

## FY2021/22 Budget Workshop

**Board of Trustees January 20, 2021** 

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## **Budget Workshop Outline**

#### Introduction

Workshop Goals Budget Development Calendar

#### 1) Review of Board Policies (Fiscal / Budget)

- a. Financial Standards (Policy 2.1.0)
- b. Budgeting For Results and Outcomes (Policy 5.1.0)
- c. Adoption of Financial Practices (Policy 6.1.0)
  - i. Policy 6.1.2.0 Revenues
  - ii. Policy 6.1.3.0 Expenditures
- d. Appropriate Level of Fund Balance (Policy 7.1.0) / (Practice 7.2.0, Practice 19.2.0)
- e. Establishing the Estimated Useful Lives of Capital Assets (Policy 8.1.0)
- f. Establishing Appropriate Capitalization Thresholds of Capital Assets (Policy 9.1.0)
- g. Multi-Year Capital Planning (Policy 12.1.0)
- h. Capital Project Budgeting (Policy 13.1.0) / (Practice 13.2.0)
- i. Central Services Cost Allocation Plan (Practice 18.2.0)

### 2) Baseline FY2021/22 Operating Budget

- a. Baseline Revenue Assumptions
- b. Baseline Expenditure Assumptions
- c. Preliminary Baseline Budget, by Venue / Fund
- d. Approach to planning for uncertain future

#### 3) Baseline Five-Year Forecast for Each Major Fund Types

- General Fund
- b. Utility Fund
- c. Community Services Fund(s)
- d. Beach Funds

#### RELATED TOPICS:

- Fund Accounting Enterprise vs Special Revenue
- Fund Structure Reso. No. 1838
- Parcel Owner Allowances
- · Accounting for Punch Cards



#### **WORKSHOP #2 - FEBRUARY**

#### 4) Review of Venue / Program Budgets and Expectations

- a. Baseline Revenues / Fee Structure
- b. Staffing and Service Levels
- c. Professional Service Contracts
- d. Net Operating Revenues(Expenses) "Financial Bottom Line"
- Administration
- Utilities
  - o Water
  - Sewer
  - Solid Waste
- Community Services
  - o Golf
  - Facilities
  - o Diamond Peak
  - Recreation Programs
  - Parks
  - o Tennis
- Beaches

#### WORKSHOP #3 - MARCH

#### 5) CAPITAL IMPROVEMENT PLAN (CIP)

- a. Capital Project Budgeting Polices / Practices UPDATE
  - i. Project Justification / Scope / Funding Sources
  - ii. Capital vs Operations / Maintenance
- b. Review / Update of Priority Capital Projects and Funding Strategies
- c. Preliminary FY2021/22 Capital Budget
- d. Updated Five-Year Capital Improvement Plan

#### 6) FACILITY FEE - FY2021/22 RECREATION ROLL

- i. Community Services
- ii. Beach



## **Goals for FY2021-22 Budget Process**

- Develop Robust Baseline Budgets for all District Operations
- Review and Incorporate Updates to District Budgeting and Fiscal Management Policies and Practices
  - Pricing Policy / Structure
  - Appropriate Level of Fund Balance
  - □ Capital Budgeting and Capitalization Thresholds
  - □ Central Services Overhead Allocation
  - Fund Structure / Chart of Accounts
- Consider modifications to Baseline Budgets
  - Personnel Budget (Adds/Deletes, Re-classifications, Fund Splits)
  - Non-Personnel (Supplies, Materials, Professional Services)
- Update Capital Improvement Plan Budget 5-Year CIP
- Continued consideration of Alternative Budget Scenarios (COVID-19 Impacts)
- Conduct series of Board Budget Workshops to inform and guide budget process



## FY2021/22 Budget Calendar

• 12/7/20	Senior Team Budget Kick-Off
<ul> <li>12/1/20 – 1/30/21</li> </ul>	Finance staff prepares draft operating budget
• 12/1/20 – 1/30/21	Staff prepares Baseline FY21/22 Capital Improvement Project Budget and Five-Year Plan Update
<ul> <li>January 20, 2021</li> </ul>	1st Board of Trustees Budget Workshop
• 2/1/21	Finalize BASELINE BUDGET
• 2/16/21	Deadline for Venue Managers to submit BUDGET REQUESTS to Finance / GM
• 2/16/20	Complete Initial Update of CIP Budget and Five-Year Plan
<ul> <li>February 2021</li> </ul>	2 <sup>nd</sup> Board of Trustees Budget Workshop
<ul> <li>March 2021</li> </ul>	3 <sup>rd</sup> Board of Trustees Budget Workshop
<ul> <li>March 2021</li> </ul>	Board Considers TENTATIVE BUDGET (State Submittal April 15 <sup>th</sup> )
<ul> <li>April 2021</li> </ul>	Revisions to Tentative Budget / Finalize CIP Budget
<ul> <li>May 2021</li> </ul>	Public Hearing FINAL 2020-2021 Fiscal Year Budget / Rec Roll





### Review of Board Policies (Fiscal / Budget)

- Financial Standards (Policy 2.1.0)
- Budgeting For Results and Outcomes (Policy 5.1.0)
- Adoption of Financial Practices (Policy 6.1.0)
  - i. Policy 6.1.2.0 Revenues
  - ii. Policy 6.1.3.0 Expenditures
- d. Appropriate Level of Fund Balance (Policy 7.1.0) / (Practice 7.2.0, Practice 19.2.0)
- Establishing the Estimated Useful Lives of Capital Assets (Policy 8.1.0)
- f. Establishing Appropriate Capitalization Thresholds of Capital Assets (Policy 9.1.0)
- g. Multi-Year Capital Planning (Policy 12.1.0)
- h. Capital Project Budgeting (Policy 13.1.0) / (Practice 13.2.0)
- i. Central Services Cost Allocation Plan (Practice 18.2.0)



### Financial Standards – Policy 2.1.0

■ 2.0 – Finance

Continue to ensure the Fiscal responsibility and sustainability of the District to maintaining sound effective policies for operation budgets, revenues and expenditures, fund balances, capital improvements and risk management.

- 2.2 As part of the operating budget process, IVGID will review each major venue's cash flow needs for the upcoming fiscal year. On the basis of those reviews, IVGID shall establish an allocation of the Recreation and/or Beach Facility Fee, considering established amounts of working capital and the predicted timing of revenues and expenditures for that fiscal year.
- 4.0 Services Deliver high-quality services balanced with maintaining financial performance.
- 5.0 Facilities Maintain and enhance the District's infrastructure to support service delivery.



### Performance Measurement and Decision-Making – Policy 4.1.0

- Policy Statement: IVGID program and service performance measures will be developed and used as an important component of budgeting, financial planning and decision-making.
- 2.0 The District will use performance measures as an integral part of the budget process.

### **Budgeting for Results and Outcomes – Policy 5.1.0**

- Policy Statement: To achieve the objectives of integrating Strategic Planning and performance into the budget process, IVGID will:
- 0.2 Prioritize the results or outcomes as services and activities that matter most to parcel owners as a whole
- 0.7 Finance and Accounting staff responsibilities are (include):
  - □ 1.2 Provide credible budget allocations and expected revenues on light of current factors
  - □ 1.3 Advise on allocation for administrative and support functions...



**Adoption of Financial Practices – Policy 6.1.0** 

- 1.0 Financial Planning
  - □ Balanced Budget
  - Long-Range Planning

### 2.0 Revenues

- □ 2.1 Revenue Diversification
- □ 2.2 Fees and Charges. The District shall adopt process that identifies the manner in which fees and charges for services are set and the extent to which they cover the cost of the service provided.

### 3.0 Expenditures

□ 3.2 Reserve and Stabilization Accounts. The District shall adopt a process to maintain a prudent level of financial resources to protect against the need to reduce service levels, raise taxes, modify charges for services or reallocate facility fees due to temporary revenue shortfalls or unpredictable one-time expenditures.



### Adoption of Fund Balances – Policy 7.1.0

- Policy Statement: The District will maintain a formal practice on the level of Fund Balances that should be maintained in the General and Special Revenue Funds
  - □ The adequacy of Unassigned Fund Balance in the General Fund should be assessed based upon the District's own specific circumstances
    - (GFOA recommends, at a minimum that general-purpose governments regardless of size, maintained Unassigned Fund Balances in their General Fund of no less than 5% to 15% of operating revenues).
    - The Nevada Administrative Code (NAC 354.650) requires a budgeted fud balance of 4% of actual expenditures from the previous year.
  - □ Fund balance
    - Net position (GAAP) at individual fund level
    - Budgetary basis



### **Appropriate Level of Funds Balance – Practice 7.2.0**

- Practice Statement: The District will maintain Fund Balance in the General Fund, governmental and proprietary funds to provide for obligations and cash flow requirements...
  - □ General Fund ...must meet minimum requirement under NAC 354.650
    - (No less than 4%...)
    - A budgeted ending fund balance of not more than 25 percent of the total budgeted expenditures, less capital outlay, for a general fund is (a) not subject to negotiations with an employee organization; and (b) must not be considered by a fact finder or arbitrator in determining the financial ability of the local government to pay compensation or monetary benefits.

### □ Special Revenue Funds

- Community Services 25% of budgeted operating expenditures
- Beach Enterprise (sic) 25% budgeted operating expenditures

### □ *Proprietary Funds*

- Utilities 25% of budgeted operating expenditures (as defined)
- Internal Services 25% of budgeted operating expenditures (as defined)
- Workers Compensation (W/C fund closed FY2017/18



- Establishing Estimated Useful Life of Capital Assets Policy 8.1.0
- Establishing Capitalization Thresholds for Capital Assets Policy 9.1.0
  - □ 1. 0 Useful life greater than 2 years
  - □ 3.0 In no case will the District establish capitalization threshold of \$5,000 for individual items
- Capitalization of Fixed Assets Practice 2.9.0
  - □ 1.0 Capitalization threshold will be identified during the budget process each fiscal year and approved by the Board of Trustees
  - □ 1.1 Equipment minimum cost \$10,000
    - 1.2 In addition to cost, the following criteria shall apply
      - 1.2.1 Useful life of three or more years
      - 1.2.4 In case of repair or refurbishment to be capitalized, outlay will prolong the life on an existing fixed asset or increase its productivity significantly.



- Multi-Year Capital Budgeting Policy 12.1.0
  - 3.1 Prioritizing Capital Projects Categories
    - 3.1.1 Major Projects Greater than \$1.0 million (non-recurring)
    - 3.1.2 Capital Improvement Less than \$1.0 million (non-recurring)
    - 3.1.3 Capital Maintenance Less than \$1.0 million (recurring)
    - 3.1.4 Rolling Stock Ongoing projects for replacement of vehicles
    - 3.1.5 Equipment and Software Ongoing replacement of rolling stock and non-building system equipment
  - 3.2 Prioritization of Projects
    - 3.2.1 Priority 1 Existing facility; meets existing needs
    - 3.2.2 Priority 2 Existing facility; expands programming capability
    - 3.2.3 Priority 3 New initiative, community need, new resources
    - 3.2.4 Priority 4 New initiative, community need, existing resources
- Capital Project Budgeting Policy 13.1.0
  - 1.0 Preparing and Adopting the Capital Budget
  - 2.0 Reporting on the Capital Budget



- Recreation Roll Policy Policy 16.1.
  - 6.0 Setting and Collection of the Recreation Fee and Beach Fee
    - 1. The Board of Trustees will set the amount of the Recreation Fee and the Beach Fee annually as part of the budget process
    - 2. The Board of Trustees will set the method and manner of collection of the Recreation Fee and the Beach Fee annually by resolution.



### **Central Services Cost Allocation Plan – Policy 18.1.0**

- Policy Statement: The District will maintain practices in conformity with the NRS Section 354.107 (regulations) and 354.613© (Enterprise Fund Cost Allocation), including:
  - 0.1 Central Services Cost Allocation Plan for accumulating, allocating and developing billing rates on allowable costs of services provided by the District's General Fund to departments, divisions and funds.
  - 0.2 This policy and related practice can only be modified by a nonconsent item during regular meeting of the Board of Trustees



### **Central Services Cost Allocation Plan – Practice 18.2.0**

### 1.0 - Costs Allowed

□ 1.0.6 – Costs allowed should be deemed reasonable, ordinary and necessary for the operation of an Enterprise Fund.

### 2.0 - Allocation Method

□ 2.0.1 – Enterprise Funds will be an annual allocation of Indirect Costs.

The General Fund and Internal Service Funds will be allocated a portion of the these costs, but will not be billed....

### 3.0 – Billing Rates

- □ 3.0.1 Monthly billings will be recorded and paid from the Enterprise Funds to the General Fund, based on the total as adopted with the District's Annual Operating Budget.
- □ 3.0.2 The June billing each year may be adjusted such that the total charges to the Enterprise Funds does not exceed the actual allowed costs; billings may be less than the budgeted totals, but can not exceed the total approved with the budget.



		General Impro	vement District on Plan		For the Fiscal Y	ear Ending June	30, 2021						
	General	Utility	Championship Golf	Mountain Golf	Facilities	Ski	Recreation Center	Parks	Tennis	Comm. Services Admin	Beach	Internal Services	Total District
Base Cost													
Budgeted FTE by Fund	22.5				1.4	75.9	21.2	7.7	1.5	3.3	21.1	17.8	257.9
Allocation	8.70%	13.74%	15.18%	4.22%	0.56%	29.41%	8.22%	3.00%	0.60%	1.27%	8.17%	6.92%	100%
Budgeted Wages by Fund	\$ 2,081,280	\$ 2,921,780	\$ 1,616,161	\$ 409,731	\$ 88,583	\$ 3,135,849	\$ 1,037,021 \$	313,796 \$	108,530	147,970 \$	810,930	\$ 1,499,515	\$ 14,171,146
Allocation	14.69%	20.629	11.40%	2.89%	0.63%	22.13%	7.32%	2.21%	0.77%	1.04%	5.72%	10.58%	100%
Budgeted Benefits by Fund	\$ 1,105,120	5 1,449,604	\$ 509,946	5 117,206	\$ 47,500	\$ 1,050,665	\$ 327,605 \$	82,979 \$	28,038	61,384 5	221,093	819,153	5 5,820,293
Allocation	18.99%	24.919	8.76%	2.01%	0.82%	18.05%	5.63%	1.43%	0.48%	1.05%	3.80%	14.07%	100%
Budgeted Services & Supplies by Fund	\$ 1,288,700	\$ 3,341,969	\$ 2,289,792	\$ 551,971	\$ 394,378	\$ 3,450,786	\$ 729,896 \$	413,837 \$	79,190	184,372 \$	768,230	5 932,642	5 14,425,763
Allocation	8.93%	23.179	15.87%	3.83%	2.73%	23.92%	5.06%	2.87%	0.55%	1.28%	5.33%	6.47%	100%
Budgeted Accounting - Invest. Int.   \$ 880,590	ř												
Percentage of Costs Allocated 80%													
Allocation based on Services & Supplies	62,933	163,203	111,820	26,955	19,259	168,517	35,644	20,209	3,867	9,004	37,516	45,545	\$ 704,472
Blended Allocation	14%	20%	12%	3%	196	23%	7%	2%	1%	1%	6%	11%	
Budgeted Human Resources \$ 985,735	1.5000												
HR + 20% Accounting \$ 1,161,853													
Based on Wages, Benefits & FTE	164,124	229,507	136,887	35,345	7,736	269,526	81,989	25,714	7,156	13,056	68,530	122,283	\$ 1,161,853
Central Services Cost Allocation	\$ 394,885	\$ 392,709	\$ 248,707	\$ 62,301	\$ 26,995	\$ 438,043	\$ 117,633 \$	45,923 \$	11,023	5 22,060 \$	106,046		\$ 1,866,325
Annual Billing for Adopted Budget		\$ 392,709	\$ 248,707	\$ 62,301	\$ 26,995	5 438,043	S 117,633 S	45,923 \$	11,023	5 22,060 S	106,046		5 1,471,440

Prepared and calculated in accordance with NRS 354.613 Subsection 1c and IVGID Board Policy 18.1.0

Note: The basis for Services & Supplies for the Central Services Cost Allocation differs from the Budgeted Services & Supplies by excluding costs for the allocation itself.



## **Related Topics**

- Fund Accounting Enterprise vs Special Revenue
  - Fund Structure Resolution No. 1838
  - Resolution of Intent Resolution No.

- Parcel Owner Allowances
- Accounting for Punch Cards

#### **RESOLUTION NO. 1838**

## A RESOLUTION TO CREATE GOVERNMENTAL FUND TYPE; SPECIAL REVENUE, CAPITAL PROJECTS AND DEBTS SERVICE FUNDS FOR THE INCLINE VILLAGE GENERAL IMPROVEMENT DISTRICT FOR COMMUNITY SERVICES AND BEACH FUNDS AS REQUIRED BY NEVADA ADMINISTRATIVE CODE 354.241, EFFECTIVE AS OF JULY 1, 2015

Fund Name	Purpose	Source of Revenues	Short-term Expenditures	Long-term Expenditures	Plan for Fund Balance	Adequacy of Fund Balance
Community Services – Special Revenue	Recreational activities conducted by the District under NRS 318, other than Beach locations	User fees, stand by charges, rents, grant, investment earnings and other income	Operating expenditures to provide recreational activites	Transfers out to capital purchases and debt service to support recreational activities	Meet the minimum necessary to maintain District recereational activities	Consider the District's Board Policy on Approprirate Level of Fund Balance
Community Services – Capital Expenditure	Capital expenditures related to recreational activities conducted by the District under NRS 318, other than Beach locations	Sales of coverage and capital assets and transfers from the Community Services Special Revenue Fund	Operating expenditures related to Community Services capital expenditures	Capital purchases to support Community Services recreational activities	Meet the minimum necessary to execute Community Services capital purchases	Consider the District's Board Policy on Approprirate Level of Fund Balance
Community Services – Debt Service	Debt service expenditures related to recreational activities conducted by the District under NRS 318, other than Beach locations	Transfer from the Community Services Special Revenue Fund	Operating expenditures related to Community Services debt service expenditures	Debt service expenditures to support Community Services recreational activities	Meet the minimum necessary to execute Community Services debt service expenditures	Consider the District's Board Policy on Approprirate Level of Fund Balance
Beach – Special Revenue	Recreational activities conducted by the District under NRS 318 for Beach locations	User fees, stand by charges, rents, grant, investment earnings and other income	Operating expenditures to provide Beach recreational activites	Transfers out to capital purchases and debt service to support Beach recreational activities	Meet the minimum necessary to maintain District Beach recereational activities	Consider the District's Board Policy on Approprirate Level of Fund Balance
Beach – Capital Expenditure	Capital expenditures related to recreational activities conducted by the District under NRS 318 for Beach locations	Sales of coverage and capital assets and transfers from the Beach Special Revenue Fund	Operating expenditures related to Beach capital expenditures	Capital purchases to support Beach recreational activities	Meet the minimum necessary to execute Beach capital purchases	Consider the District's Board Policy on Approprirate Level of Fund Balance
Beach – Debt Service	Debt service expenditures related to recreational activities conducted by the District under NRS 318 for Beach locations	Transfer from the Beach Special Revenue Fund	Operating expenditures related to Beach debt service expenditures	Debt service expenditures to support Beach recreational activities	Meet the minimum necessary to execute Beach debt service expenditures	Consider the District's Board Policy on Appropriate Level of Fund Balance





### **RESOLUTION NO. 1880**

A RESOLUTION OF INTENT TO INITIATE PROCESS TO TRANSITION THE INCLINE VILLAGE GENERAL IMPROVEMENT DISTRICT FROM USE OF GOVENRMENTAL FUND TYPE - SPECIAL REVENUE FUNDS TO USE OF PROPRIETARY TYPE - ENTERPRISE FUNDS FOR FOR THE DISTRICT'S COMMUNITY SERVICES AND BEACH FUNDS BEGINNING WITH THE FISCAL YEAR 2021/2022 BUDGET

- 1. Incline Village General Improvement District expresses its intent to transition to the use of Proprietary Fund Type Enterprise Funds for its Community Services and Beach Fund beginning in Fiscal Year 2021/22.
- 2. Incline Village General Improvement District has determined that use of Proprietary Fund Type Enterprise Funds for Community Services and Beach is consistent with the desired intent of the business-like operations of the District.



## **Next Steps**

- Fund Structure for Transition To Enterprise Fund Accounting
  - Maintain separate individual funds for each Community Services venue and Beaches (as prior to 2015/16)

OR

- Consolidate Community Services into Single Enterprise Fund
- Re-establish Beach Fund as an Enterprise Fund

OR

- Establish separate Enterprise Funds for Community Services Fund and Beach Fund
  - With separate capital fund and debt fund for transparency (roll into main enterprise fund for external reporting)
  - Per Moss Adams report recommendation

## **History of District Fund Structure**

			> FY 2014-	15	FY201	5-16 <> FY2	018-19		FY 2019-20			FY2020-21			> FY 2021-	-22
		Operating	Capital	Debt	Operating	Capital	Debt	Operating	Capital	Debt	Operating	Capital	Debt	Operating	Capital	Debt
100	General Fund	Х	X	Х	Х	Х	Х	X	Х	Х	X	Х	Х	Х	X	Х
200	Utility Fund	х	Х	х	х	Х	Х	Х	х	х	х	Х	Х	х	Х	х
Commu	nity Services													х	х	х
320	Golf Fund	х	Х	х	х			х	Х	х	х			?		
330	Facilities Fund	X	X	X	X			X	X	X	X			?		
340	Ski Fund	X	X	X	X			X	X	X	X			?		
350	Recreation Fund	X	X	X	X			X	X	X	X			?		
360	Comm Svc Admin Fund	X	X	X	X			X	X	X	X			?		
370	Parks Fund	X	X	X	X			X	X	X	X			?		
380	Tennis Fund	X	X	X	X			X	X	X	X			?		
Beach	Termis i unu	^						^	^	^	^					
390	Beach Fund - Capital	Х	Х	Х	Х			х	Х	х	х			х	Х	х
390	Beach runu - Capitai	^	^	^	^			^	^	^	^			^	^	^
Canital	Special Revenue Funds															
520	Golf Fund - Capital					Х						Х				
530	Facilities Fund - Capital					X				_		X				
540	Ski Fund - Capital					X				_		X				
550	Recreation Fund - Capital					X				_		X				
560	Comm Svc Admin Fund - Capital					X				_		X				
570	Parks Fund - Capital					X				_		X				
	Tennis Fund - Capital					X				_		X				
580	Tennis Fund - Capitai					X				_		X				
590	Beach Fund - Capital					X						Х				
	ecial Revenue Funds															
620	Golf Fund - Debt						Х						Х			
630	Facilities Fund - Debt						Х						Х			
640	Ski Fund - Debt						Х						Х			
650	Recreation Fund - Debt						X						X			
660	Comm Svc Admin Fund - Debt						X						X			
670	Parks Fund - Debt						Х						Х			
680	Tennis Fund - Debt						X						Х			
690	Beach Fund - Debt						Х						х			

## **Potential Fund Structures – FY2021/22**

		Pre 20	015/16 Fund Str	ucture		Consolidate (	Community Ser	vices Fund(s)		Consolidate	Community Sen	rices Fund(s)
		Operating	Capital	Debt		Operating	Capital	Debt		Operating	Capital	Debt
100	General Fund	х	X	x	General Fund	Х	Х	x	General Fund	X	Х	х
200	Utility Fund	х	X	х	Utility Fund	X	X	X	Utility Fund	X	X	Х
Communi	ity Services				Community Services	Х	X	Х	Community Services	X		
320	Golf Fund	Х	Х	Х	Dept 32 - Golf				CS Capital		Х	
330	Facilities Fund	Х	Х	Х	Dept 33 - Faclities				CS Debt			Х
340	Ski Fund	Х	Х	Х	Dept 34 Ski							
350	Recreation Fund	Х	Х	X	Dept 35 Recreation				Beach	Х		
360	Comm Svc Admin Fund	Х	Х	Х	Dept 36 Comm Svc Admin				Beach Capital		Х	
370	Parks Fund	Х	Х	Х	Dept 37 Parks				Beach Debt			Х
380	Tennis Fund	Х	Х	Х	Dept 38 Tennis							
Beach												
390	Beach Fund	Х	Х	X	Beach	Х	Х	Х				

		Pre 2	015/16 Fund Stru	ucture
		Operating	Capital	Debt
100	General Fund	Х	Х	х
200	Utility Fund	x	X	х
Commun	ity Services			
320	Golf Fund	Х		
330	Facilities Fund	Х		
340	Ski Fund	Х		
350	Recreation Fund	Х		
360	Comm Svc Admin Fund	Х		
370	Parks Fund	Х		
380	Tennis Fund	х		
Beach				
390	Beach Fund	Х		
Communi	ity Services Capital Fund		X	
Communi	ity Services Debt Fund			Х
Beach Ca	pital Fund		Х	
Beach De	bt Fund			х



## **Next Steps**

- Review of District Pricing Policy and Setting Charges for Services
  - □ Revenue Requirements Annual Rate Adjustment (3%-5%)
  - □ Pricing Policy Review appropriate level of cost-recovery
    - By Venue (Golf, Ski, Recreation, Tennis, Facilities, Beach)
    - By Function (Community Services and Beach)
  - □ Pricing Structure
    - Rack Rate Net of (Parcel Owner) Discounts or Punch Card Utilization
    - Transition to New Rate Structure (example):
      - Resident Rate (IVGID Picture Pass holder)
      - Resident/Guest Rate
      - Non-Resident Rate (EXCEPT Restricted Access Beaches)
  - □ Informed by GM Ordinance 7 Committee recommendations regarding:
    - IVGID Picture Passes
    - Punch Cards



## **Review of District Pricing Structure**

### IVGID Picture Pass Holder Rates - Championship Course

#### 2020 Championship Course Rates

All Championship Course rates include a golf cart. 9 hole rates available after 5:30 p.m. Dress Code: no denim; collared shirts required

### **Guest Rates - Championship Course**

#### 2020 Championship Course Rates

All Championship Course rates include a golf cart. 9 hole rates available after 5:30 p.m. Dress Code: no denim; collared shirts required

June 15 - Sept. 27	Mon-Thurs	Fri-Sun & holidays	June 15 - Sept. 27	Mon-Thurs	Fri-Sun & holidays
7am-2pm (prime time)	\$90	\$95	7am-2pm (prime time)	\$115	\$120
2pm-4pm (twilight)	\$65	\$75	2pm-4pm (twilight)	\$90	\$100
After 4pm (super twilight)	\$45	\$55	After 4pm (super twilight)	\$75	\$80
After 5:30pm - 9 holes	\$30	\$37	After 5:30pm- 9 holes	\$45	\$52



## **Review of District Pricing Structure**

				DIAN	OND PEA	K DAIL	Y LIFT	TICKE	TS				
2020/2021	IVGID P	icture Pass Holo	ler Rates	Non	Picture Pass Ho	older Rates			card out of e on ticket p	•		from Punch hase of the t products	
Ticket Products													
	Value	Weekend	Peak	Val	ie Weekend	Peak		Value	Weekend	Peak	Value	Weekend	Peak
Adult (24-64)	\$25	\$25	\$35	\$10	9 \$124	\$134		\$25	\$25	\$35	\$84	\$99	\$99
Youth (13-23)	\$20	\$20	\$30	\$8	\$104	\$129		\$20	\$20	\$30	\$69	\$84	\$99
Senior (65-79)	\$20	\$20	\$30	\$8	\$104	\$129		\$20	\$20	\$30	\$69	\$84	\$99
Child (7-12)	\$15	\$15	\$25	\$4	\$54	\$64		\$15	\$15	\$25	\$29	\$39	\$44
Beginner	\$18	\$18	\$28	\$5	\$59	\$89		\$18	\$18	\$28	\$41	\$51	\$61
6 & under / 80+	Free	Free	Free	Fre	e Free	Free		Free	Free	Free	Free	Free	Free
* A punchcard allo * A Punchcard may			•			ack rate							

BEACH PRICING			
	Picture Pass Holder	Punch Card Holder	Daily Guest *
Daily Admission	FREE ADMISSION	\$12.00 PUNCH CARD DEDUCT - 12.00 NET ADMISSION FEE > \$0.00	\$12.00  * Must be accompanied by Picture Pass Holder

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## **Pricing Structure – Chart of Accounts**

	Revenue Objects		Revenue Objects
4200	Passes	4200	Passes
4205	Adminissions & Fees	4205	Adminissions & Fees - Residents
		4206	Adminissions & Fees - Guests
		4207	Adminissions & Fees - Non-Residents
4210	Program Registration	4210	Program Registration
4215	Rental Income	4215	Rental Income
4220	Concessions	4220	Concessions
4225	Sponsorships	4225	Sponsorships
4240	Parcel Owner Allowances	<del>4240</del>	Parcel Owner Allowances
4250	Inter-District Program Allowances	4250	Inter-District Program Allowances
4260	Guest Allowances	4 <del>260</del>	Guest Allowances
4280	Employee Sales Allowances	4280	Employee Sales Allowances
4285	Promotional Allowances	4285	Promotional Allowances
4290	Yield Management Allowances	4290	Yield Management Allowances
4295	Punch Card Payment	4 <del>295</del>	Punch Card Payment



## Baseline FY2021/22 Operating Budget

Revenue Assumptions
Expenditure Assumptions
Planning for Uncertainty



## **Step 1 – Developing Baseline Budgets**

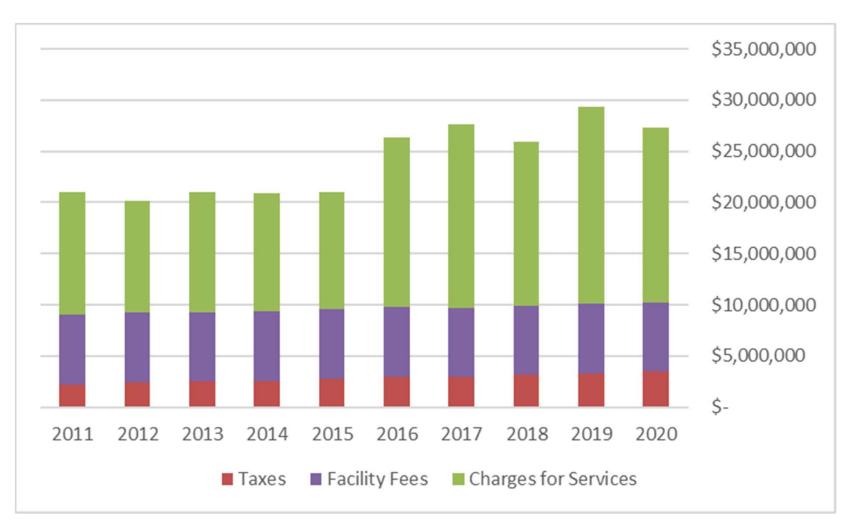
- Current staffing and Service Levels using FY2021-22 dollars
- Baseline initiated by Finance/Accounting
  - Personnel Budgets
  - □ Baseline Supplies and Materials
  - □ Internal Services
  - Debt Service
- Venue Managers will have flexibility to adjust modify baseline budgets
   WITHIN overall appropriations by FUND.

Except = Personnel, Internal Services, Debt

 ALL Requests for CHANGES to Baseline Budget (Requests) will be reviewed and considered by Finance / GM PRIOR to incorporating into Tentative Budgets



### **Governmental Fund Revenue Trends**





## **General Government Revenue**

	10 yr	5 yr	1 yr	FY2021/22
Ad Valorem Taxes	4.9%	5.3%	4.6%	3.0%
Charges for Services	6.1%	11.7%	(4.0%)	3.0%
Utility Charges	4.2%	2.8	(1.8%)	3.0%
Facility Fees	Flat	\$830 per pai	rcel	\$830 per parcel



## Personnel Expenditure Forecast Assumptions

	FY2020/21	F	Y2021/22
	Budget		Baseline
Salaries / Wages			4.0%
	\$ 14,171,146		14,737,992
Retirement			
Contribution Rate	12.3%		12.3%
Employer Contribution	\$ 1,644,832	\$	1,710,625
Health Premiums			
Rate Increase			10.0%
Employer Contribution	\$ 2,230,303	\$	2,453,333



## Non-Personnel Expenditure Forecast Assumptions

Baseline Growth Assumptions	FY2021/22
Supplies/Services	Flat
Education/Training	Flat
Professional Services	Individual Review
Indirect Charges - City Overhead	2%
Fleet Maintenance	3%
Water Utilities	3%
Other Utilities	3%



## **General Fund**

In Process

FIVE-YEAR FOREAST										
GENERAL FUND										
	Actuals	Budget	Estimate	Baseline						
	FY2019-20	FY2020-21	FY2020-22	FY2021/22						
Beginning Fund Balance	\$ 3,765,586	\$ 3,935,986	\$ 4,630,153	\$ 4,803,142						
SOURCES										
Ad Valorem Property Tax	\$ 1,706,179	\$ 1,770,000	\$ 1,770,000	\$ 1,823,100						
Consolidated Taxes	1,737,657	1,668,000								
Charges for Services	952	2,400								
Central Services Revenue		1,471,440		,						
Non Operating Income/Leases		-	-							
Investment Earnings	431,636	131,400	131,400	131,400						
Funded Capital Resources		300,000	300,000							
TOTAL SOURCES	\$ 3,876,424	\$ 5,343,240	\$ 5,343,240	\$ 5,190,523						
USES										
Salaries and Wages	1,976,630	\$ 2,081,280	\$ 2,081,280	\$ 2,168,182						
Employee Fringe	903,646	1,105,120								
Total Personnel Cost	2,880,276	3,186,401		3,339,610						
Professional Services	294,601	392,975	392,975	347,975						
Services and Supplies	472,959	780,940								
Insurance	48,240	53,100		,						
Utilities	103,757	106,685	106,685	109,886						
Cost of Goods Sold										
Central Services Cost										
Defensible Space	270.424	650 450	650.450	400 400						
Capital Improvements Central Services Off-set	279,424	650,150	650,150	488,100						
Transfers (Out)	(1,367,400)									
TOTAL USES	3,011,857	\$ 5,170,251	\$ 5,170,251	\$ 5,119,610						
	2,211,001	, 2, 11 2,201	, 2, 2,201	, 2,112,010						
SOURCES(USES)	864,567	\$ 172,989	\$ 172,989	\$ 70,913						
Ending Fund Balance	4,630,153	\$ 4,108,975	\$ 4,803,142	\$ 4,874,055						
Restricted	1,359,737		\$ 1,359,737	\$ 1,359,737						
Unrestricted	3,270,416	\$ 2,749,238	\$ 3,443,405	\$ 3,514,318						
Reserve Policy Level (4% - NRS 354.650)	155,057	213,730	213,730	207,621						
Excess/Available Fund Balance	3,115,359	2,535,508.75	3,229,675.75	3,306,697.20						



## **Utility Fund**

In Process

INCLINE VILLAGE GENERAL IMPROVEMENT DISTRICT											
STATEMENT OF SOURCES AND USES											
FIVE-YEAR FOREAST											
		ITY FUN									
	, , , <u>, , , , , , , , , , , , , , , , </u>	11 1 1 014									
	_										
		A - ( - 1 -	B 4(	F - (! 1 -	D I'						
		Actuals	Budget	Estimate	Baseline						
	_										
	F	Y2019-20	FY2020-21	FY2020-22	FY2021/22						
Beginning Unrestricted Net Position	\$	12,628,835	\$ 15,172,053	\$ 15,172,053	\$ 12,056,099						
SOURCES											
Charges for Services	\$	12,396,967	\$ 12,402,440		\$ 14,056,099						
Intergovernmental - Operating Grants			31,000	,	31,000						
Interfund Services		167,499	241,400	,	,						
Investment Earnings		298,225	148,500	148,500	148,500						
Proceeds from Capital Asset Dispositions		(22,322)	-	-							
Funded Capital Resources				-							
TOTAL SOURCES	\$	12,840,369	\$ 12,823,340	\$ 12,823,340	\$ 14,486,655						
USES											
Salaries and Wages	\$	2,869,747	\$ 2,921,780	\$ 2,921,780	\$ 3,038,651						
Employee Fringe		1,281,734	1,449,604	1,449,604	1,536,580						
Total Personnel Cost		4,151,481	4,371,383	4,371,383	4,575,231						
Professional Comission		004.045	400.050	400.050	122.050						
Professional Services	_	221,815 2,297,287	,	,	132,050 2,032,455						
Services and Supplies											
Insurance Utilities		185,410	,	932,594	,						
Cost of Goods Sold	_	894,515 4,814		932,594	960,572						
Central Services Cost	_	353,700		392,709	404.490						
Defensible Space	_	97,876			- ,						
Capital Improvements		1,454,427									
Debt Service	_	635,826	, ,		, ,						
TOTAL USES	\$	10,297,151	\$ 15,939,294								
TOTAL USES	Ф	10,297,151	φ 15,939,294	φ 13,939,294	क् ।।,५५८,५।८						
SOURCES(USES)	\$	2,543,218	\$ (3,115,954)	\$ (1,115,954)	\$ 53,567						
For diagram I have a defined and New Desiries		15 150 0									
Ending Unrestricted Net Position	\$	15,172,053	\$ 12,056,099	\$ 14,056,099	\$ 12,109,666						
Reserve Policy Level (25%)		2,051,725	2,038,968	2,038,968	2,102,169						
Excess/Available Fund Balance		13,120,329	10,017,131	12,017,131	10,007,497						

## **Community Services Fund**

In Process

## INCLINE VILLAGE GENERAL IMPROVEMENT DISTRICT STATEMENT OF SOURCES AND USES FIVE-YEAR FOREAST COMMUNITY SERVICES FUND

		Actuals	Budget	Estimate	E	Baseline
	F	Y2019-20	FY2020-21	FY2020-21	F	Y2021/22
Beginning Fund Balance	\$	12,261,649	\$ 13,183,167	\$ 14,208,609		9,191,322
SOURCES						
Charges for Services	\$	15,485,428	\$ 16,616,228	\$ 16,616,228	\$	17,114,715
Facility Fees - Operating	Φ	2,041,702	1,763,645	1,763,645	φ	1,763,645
Facility Fees - Operating Facility Fees - Capital		3,322,215	533,195	533,195		3,609,320
Facility Fees - Debt		410,150	410,150	410,150		410,150
Facility Fees	_	5,774,067	2,706,990			5,783,115
Rents	_	5,774,007	12,100			12,100
Intergovernmental - Operating Grants		1 600 644	38,700	38,700		38,700
Interfund Services	-	1,689,644 76,558	98.849	98.849		98,849
	_		,	,		
Non Operating Leases	_	116,042	118,130	118,130		118,130
Investment Earnings	_	126,143	52,500	52,500		52,500
Proceeds from Capital Asset Dispositions	_	530,062	-	-		-
TOTAL SOURCES	\$	23,797,944	\$ 19,643,497	\$ 19,643,497	\$	23,218,109
USES						
Salaries and Wages			\$ 6,857,641	\$ 6,857,641	\$	7,063,370
Employee Fringe			2,225,323		\$	2,292,083
Total Personnel Cost			9,082,964	, ,		9,355,453
Professional Services			44,625	44,625		44,625
Services and Supplies			4,758,505	4,758,505		4,901,260
Insurance			389,760	389,760		401,453
Utilities			1,229,994	1,229,994		1,266,894
Cost of Goods Sold			1,571,338	1,571,338		1,571,338
Central Services Cost			972,685	972,685		1,001,866
Defensible Space			100,000	100,000		100,000
Capital Improvements		5,059,031	6,127,741	6,127,741		4,133,080
Debt Service		384,354	383,172	383,172		384,754
TOTAL USES	\$	21,989,489	\$ 24,660,784	\$ 24,660,784	\$	22,775,968
SOURCES(USES)	\$	1,808,455	\$ (5,017,287)	\$ (5,017,287)	\$	442,141
Prior Year Adjustments		138,505				
Ending Fund Balance	\$	14,208,609	\$ 8,165,880	\$ 9,191,322	\$	9,633,463
Reserve Policy Level		4,136,526	4,537,468	4,537,468		4,564,534
Excess/Available Fund Balance		10,072,083	3,628,413	4,653,855		5,068,930



### **Beach Fund**

In Process

#### INCLINE VILLAGE GENERAL IMPROVEMENT DISTRICT STATEMENT OF SOURCES AND USES **FIVE-YEAR FOREAST BEACH FUND** Actuals Budget **Estimate** Baseline FY2019-20 FY2020-21 FY2020-22 FY2021/22 \$ 1,774,846 \$ 2,542,995 \$ 2,542,995 \$ 4,886,499 Beginning Fund Balance SOURCES Charges for Services \$ 1.619.582 831.955 \$ 831.955 \$ 1.668.169 Facility Fees - Operating 658.580 658,580 658,580 Facility Fees - Capital 3.207.672 3.207.672 302.172 Facility Fees - Debt 7,748 7,748 7,748 966,817 3,874,000 968,500 Facility Fees 3,874,000 Investment Earnings 28,442 11,250 11,250 11,250 4,717,205 TOTAL SOURCES \$ 2,614,841 4,717,205 2,647,919 USES Salaries and Wages 810.930 \$ 843,367 810,930 Employee Fringe 221.093 227.726 \$ 236.835 Total Personnel Cost 1,038,656 1,080,202 1,032,023 Professional Services 14.765 14,765 14.765 516.021 Services and Supplies 500,991 500.991 Insurance 37,980 37,980 39,119 Utilities 130,894 130,894 134,821 Cost of Goods Sold 83,600 83,600 83,600 Central Services Cost 106,046 106,046 109,227 Capital Improvements 82,009 454,500 4,825,000 454,500 Debt Service 6,289 6,270 6,270 6,296 TOTAL USES \$ 1,846,692 2,367,069 \$ 6,809,051 \$ 2,373,701 SOURCES(USES) \$ 2,350,136 \$ 2,343,504 \$ (4,161,131) 768,149 **Ending Fund Balance** \$ 2,542,995 \$ 4,893,131 \$ 4,886,499 \$ 725,367 Reserve Policy Level 439,599 476,575 478,233 494,439 Excess/Available Fund Balance 2,103,397 4,416,557 4,408,266 230,928



## **Development of Baseline Five-Year Forecasts**

### **Major Fund Type:**

General Fund
Utility Fund
Community Services Fund
Beach Fund
Internal Services Fund(s)



FIVE-YEAR FOREAST								
GENERAL FUND								
	Actuals	Budget	Estimate	Baseline		Proje	ected	
	FY2019-20	FY2020-21	FY2020-22	FY2021/22	FY2022/23	FY2023/24	FY2024/25	FY2025/26
Beginning Fund Balance	\$ 3,765,586	\$ 3,935,986	\$ 4,630,153	\$ 4,503,142	\$ 4,574,055	\$ 4,835,510	\$ 2,064,814	\$ 2,258,171
SOURCES								
Ad Valorem Property Tax	\$ 1,706,179	\$ 1.770.000	\$ 1,770,000	\$ 1,823,100	¢ 1,877,703	\$ 1,934,127	\$ 1,992,151	\$ 2,051,915
Consolidated Taxes	1,737,657	1,668,000			. , ,	1,822,669		1,933,669
Charges for Services	952	2,400					2,400	2,400
Central Services Revenue	002	1,471,440	,	,		,	1,656,119	1,705,802
Non Operating Income/Leases		-,,	- 1, 17 1, 110	1,010,000	1,001,001	1,007,002	1,000,110	.,. 00,002
Investment Earnings	431,636	131,400	131,400	131,400	131,400	131,400	131,400	131,400
Funded Capital Resources	,,,,,		-	,	,	, , , , ,		,
TOTAL SOURCES	\$ 3,876,424	\$ 5,043,240	\$ 5,043,240	\$ 5,190,523	\$ 5,342,225	\$ 5,498,478	\$ 5,659,418	\$ 5,825,187
USES								
Salaries and Wages	1.076.630	¢ 2.004.200	\$ 2,081,280	\$ 2,168,182	¢ 2.254.040	\$ 2,345,106	¢ 2.429.040	¢ 2.526.467
Employee Fringe	1,976,630 903,646	1,105,120			1,218,285	. , ,	1,317,697	\$ 2,536,467 1,370,404
Total Personnel Cost	2.880.276	3.186.401		3.339.610			3.756.607	3,906,871
Total Personnel Cost	2,000,270	3, 100,401	3,100,401	3,339,010	3,473,194		-,,	3,900,071
Professional Services	294,601	392,975			347,975	347,975	347,975	347,975
Services and Supplies	472,959	780,940					853,354	
Insurance	48,240	53,100	53,100	53,100	53,100	53,100	53,100	53,100
Utilities	103,757	106,685	106,685	109,886	113,182	116,578	120,075	123,677
Cost of Goods Sold								
Central Services Cost								
Defensible Space								
Capital Improvements	279,424	650,150	650,150	488,100	288,950	3,310,900	334,950	358,500
Central Services Off-set	(1,367,400)							
Transfers (Out)	300,000							
TOTAL USES	3,011,857	\$ 5,170,251	\$ 5,170,251	\$ 5,119,610	\$ 5,080,770	\$ 8,269,174	\$ 5,466,061	\$ 5,669,078
SOURCES(USES)	864,567	\$ (127,011)	\$ (127,011)	\$ 70,913	\$ 261,455	\$ (2,770,696)	\$ 193,357	\$ 156,108
Ending Fund Balance	4,630,153	\$ 3,808,975	\$ 4,503,142	\$ 4,574,055	\$ 4,835,510	\$ 2,064,814	\$ 2,258,171	\$ 2,414,279
Restricted	1,359,737			\$ 1,359,737	\$ 1,359,737			\$ 1,359,737
Unrestricted		\$ 2,449,238			\$ 3,475,773			\$ 1,054,542
Reserve Policy Level (4% - NRS 354.650)	155,057		201,730	207,621	213,689	219,939	226,377	233,007
Excess/Available Fund Balance	3,115,359		2,941,676	3,006,697	3,262,084	485,138	672,057	821,535

## **Community Services Fund Five-Year Forecast**

	In	icline Village Ge	eneral Improver	ment District				
		Commun	ity Servic	es Fund				
	Audited 2018-19	Adopted Budget 2019-20	Unaudited Actuals 2019-20	Adopted Budget 2020-21	Projected 2021-22	Projected 2022-23	Projected 2023-24	Projected 2024-25
Community Services Fund	2010 15	2013-20	2013 20	2020 21	2021 22	LULL LJ	2023 24	2024 23
Beginning Unrestricted Fund Balance		\$ 13,183,167	\$ 12,261,649	\$ 14,464,432	\$ 9,447,147	\$ 9,132,778	\$ 9,856,920	\$ 10,650,164
On a making a Daylarana		15 001 005	45 022 750	16.616.220	47 44 4 745	17.620.456	10.157.001	10 701 711
Operating Revenue		15,891,865	15,822,750	16,616,228	17,114,715	17,628,156	18,157,001	18,701,711
Facility Fee (8203 Parcels)		2,050,750	2 041 702	1,763,645	1,763,645	1 762 645	1 762 645	1,763,645
Facility Fee - Operations Facility Fee - Capital Projects		3,322,215	2,041,702 3,322,215	533,195	3,609,320	1,763,645 3,609,320	1,763,645 4,019,470	4,019,470
Facility Fee - Capital Projects  Facility Fee - Debt Service		410,150	410,150	410,150	410,150	410,150	4,019,470	4,019,470
		, , , , , , , , , , , , , , , , , , ,	,	,	, , , , , , , , , , , , , , , , , , ,	· · · · · · · · · · · · · · · · · · ·	_	-
Facility Fee Subtotal		5,783,115	5,774,067	2,706,990	5,783,115	5,783,115	5,783,115	5,783,115
Other Sources								
CIP Source - Insurance Proceeds Mtn Clubho	use	300,000	243,548					
CIP Source - Capital Grants		623,800	1,637,399					
One-time transfer from General Fund		561,800	241,875					
Sale of Capital Assets			44,639					
Other Sources				320,279				
Total Sources		23,160,580	23,764,278	19,643,497	22,897,830	23,411,271	23,940,116	24,484,826
Operating Expenditures		(17,926,815)	(16,256,844)	(18,149,869)	(18,694,365)	(19,255,196)	(19,832,852)	(20,427,837)
Capital Projects - Baseline 5 Year		(8,886,502)	(5,059,031)	(3,627,040)	(7,733,080)	(3,042,900)	(3,314,020)	(3,492,820)
Capital Projects Carryover				(2,500,701)				
Ski Way (exclude from current funding)					3,600,000			
Debt Service on 2012 Bond		(384,354)	(384,354)	(383,172)	(384,754)	(389,033)	-	
Total Uses		(27,197,671)	(21,700,229)	(24,660,782)	(23,212,199)	(22,687,129)	(23,146,872)	(23,920,657)
Net Change in Fund Balance		(4,037,091)	2,064,049	(5,017,285)	(314,369)	724,142	793,244	564,169
Change in Restriced Portion of Fund Balance			427,994					
Prior Year Adjustments	3		(289,260)					
Ending Unrestricted Fund Balance	\$ 12,261,649	\$ 9,146,076	\$ 14,464,432	\$ 9,447,147	\$ 9,132,778	\$ 9,856,920	\$ 10,650,164	\$ 11,214,333
Projected Policy Target Fund Balance (25% Operation	ng Exp)	4,481,704	4,064,211	4,537,467	4,673,591	4,813,799	4,958,213	5,106,959
Excess (Deficiency) to Target		4,664,372	10,400,221	4,909,680	4,459,187	5,043,121	5,691,951	6,107,374



## **Beach Fund Five-Year Forecast**

	Inc	cline Village Ge	neral Improv	ement District						
Beach Fund										
		Adopted Budget 2019-20	Unaudited Actuals 2019-20	Adopted Budget 2020-21	Projected 2021-22	Projected 2022-23	Projected 2023-24	Projected 2024-25		
Beach Fund		2019-20	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25		
Beginning Unrestricted Fund Balance		\$ 1,749,171	\$ 1,774,846	\$ 2,556,100	\$ 4,895,026	\$ 577,407	\$ 722,136	\$ 758,679		
		ψ 1,743,171	7 1,774,040	2,330,100	7 4,055,020	<b>ў</b> 377,чо7	7 722,130	7 750,075		
Operating Revenues		1,511,300	1,648,004	831,995	1,656,292	1,705,980	1,757,160	1,809,874		
Facility Fee (7748 Parcels)										
Facility Fee - Operations		658,580	656,897	658,580	658,580	658,580	658,580	658,580		
Facility Fee - Capital Projects		302,172	302,172	3,207,672	302,172	302,172	309,920	309,920		
Facility Fee - Debt Service		7,748	7,748	7,748	7,748	7,748				
Facility Fee Subtotal		968,500	966,817	3,874,000	968,500	968,500	968,500	968,500		
Other Sources			13,125	-	-	_	_			
Financing Sources			,							
Bonding Sources			-							
Total Sources		2,479,800	2,627,946	4,705,995	2,624,792	2,674,480	2,725,660	2,778,374		
Operating Expenditures		(2,109,190)	(1,758,394)	(1,906,299)	(2,111,054)	(2,174,386)	(2,239,617)	(2,306,806		
Capital Projects		(990,050)		(454,500)						
Burnt Cedar Pool		(===,===,	(1 )111)	( = ,===,	(2,000,000)		( -,,	( ,		
Scheduled Debt Service on 2012 Bond		(6,289)	(6,289)	(6,270)		(6,366)	-			
Total Uses		(3,105,529)	(1,846,692)	(2,367,069)	(6,942,410)	(2,529,752)	(2,689,117)	(2,512,906		
Net Change in Fund Balance		(625,729)	781,254	2,338,926	(4,317,619)	144,729	36,542	265,469		
Ending Unrestricted Fund Balance	\$ 1,774,846	\$ 1,123,442	\$ 2,556,100	\$ 4,895,026	\$ 577,407	\$ 722,136	\$ 758,679	\$ 1,024,147		
Projected Policy Target Fund Balance (25% Operati	ng Exp)	527,298	439,599	476,575	527,764	543,596	559,904	576,701		
Excess (Deficiency) to Target		596,144	2,116,501	4,418,451	49,643	178,540	198,775	447,446		





## **Next Steps**

- Updating Board Policies and Practices
  - Pricing Policy
    - Property Owner Allowances
    - Punch Card Accounting
  - □ Capitalization Thresholds
  - □ Capital Project Phasing
  - □ Capital Maintenance and Repairs
  - □ Vehicle and Equipment Replacement Projects



## **Next Steps**

- Complete development of FY2021/22 Baseline Budgets
- Mid-Year Budget Update (February)
  - □ Results through 6 months FY2020/21
  - □ Update FY2020/21 Year-end Projections
- Update Major Fund Five-Year Forecasts
- Review Funding Capacity / Needs
- Review Alternative Case Scenarios (COVID-19)



#### **WORKSHOP #2 - FEBRUARY**

#### 4) Review of Venue / Program Budgets and Expectations

- a. Baseline Revenues / Fee Structure
- b. Staffing and Service Levels
- c. Professional Service Contracts
- d. Net Operating Revenues(Expenses) "Financial Bottom Line"
- Administration
- Utilities
  - o Water
  - o Sewer
  - Solid Waste
- Community Services
  - o Golf
  - Facilities
  - o Diamond Peak
  - Recreation Programs
  - Parks
  - o Tennis
- Beaches

#### WORKSHOP #3 - MARCH

#### 5) CAPITAL IMPROVEMENT PLAN (CIP)

- a. Capital Project Budgeting Polices / Practices UPDATE
  - i. Project Justification / Scope / Funding Sources
  - ii. Capital vs Operations / Maintenance
- b. Review / Update of Priority Capital Projects and Funding Strategies
- c. Preliminary FY2021/22 Capital Budget
- d. Updated Five-Year Capital Improvement Plan

#### 6) FACILITY FEE - FY2021/22 RECREATION ROLL

- i. Community Services
- ii. Beach