INCLINE VILLAGE GENERAL IMPROVEMENT DISTRICT

STATEMENT OF OPERATING SOURCES AND USES

COMPARISION TO BUDGET

FOR THE MONTH AND YEAR TO DATE ENDING July 31, 2016

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INCLINE VILLAGE GENERAL IMPROVEMENT DISTRICT FINANCIAL NOTES – July 2016

Note 1 – Format Change – July 1, 2016

Per direction of the Board of Trustees, the District desires the monthly financials to use the format consistent with the state budget forms. As such the following format changes were made to the Districts monthly financials

Sources Line Item Changes:

- a. "Sales and Fees" have been changed to "Charges for Services"
- b. "Concessions" and "Punch Cards Utilized" are combined with "Charges for Services"

Uses Line Item Changes:

c. Added subtotal line for "Services & Supplies"

Note 2 - Metric Changes - The July 2015 Wastewater Flow was originally reported at 39.7 million gallons on the prior your financials. The corrected prior year amount reported on the July 2016 Public Works status report is \$37 million gallons.

Note 3 – Food & Beverage Operations Supplemental Schedule – We have added a budget comparison for combined F&B operations which includes the following Divisions:

Food & Beverage - Championship Course Food & Beverage - Mountain Course Food & Beverage - Diamond Peak Facilities – Chateau

Facilities – Aspen Grove

INCLINE VILLAGE GENERAL IMPROVEMENT DISTRICT METRIC SUMMARY

For the Month and Year to Date Ending July 31, 2016

Current Year to Prior Year Comparison

	<u>Monthly</u>				YTD			
METRICS (Units of Measure)	Prior Year	Current	Variance	Var %	Prior Year	Current	Variance	Var %
Water Flow (acre feet)**	427	503	76	17.8%	427	503	76	17.8%
Wastewater Flow (million gallons)	37	37	-	0.0%	37	37	-	0.0%
Championship Course (rounds)	5,523	5,421	(102)	-1.8%	5,523	5,421	(102)	-1.8%
Mountain Course (rounds)	4,602	4,637	35	0.8%	4,602	4,637	35	0.8%
Diamond Peak (individual visits)	-	-	-	-	-	-	-	-
Recreation Center (comparable individual visits)*	12,183	11,027	(1,156)	-9.5%	12,183	11,027	(1,156)	-9.5%
Parks (touches)	12,950	13,450	500	3.9%	12,950	13,450	500	3.9%
Tennis (individual visits)	3,841	3,884	43	1.1%	3,841	3,884	43	1.1%
Beaches (individual visits)	66,543	72,802	6,259	9.4%	66,543	72,802	6,259	9.4%

Current Year to Budget Comparison

	Monthly				YTD			
METRICS (Units of Measure)	Budget	Current	Variance	Var %	Budget	Current	Variance	Var %
Water Flow (acre feet)	N/A	503	N/A	-	N/A	503	N/A	-
Wastewater Flow (million gallons)	N/A	37	N/A	-	N/A	37	N/A	-
Championship Course (rounds)	5,780	5,421	(359)	-6.2%	5,780	5,421	(359)	-6.2%
Mountain Course (rounds)	4,745	4,637	(108)	-2.3%	4,745	4,637	(108)	-2.3%
Diamond Peak (individual visits)	-	-	-	-	-	-	-	-
Recreation Center (comparable individual visits)	12,200	11,027	(1,173)	-9.6%	12,200	11,027	(1,173)	-9.6%
Parks (touches)	13,900	13,450	(450)	-3.2%	13,900	13,450	(450)	-3.2%
Tennis (individual visits)	3,750	3,884	134	3.6%	3,750	3,884	134	3.6%
Beaches (individual visits)	64,500	72,802	8,302	12.9%	64,500	72,802	8,302	12.9%

ALL DISTRICT

CURRENT YEAR TO BUDGET COMPARISON

	Current Month Budget	Current Month Actual	Month Budget Variance	Current YTD Budget	Current YTD Actual	YTD Budget Variance
OPERATING SOURCES						
Consolidated Taxes	121,900	121,900	0	121,900	121,900	0
Charges for Services	2,578,231	2,596,838	18,608	2,578,231	2,596,838	18,608
Intergovernmental - Operating Grants	3,883	3,019	(864)	3,883	3,019	(864)
Interfund Services	264,687	269,856	5,169	264,687	269,856	5,169
Central Services Revenue	98,100	98,100	0	98,100	98,100	0
TOTAL OPERATING SOURCES —	3,069,999	3,092,409	22,411	3,069,999	3,092,409	22,411
OPERATING USES						
Salaries and Wages	1,135,587	1,131,029	4,558	1,135,587	1,131,029	4,558
Employee Fringe	407,822	382,695	25,127	407,822	382,695	25,127
Total Personnel Cost	1,543,409	1,513,725	29,685	1,543,409	1,513,725	29,685
Professional Services	32,410	14,768	17,642	32,410	14,768	17,642
Services and Supplies	848,458	702,610	145,848	848,458	702,610	145,848
Insurance	167,064	121,974	45,090	167,064	121,974	45,090
Utilities	219,126	194,662	24,464	219,126	194,662	24,464
Cost of Goods Sold	156,565	180,154	(23,588)	156,565	180,154	(23,588)
Central Services Cost	98,100	98,100	0	98,100	98,100	0
Total Services & Supplies	1,521,723	1,312,267	209,456	1,521,723	1,312,267	209,456
Capital Expenditures	16,146	0	16,146	16,146	0	16,146
TOTAL OPERATING USES	3,081,279	2,825,991	255,287	3,081,279	2,825,991	255,287
OPERATING SOURCES(USES)	(11,280)	266,418	277,698	(11,280)	266,418	277,698

GENERAL FUND

CURRENT YEAR TO BUDGET COMPARISON

	Current Month Budget	Current Month Actual	Month Budget Variance	Current YTD Budget	Current YTD Actual	YTD Budget Variance
OPERATING SOURCES Consolidated Taxes Charges for Services Central Services Revenue TOTAL OPERATING SOURCES	121,900 300 98,100 220,300	121,900 0 98,100 220,000	(300) 0 (300)	121,900 300 98,100 220,300	121,900 0 98,100 220,000	(300) (300) (300)
OPERATING USES Salaries and Wages Employee Fringe Total Personnel Cost	151,531 69,479 221,010	153,010 65,799 218,808	(1,479) 3,681 2,202	151,531 69,479 221,010	153,010 65,799 218,808	(1,479) 3,681 2,202
Professional Services Services and Supplies Insurance Utilities Total Services & Supplies	22,800 56,349 4,500 8,866 92,514	10,000 39,368 2,980 9,121 61,469	12,800 16,980 1,520 (256) 31,045	22,800 56,349 4,500 8,866 92,514	10,000 39,368 2,980 9,121 61,469	12,800 16,980 1,520 (256) 31,045
Capital Expenditures TOTAL OPERATING USES	16,146 329,670	280,278	16,146 49,393	16,146 329,670	280,278	16,146 49,393
OPERATING SOURCES(USES)	(109,370)	(60,278)	49,093	(109,370)	(60,278)	49,093

UTILITY FUND

CURRENT YEAR TO BUDGET COMPARISON

	Current Month Budget	Current Month Actual	Month Budget Variance	Current YTD Budget	Current YTD Actual	YTD Budget Variance
OPERATING SOURCES	4.054.740	4 404 050	47.440	4.054.740	4 404 050	47.440
Charges for Services	1,054,746	1,101,856	47,110	1,054,746	1,101,856	47,110
TOTAL OPERATING SOURCES	1,054,746	1,101,856	47,110	1,054,746	1,101,856	47,110
OPERATING USES						
Salaries and Wages	209,704	197,966	11,738	209,704	197,966	11,738
Employee Fringe	97,154	92,260	4,894	97,154	92,260	4,894
Total Personnel Cost	306,858	290,226	16,632	306,858	290,226	16,632
Professional Services	6,860	4,721	2,139	6,860	4,721	2,139
Services and Supplies	150,040	122,978	27,062	150,040	122,978	27,062
Insurance	12,796	12,363	433	12,796	12,363	433
Utilities	114,928	91,087	23,841	114,928	91,087	23,841
Cost of Goods Sold	0	640	(640)	0	640	(640)
Central Services Cost	27,033	27,033	0	27,033	27,033	O O
Total Services & Supplies	311,657	258,823	52,835	311,657	258,823	52,835
TOTAL OPERATING USES	618,516	549,049	69,467	618,516	549,049	69,467
OPERATING SOURCES(USES)	436,230	552,807	116,577	436,230	552,807	116,577

COMMUNITY SERVICES FUND

CURRENT YEAR TO BUDGET COMPARISON

	Current Month Budget	Current Month Actual	Month Budget Variance	Current YTD Budget	Current YTD Actual	YTD Budget Variance
OPERATING SOURCES Charges for Services Intergovernmental - Operating Grants Interfund Services TOTAL OPERATING SOURCES	1,128,128	1,093,421	(34,707)	1,128,128	1,093,421	(34,707)
	3,883	3,019	(864)	3,883	3,019	(864)
	7,507	9,576	2,069	7,507	9,576	2,069
	1,139,518	1,106,015	(33,502)	1,139,518	1,106,015	(33,502)
OPERATING USES Salaries and Wages Employee Fringe Total Personnel Cost	523,765	545,946	(22,180)	523,765	545,946	(22,180)
	157,849	145,174	12,675	157,849	145,174	12,675
	681,614	691,119	(9,505)	681,614	691,119	(9,505)
Professional Services Services and Supplies Insurance Utilities Cost of Goods Sold Central Services Cost Total Services & Supplies	1,000	47	953	1,000	47	953
	465,300	400,866	64,433	465,300	400,866	64,433
	13,493	14,247	(754)	13,493	14,247	(754)
	79,247	77,138	2,109	79,247	77,138	2,109
	156,565	179,484	(22,919)	156,565	179,484	(22,919)
	63,333	63,333	0	63,333	63,333	0
	778,938	735,115	43,823	778,938	735,115	43,823
TOTAL OPERATING USES OPERATING SOURCES(USES)	1,460,552 (321,035)	1,426,234 (320,218)	34,318 816	1,460,552 (321,035)	1,426,234 (320,218)	34,318 816

CHAMPIONSHIP GOLF

CURRENT YEAR TO BUDGET COMPARISON

	Current Month Budget	Current Month Actual	Month Budget Variance	Current YTD Budget	Current YTD Actual	YTD Budget Variance
OPERATING SOURCES						
Charges for Services	835,607	837,221	1,614	835,607	837,221	1,614
TOTAL OPERATING SOURCES	835,607	837,221	1,614	835,607	837,221	1,614
ODED ATING LIGHT						
OPERATING USES Salaries and Wages	205,674	215,556	(9,882)	205,674	215,556	(9,882)
Employee Fringe	55,638	49,983	5,655	55,638	49,983	5,655
Total Personnel Cost	261,312	265,539	(4,227)	261,312	265,539	(4,227)
Professional Services	0	47	(47)	0	47	(47)
Services and Supplies	122,967	125,646	(2,678)	122,967	125,646	(2,678)
Insurance	6,063	6,803	(740)	6,063	6,803	(740)
Utilities	27,439	32,061	(4,621)	27,439	32,061	(4,621)
Cost of Goods Sold	127,044	148,151	(21,106)	127,044	148,151	(21,106)
Central Services Cost	14,867	14,867	0	14,867	14,867	0
Total Services & Supplies	298,381	327,573	(29,192)	298,381	327,573	(29,192)
TOTAL OPERATING USES	559,693	593,112	(33,419)	559,693	593,112	(33,419)
OPERATING SOURCES(USES)	275,914	244,109	(31,805)	275,914	244,109	(31,805)

MOUNTAIN GOLF

CURRENT YEAR TO BUDGET COMPARISON

	Current Month Budget	Current Month Actual	Month Budget Variance	Current YTD Budget	Current YTD Actual	YTD Budget Variance
OPERATING SOURCES						
Charges for Services	215,917	209,844	(6,074)	215,917	209,844	(6,074)
TOTAL OPERATING SOURCES	215,917	209,844	(6,074)	215,917	209,844	(6,074)
OPERATING USES						
Salaries and Wages	56,529	62,771	(6,242)	56,529	62,771	(6,242)
Employee Fringe	13,943	13,438	504	13,943	13,438	504
Total Personnel Cost	70,472	76,210	(5,738)	70,472	76,210	(5,738)
Services and Supplies	58,573	45,533	13,040	58,573	45,533	13,040
Insurance	2,103	2,247	(144)	2,103	2,247	(144)
Utilities	12,277	14,645	(2,368)	12,277	14,645	(2,368)
Cost of Goods Sold	17,636	20,978	(3,342)	17,636	20,978	(3,342)
Central Services Cost	4,608	4,608	0	4,608	4,608	0
Total Services & Supplies	95,197	88,011	7,186	95,197	88,011	7,186
TOTAL OPERATING USES	165,669	164,221	1,448	165,669	164,221	1,448
OPERATING SOURCES(USES)	50,248	45,623	(4,625)	50,248	45,623	(4,625)

FACILITIES

CURRENT YEAR TO BUDGET COMPARISON

	Current Month Budget	Current Month Actual	Month Budget Variance	Current YTD Budget	Current YTD Actual	YTD Budget Variance
OPERATING SOURCES						
Charges for Services	29,475	29,260	(215)	29,475	29,260	(215)
TOTAL OPERATING SOURCES	29,475	29,260	(215)	29,475	29,260	(215)
OPERATING USES						
Salaries and Wages	6,531	6,984	(453)	6,531	6,984	(453)
Employee Fringe	3,547	3,445	102	3,547	3,445	102
Total Personnel Cost	10,078	10,429	(351)	10,078	10,429	(351)
Services and Supplies	36,980	30,794	6,186	36,980	30,794	6,186
Insurance	1,129	955	174	1,129	955	174
Utilities	2,375	732	1,643	2,375	732	1,643
Central Services Cost	2,433	2,433	0	2,433	2,433	0
Total Services & Supplies	42,917	34,915	8,002	42,917	34,915	8,002
TOTAL OPERATING USES	52,995	45,344	7,651	52,995	45,344	7,651
OPERATING SOURCES(USES)	(23,520)	(16,084)	7,436	(23,520)	(16,084)	7,436

DIAMOND PEAK

CURRENT YEAR TO BUDGET COMPARISON

	Current Month Budget	Current Month Actual	Month Budget Variance	Current YTD Budget	Current YTD Actual	YTD Budget Variance
OPERATING SOURCES Charges for Services Interfund Services TOTAL OPERATING SOURCES	1,040	500	(540)	1,040	500	(540)
	0	1,588	1,588	0	1,588	1,588
	1,040	2,088	1,048	1,040	2,088	1,048
OPERATING USES Salaries and Wages Employee Fringe Total Personnel Cost	75,120	59,544	15,576	75,120	59,544	15,576
	35,307	29,129	6,178	35,307	29,129	6,178
	110,427	88,674	21,754	110,427	88,674	21,754
Professional Services Services and Supplies Utilities Central Services Cost Total Services & Supplies	1,000	0	1,000	1,000	0	1,000
	131,295	98,007	33,288	131,295	98,007	33,288
	10,166	6,912	3,254	10,166	6,912	3,254
	25,792	25,792	0	25,792	25,792	0
	168,253	130,711	37,542	168,253	130,711	37,542
TOTAL OPERATING USES	278,680	219,385	59,295	278,680	219,385	59,295
OPERATING SOURCES(USES)	(277,640)	(217,297)	60,343	(277,640)	(217,297)	60,343

RECREATION

CURRENT YEAR TO BUDGET COMPARISON

	Current Month Budget	Current Month Actual	Month Budget Variance	Current YTD Budget	Current YTD Actual	YTD Budget Variance
OPERATING SOURCES Charges for Services Intergovernmental - Operating Grants TOTAL OPERATING SOURCES	155,368 1,400 156,768	160,188 1,417 161,605	4,820 17 4,837	155,368 1,400 156,768	160,188 1,417 161,605	4,820 17 4,837
-	130,700	101,003	4,037	130,700	101,003	4,037
OPERATING USES Salaries and Wages	99,453	115,169	(15,716)	99,453	115,169	(15,716)
Employee Fringe	29,310	29,051	259	29,310	29,051	259
Total Personnel Cost	128,763	144,221	(15,457)	128,763	144,221	(15,457)
Services and Supplies Insurance Utilities Cost of Goods Sold	63,114 2,929 12,503 7,160	56,190 2,867 10,535 6,439	6,923 62 1,968 721	63,114 2,929 12,503 7,160	56,190 2,867 10,535 6,439	6,923 62 1,968 721
Central Services Cost	9,467	9,467	0	9,467	9,467	0
Total Services & Supplies	95,173	85,498	9,675	95,173	85,498	9,675
TOTAL OPERATING USES	223,936	229,719	(5,783)	223,936	229,719	(5,783)
OPERATING SOURCES(USES)	(67,168)	(68,114)	(946)	(67,168)	(68,114)	(946)

PARKS

CURRENT YEAR TO BUDGET COMPARISON

	Current Month Budget	Current Month Actual	Month Budget Variance	Current YTD Budget	Current YTD Actual	YTD Budget Variance
OPERATING SOURCES Charges for Services Intergovernmental - Operating Grants Interfund Services TOTAL OPERATING SOURCES	20,240	13,143	(7,098)	20,240	13,143	(7,098)
	2,483	1,602	(881)	2,483	1,602	(881)
	7,507	7,988	481	7,507	7,988	481
	30,230	22,733	(7,498)	30,230	22,733	(7,498)
OPERATING USES Salaries and Wages Employee Fringe Total Personnel Cost	37,637	38,091	(454)	37,637	38,091	(454)
	11,811	10,686	1,125	11,811	10,686	1,125
	49,448	48,778	670	49,448	48,778	670
Services and Supplies Insurance Utilities Central Services Cost Total Services & Supplies	22,654	24,029	(1,375)	22,654	24,029	(1,375)
	964	965	(1)	964	965	(1)
	12,366	10,169	2,198	12,366	10,169	2,198
	4,117	4,117	0	4,117	4,117	0
	40,101	39,279	822	40,101	39,279	822
TOTAL OPERATING USES OPERATING SOURCES(USES)	89,549 (59,319)	88,056 (65,324)	1,492 (6,005)	(59,319)	(65,324)	1,492

TENNIS

CURRENT YEAR TO BUDGET COMPARISON

	Current Month Budget	Current Month Actual	Month Budget Variance	Current YTD Budget	Current YTD Actual	YTD Budget Variance
OPERATING SOURCES						
Charges for Services	48,910	43,994	(4,916)	48,910	43,994	(4,916)
TOTAL OPERATING SOURCES	48,910	43,994	(4,916)	48,910	43,994	(4,916)
OPERATING USES						
Salaries and Wages	32,374	33,359	(985)	32,374	33,359	(985)
Employee Fringe	4,769	4,650	119	4,769	4,650	119
Total Personnel Cost	37,143	38,009	(866)	37,143	38,009	(866)
Services and Supplies	17,024	8,948	8,076	17,024	8,948	8,076
Insurance	305	410	(104)	305	410	(104)
Utilities	868	806	62	868	806	62
Cost of Goods Sold	4,725	3,917	808	4,725	3,917	808
Central Services Cost	1,025	1,025	0	1,025	1,025	0
Total Services & Supplies	23,948	15,106	8,842	23,948	15,106	8,842
TOTAL OPERATING USES	61,091	53,115	7,975	61,091	53,115	7,975
OPERATING SOURCES(USES)	(12,181)	(9,121)	3,059	(12,181)	(9,121)	3,059

COMMUNITY SERVICES ADMINISTRATION

CURRENT YEAR TO BUDGET COMPARISON

	Current Month Budget	Current Month Actual	Month Budget Variance	Current YTD Budget	Current YTD Actual	YTD Budget Variance
OPERATING SOURCES Charges for Services	(178,429)	(200,728)	(22,299)	(178,429)	(200,728)	(22,299)
TOTAL OPERATING SOURCES	(178,429)	(200,728)	(22,299)	(178,429)	(200,728)	(22,299)
OPERATING USES						
Salaries and Wages	10,447	14,470	(4,023)	10,447	14,470	(4,023)
Employee Fringe	3,524	4,791	(1,267)	3,524	4,791	(1,267)
Total Personnel Cost	13,971	19,260	(5,290)	13,971	19,260	(5,290)
Services and Supplies	12,693	11,719	974	12,693	11,719	974
Utilities	1,251	1,278	(26)	1,251	1,278	(26)
Central Services Cost	1,025	1,025	0	1,025	1,025	0
Total Services & Supplies	14,969	14,022	948	14,969	14,022	948
TOTAL OPERATING USES	28,940	33,282	(4,342)	28,940	33,282	(4,342)
OPERATING SOURCES(USES)	(207,369)	(234,010)	(26,641)	(207,369)	(234,010)	(26,641)

BEACH FUND

CURRENT YEAR TO BUDGET COMPARISON

	Current Month Budget	Current Month Actual	Month Budget Variance	Current YTD Budget	Current YTD Actual	YTD Budget Variance
OPERATING SOURCES						
Charges for Services	398,255	404,057	5,802	398,255	404,057	5,802
TOTAL OPERATING SOURCES	398,255	404,057	5,802	398,255	404,057	5,802
OPERATING USES						
Salaries and Wages	140,180	134,568	5,612	140,180	134,568	5,612
Employee Fringe	32,149	29,003	3,146	32,149	29,003	3,146
Total Personnel Cost	172,329	163,571	8,759	172,329	163,571	8,759
Professional Services	1,000	0	1,000	1,000	0	1,000
Services and Supplies	77,950	65,664	12,286	77,950	65,664	12,286
Insurance	3,143	3,269	(126)	3,143	3,269	(126)
Utilities	15,150	16,001	(851)	15,150	16,001	(851)
Central Services Cost	7,733	7,733	0	7,733	7,733	0
Total Services & Supplies	104,977	92,667	12,309	104,977	92,667	12,309
TOTAL OPERATING USES	277,306	256,238	21,068	277,306	256,238	21,068
OPERATING SOURCES(USES)	120,949	147,819	26,871	120,949	147,819	26,871

INTERNAL SERVICES FUND

CURRENT YEAR TO BUDGET COMPARISON

	Current Month Budget	Current Month Actual	Month Budget Variance	Current YTD Budget	Current YTD Actual	YTD Budget Variance
OPERATING SOURCES						
Charges for Services	0	200	200	0	200	200
Interfund Services	228,420	231,956	3,536	228,420	231,956	3,536
TOTAL OPERATING SOURCES	228,420	232,156	3,736	228,420	232,156	3,736
OPERATING USES						
Salaries and Wages	110,407	99,541	10,866	110,407	99,541	10,866
Employee Fringe	51,190	50,459	731	51,190	50,459	731
Total Personnel Cost	161,597	150,000	11,597	161,597	150,000	11,597
Professional Services	750	0	750	750	0	750
Services and Supplies	98,820	73,733	25,087	98,820	73,733	25,087
Insurance	331	315	16	331	315	16
Utilities	936	1,315	(379)	936	1,315	(379)
Cost of Goods Sold	0	29	(29)	0	29	(29)
Total Services & Supplies	100,837	75,393	25,445	100,837	75,393	25,445
TOTAL OPERATING USES	262,434	225,393	37,041	262,434	225,393	37,041
OPERATING SOURCES(USES)	(34,014)	6,763	40,777	(34,014)	6,763	40,777

WORKERS COMPENSATION FUND

CURRENT YEAR TO BUDGET COMPARISON

	Current Month Budget	Current Month Actual	Month Budget Variance	Current YTD Budget	Current YTD Actual	YTD Budget Variance
OPERATING SOURCES Interfund Services	28,760	28,324	(436)	28,760	28,324	(436)
TOTAL OPERATING SOURCES	28,760	28,324	(436)	28,760	28,324	(436)
OPERATING USES						
Insurance	132,800	88,800	44,000	132,800	88,800	44,000
Total Services & Supplies	132,800	88,800	44,000	132,800	88,800	44,000
TOTAL OPERATING USES	132,800	88,800	44,000	132,800	88,800	44,000
OPERATING SOURCES(USES)	(104,040)	(60,476)	43,564	(104,040)	(60,476)	43,564

APPENDIX A - ALL FOOD AND BEVERAGE AND FACILITIES OPERATIONS

CURRENT YEAR TO BUDGET COMPARISON

For Period Ending 07/31/2016

	Current Month Budget	Current Month Actual	Month Budget Variance	Current YTD Budget	Current YTD Actual	YTD Budget Variance
OPERATING SOURCES						
Charges for Services	234,947	279,229	44,283	234,947	279,229	44,283
TOTAL OPERATING SOURCES	234,947	279,229	44,283	234,947	279,229	44,283
OPERATING USES						
Salaries and Wages	80,890	77,192	3,698	80,890	77,192	3,698
Employee Fringe	21,003	19,069	1,933	21,003	19,069	1,933
Total Personnel Cost	101,893	96,262	5,631	101,893	96,262	5,631
Total Fersonnel Cost	101,093	90,202	3,031	101,693	90,202	5,031
Services and Supplies	74,243	65,412	8,832	74,243	65,412	8,832
Insurance	1,129	955	174	1,129	955	174
Utilities	7,798	5,837	1,960	7,798	5,837	1,960
Cost of Goods Sold	57,256	79,704	(22,448)	57,256	79,704	(22,448)
Central Services Cost	2,433	2,433	O O	2,433	2,433) O
Total Services & Supplies	142,859	154,342	(11,483)	142,859	154,342	(11,483)
TOTAL OPERATING USES	244,752	250,603	(5,851)	244,752	250,603	(5,851)
OPERATING SOURCES(USES)	(9,805)	28,626	38,431	(9,805)	28,626	38,431