Play Pass	34	8	\$33,020	\$17,264
CH - RES - All You Can Play Pass Junior	13	6	\$2,100	\$1,890
CH - RES - LIMITED All You Can Play Pass	10	14	\$25,960	\$49,728
CH - RES - LIMITED All You Can Play Pass - Couples	12		\$48,720	
CH - RES - LIMITED All You Can Play Pass - Couples Additional	2			
CH - RES - PM Play Pass (10 Play)		35		\$19,110
CH - RES - PM Play Pass (20 Play)		15		\$15,420
CH - RES - PM Play Pass (30 Play)		2		\$2,892
CH - RES - PM Play Pass (40 Play)		3		\$5,394
CH/MT - RES - All You Can Play Pass	27		\$70,092	
CH/MT - RES - All You Can Play Pass College	11	5	\$5,225	\$2,495
CH/MT - RES - All You Can Play Pass Couples	64		\$129,920	
Champ - RES - 10 Play Pass	130	192	\$108,030	\$170,880
Champ - RES - 20 Play Pass	57	62	\$85,500	\$104,160
Champ - RES - 30 Play Pass		26		\$61,620
Champ - RES - 40 Play Pass		21		\$62,160

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2024-2025 Season:

- Keep non-resident rates consistent with average rate of the Truckee & Tahoe area (which we currently are)
- Reintroduce the Unlimited Play Pass for Individuals & Couples at a higher rate but also remove other options to simplify and obtain new revenue from the community.

<u>2024</u>	
Unlimited AYCP Individ.	\$3,800
Unlimited AYCP Couples	\$5,900
10 Play Pass	\$900
20 Play Pass	\$1,700
Unlimited AYCP PM	\$2,200
Unlimited Junior	\$345

- Eliminate the 30 & 40 play pass option. This will promote the larger priced play passes for residents.
- Eliminate the After 5:30pm rate to bolster twilight revenue. Removing the nine hole rate of \$73 (weekends) allowing after 4pm play at \$119 for non-residents. This could potentially lead to residents purchasing more of the “All You Can Play” PM at a higher rate.
- Continue use of spreadsheet created by Rob Bruce to track daily play and also add play passes usage daily. This will help us evaluate the use of passes (abuse or non-use).

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 The Courses at Incline Village