



GOLF OPERATIONS OVERVIEW

May 2019-October 2019

	May	June	July	August	September	October	Totals
Residents	235	996	1577	1498	928	661	5895
Pass Play	187	1583	2233	2115	953	421	7492
Guest	74	260	577	714	379	181	2185
Non-Residents	246	1049	1470	1303	1682	420	6170
Other	31	217	276	240	244	166	1174
Total	773	4105	6133	5870	4186	1849	22,916

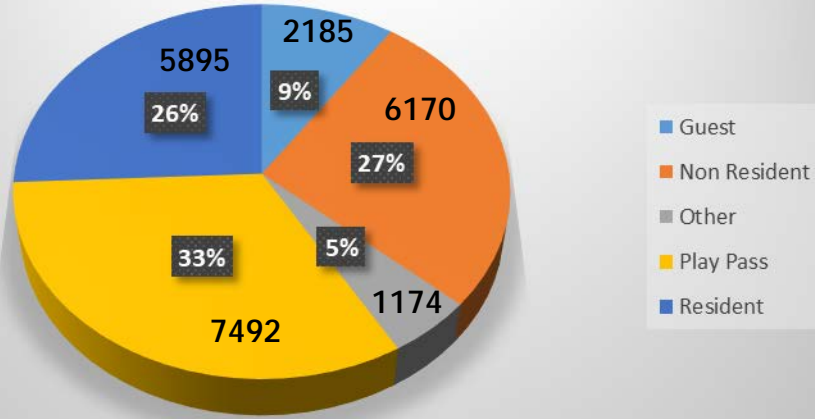
YEAR-TO-DATE BY MONTH AND PLAY TYPE

Monthly per day Average

- **May – 51.5** (Opening day was May 17th – snowed 3 days)
- **June – 136.8**
- **July – 197.8**
- **August – 189.3**
- **September – 139.5** (Last 4 days were weather related)
- **October – 92.4** (Closing Day was October 20th)

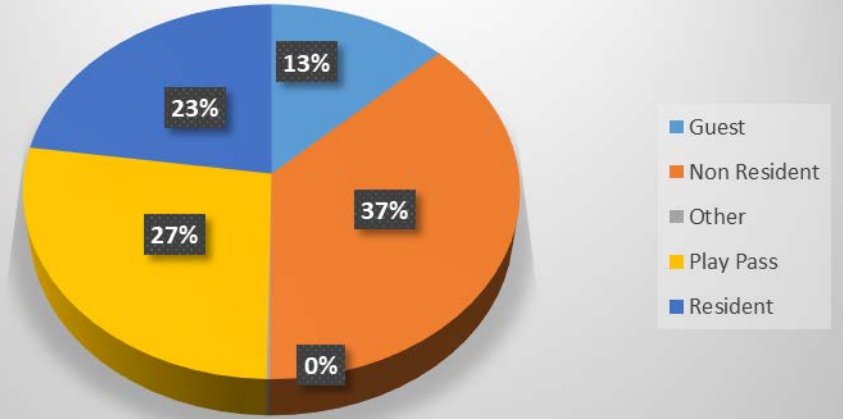
2019

Round by Play Type



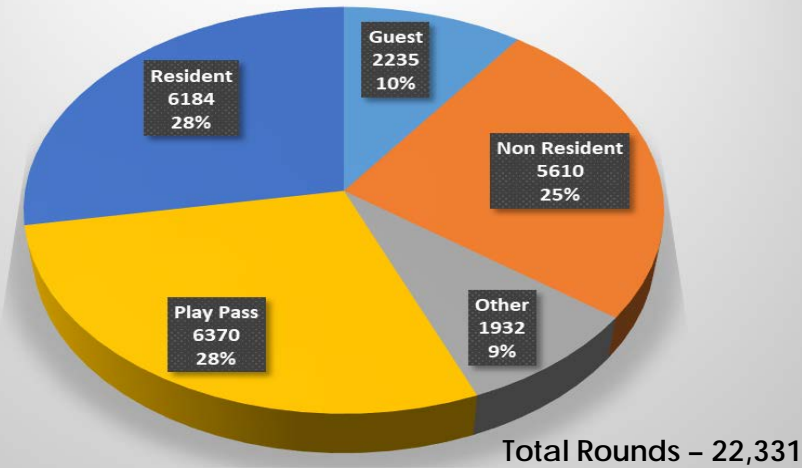
Total Rounds – 22,916

Net Revenue by Play Type



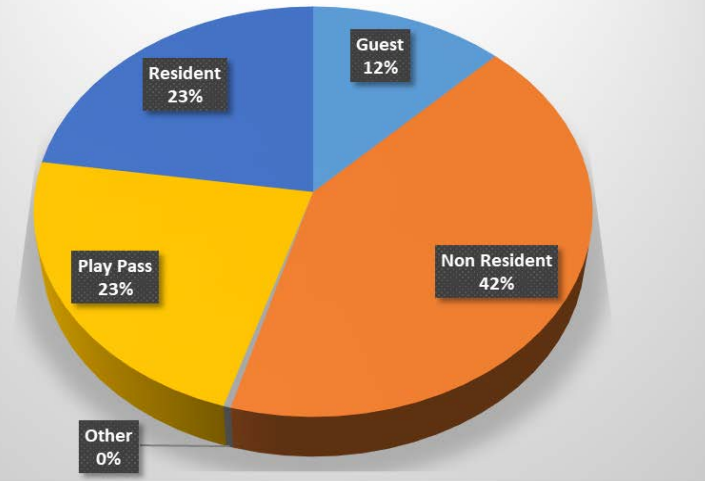
2018

Rounds by Play Types



Total Rounds – 22,331

Net Revenue by Play Type



* These numbers are from previous Director of Golf files.

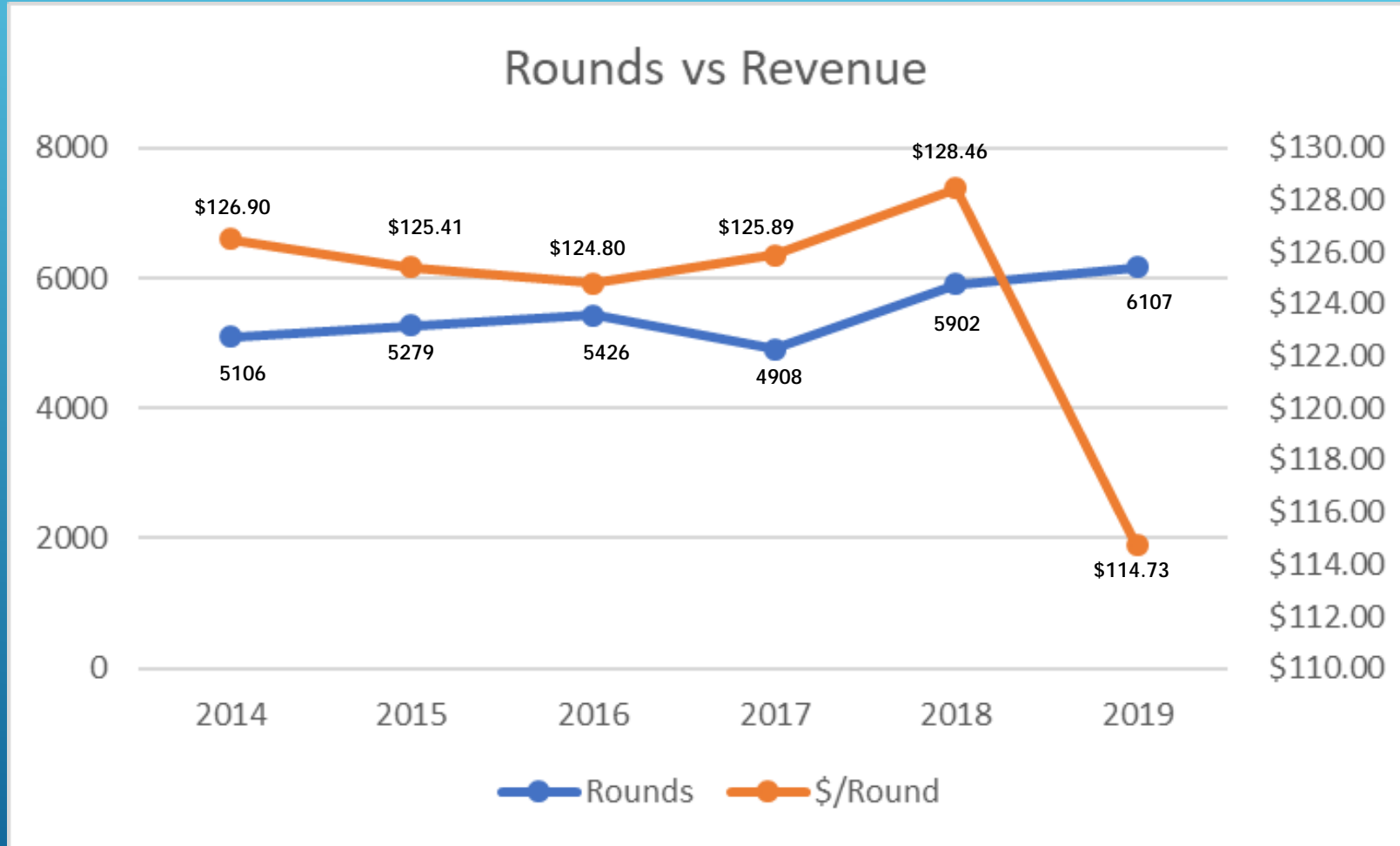
2019 Compared to 2018 and 10 year averages

	2019 Season	2018 Season	Variance
May, June, Oct.	6727	7891	-1164
July-Sept.	16,189	14,905	1284

Play mix for 2019, 2018 and 10 year average for entire season

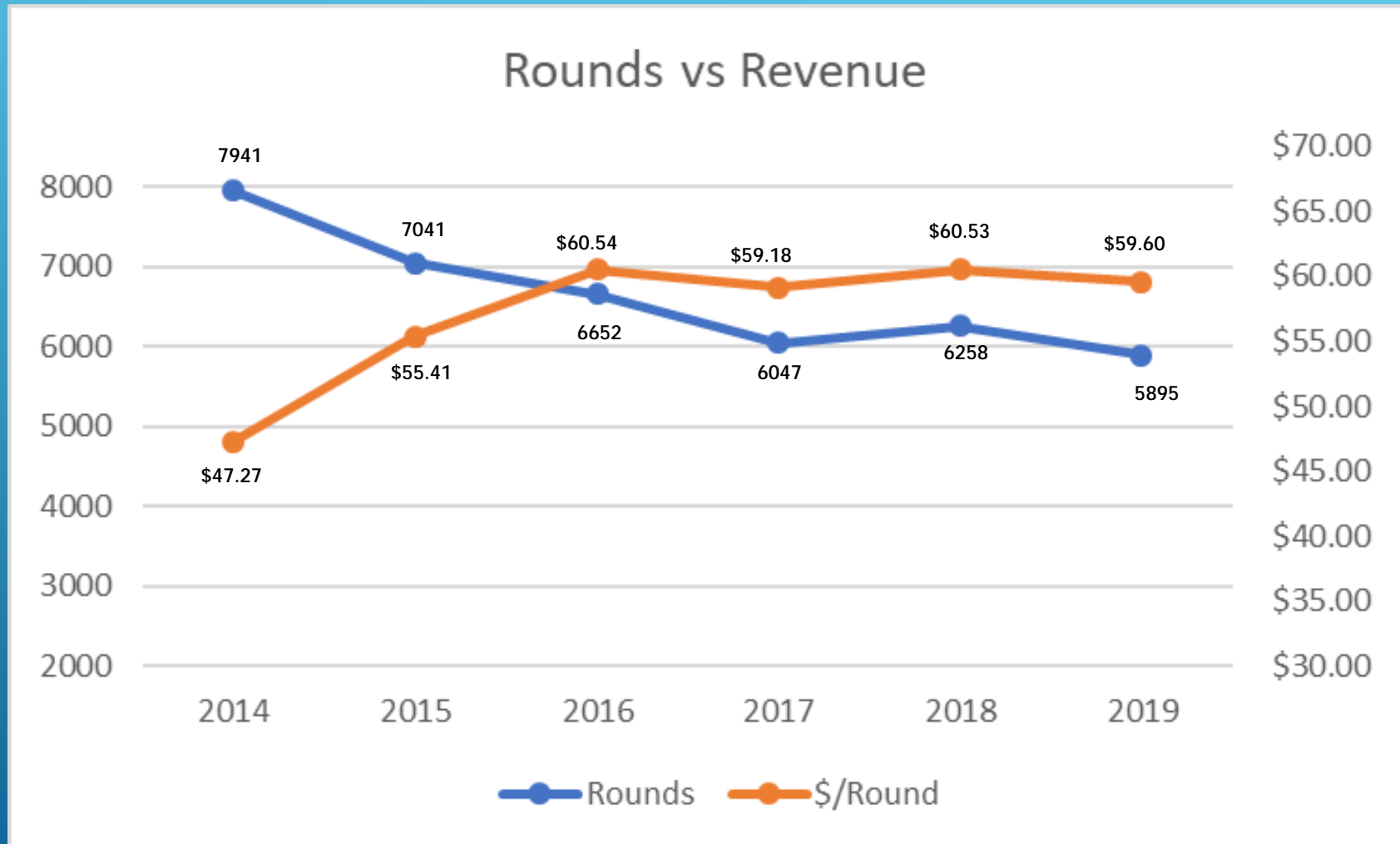
	2019 Season	2018 Season	10 Year average
Residents	5895	6258	6933
Play Passes	7492	6372	6375
Guests	2185	2287	2342
Non-Residents	6170	5902	5358
Other	1174	1977	1575

Green Fee Rounds & Revenue Non-Resident



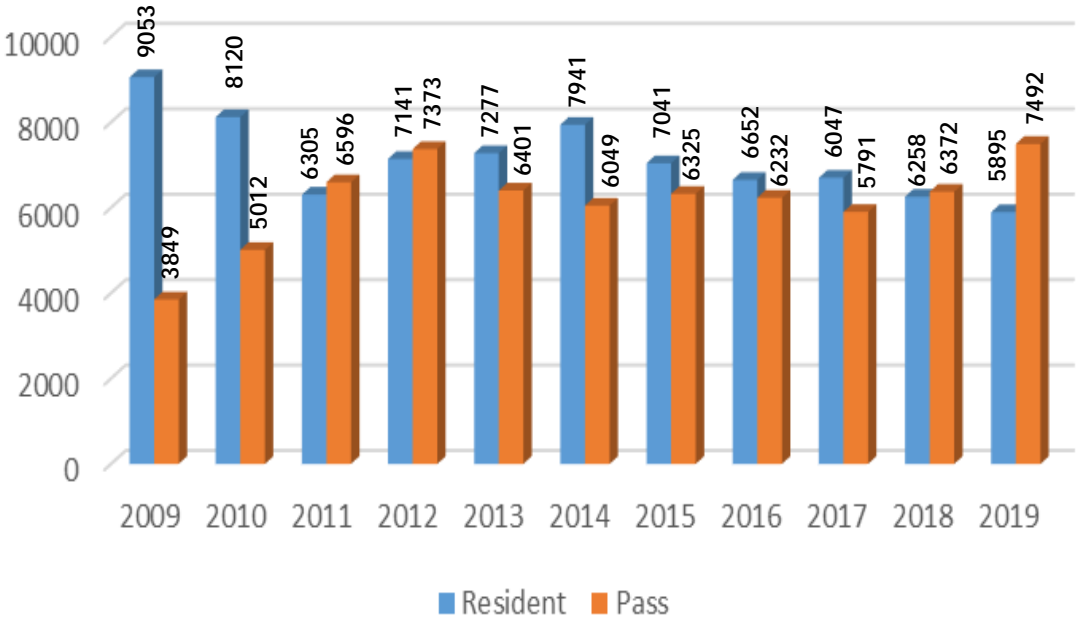
Green Fee Rounds & Revenue

Resident Daily Fee

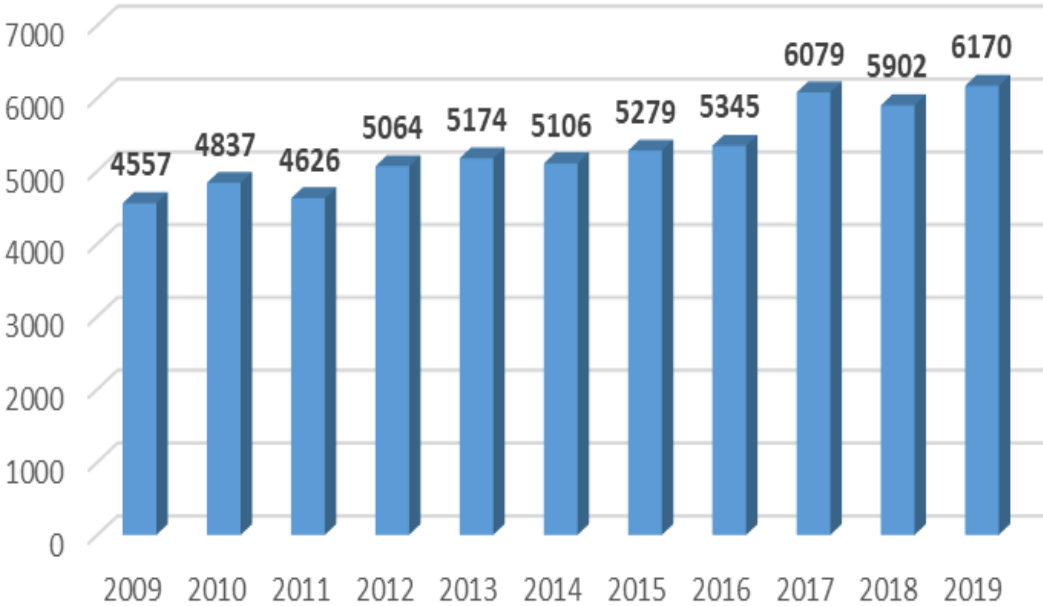


Resident & Non-Resident Historical Data

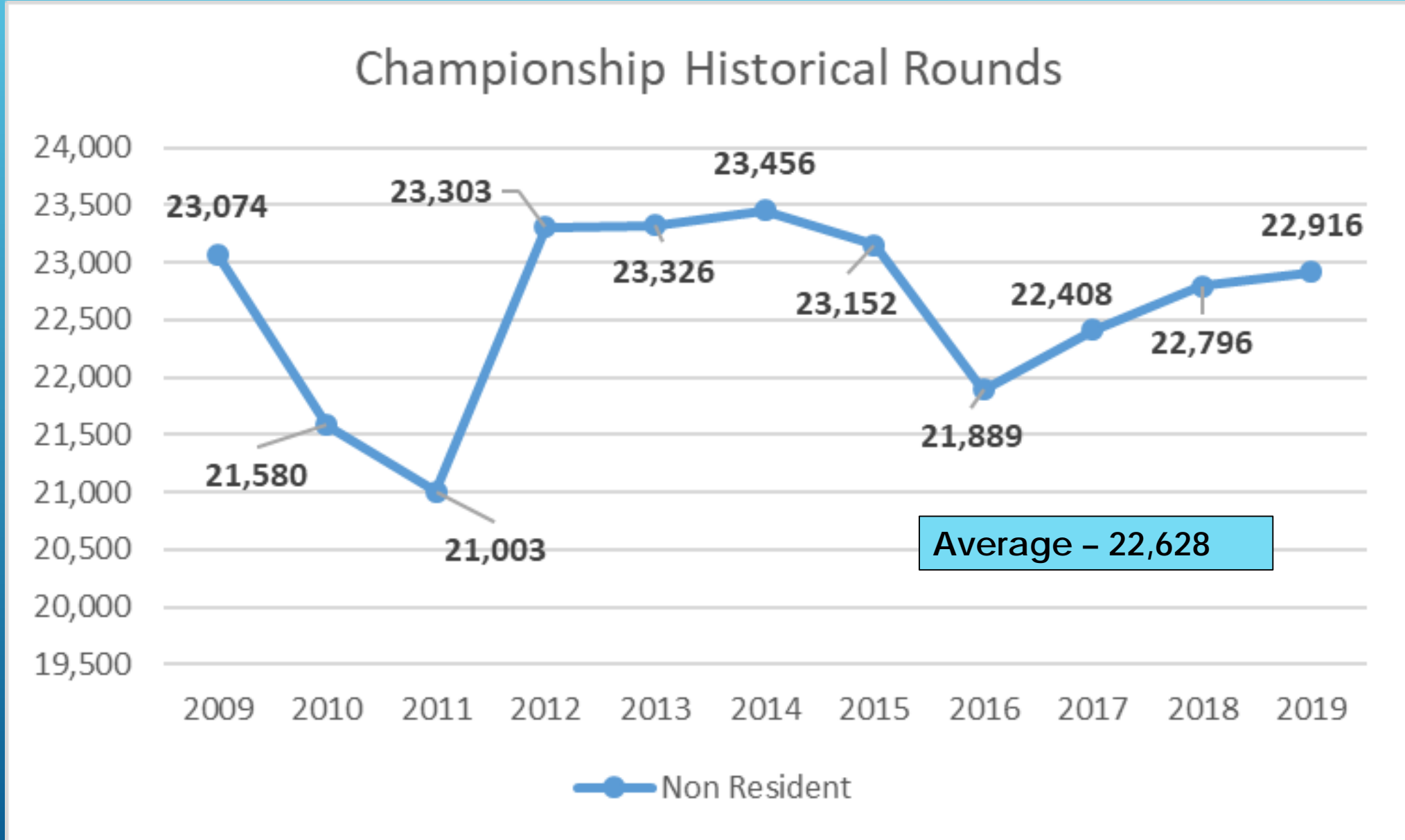
Resident Rounds Champ



Non Resident Champ



Historical Rounds at Championship Course



Total Average Dollar Per Round – All Play Types

-2018-	-2019-
\$74.19	\$69.82
	\$4.37 less

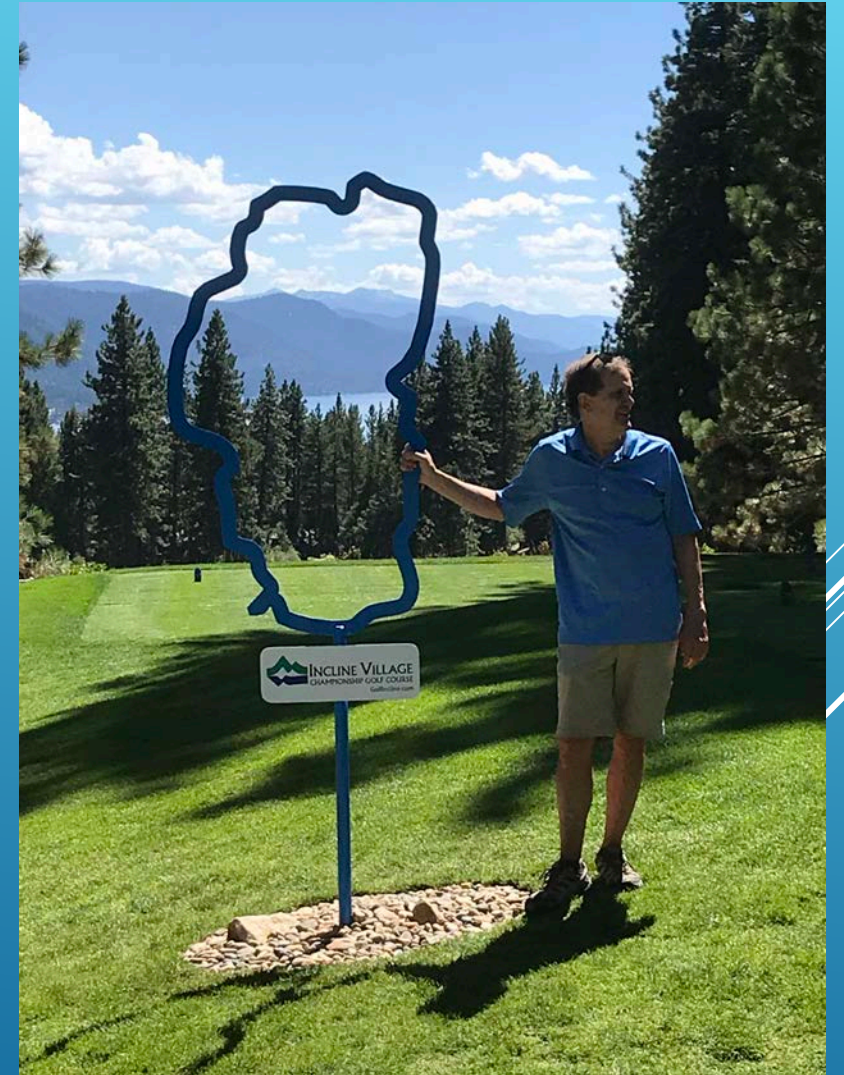
-Club Participation-

- TIGC up 7%
- IVGC up 8%
- IVGCL up 7%
- Teesters down 5%

-Merchandise Sales-
Up 7% over 2018

A decorative graphic consisting of several parallel white lines of varying lengths, slanted upwards from left to right, located in the bottom right corner of the slide.

New selfie station on #7 tee



Ice/Water Station



Cold Scented Towel Station



Golf Course Improvements

- Fairway Bunker renovation on several holes.
- New Red Tee construction underway for holes; #1, #5, #6 & #10
- Greens were at optimal speed throughout the season
- New Bridge on #14
- End of season aerification went well
- Ongoing tree work in key areas throughout the property
- Ball retrieval has started in key areas on the Championship and Mountain courses. This is an initiative to help keep balls from entering Lake Tahoe and is being "championed" by local High School students. We will continue this in the "Spring" as well

Golf Course Projects



#12 Tee
Championship



#18 Fairway



#18 Green



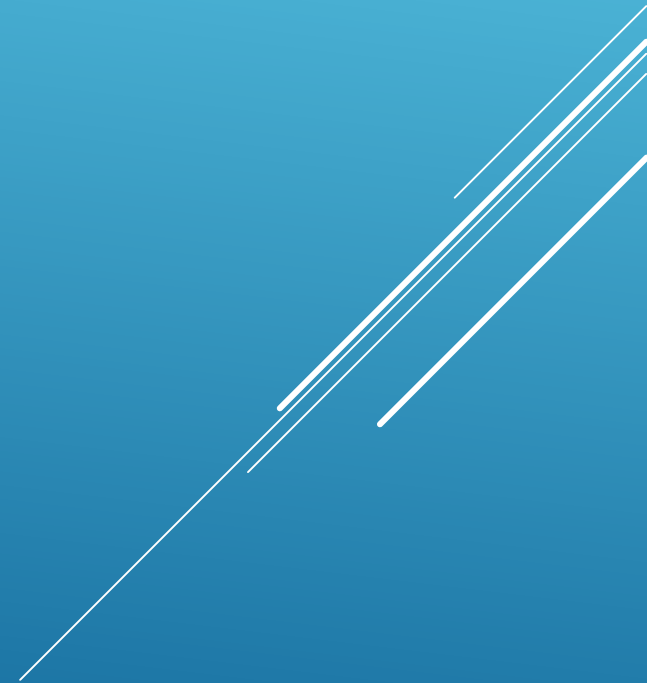
#14 Bridge



#1 Cart Path

Larger section
of cart path

New synthetic turf for next season on the Practice Range



Questions?

