





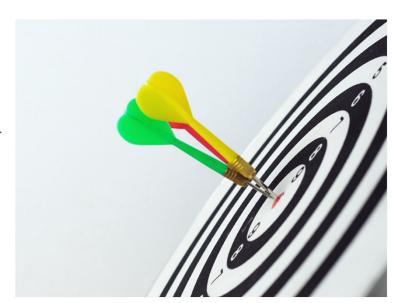
Utility Rate Study Preliminary Results

November 10, 2021



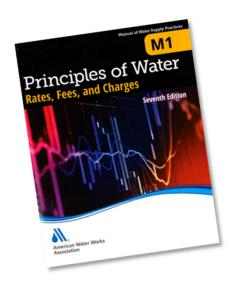
Purpose of the Presentation

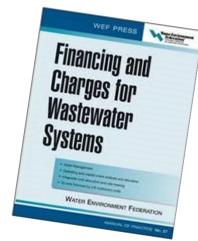
- Gain Board feedback and input on the preliminary study results
 - ✓ Financial policies/targets
 - ✓ Capital funding plan
 - ✓ Overall revenue (rate) adjustments
 - ✓ Rate adjustment effective early 2022
 - Followed by consideration of an interim annual midyear or fiscal year rate adjustment
- Gain Board input on cost of service and rate design analyses
 - ✓ Single rate structure for all customer classes
 - ✓ Preliminary cost of service observations
- Discuss study next steps and schedule



Purpose of the Rate Study

- Provides sufficient revenue to operate and maintain District's water and sewer infrastructure
- Develop equitable, proportional, and cost-based water and sewer rates
- Develop the study using generally accepted methodologies
 - ✓ Tailored to the District's systems and customer characteristics
- Reflect prudent financial planning criteria
 - ✓ Proper use of debt, capital funding, and long-term rate impacts
 - ✓ Maintain adequate debt service coverage ratios (DSC)
 - ✓ Meet target reserve balances





Establishing Cost-Based Rates

Revenue Requirement

Compares the revenue of each utility to the expenses of each utility to evaluate the level of overall rates



Cost of Service

Equitably distribute the revenue requirement between the various customer classes of service



Rate Design

Design rates for each class of service to meet the revenue needs of the utility, along with other rate design goals and objectives



Financial / Rate Setting Policies

Maintain Target DSC Ratio

- 1.50x minimum target
- \circ Typical legal minimum = 1.10x 1.30x

Minimum and Target Ending Operating Reserve Levels

Minimum – 90 days of O&M (2022)

• Water: \$1.1 Million

Sewer: \$1.1 Million

o Target − 180 days of O&M (2022)

Water: \$2.2 Million

Sewer: \$2.2 Million

Target Ending Capital Reserve Levels

- Target Annual Average Capital Expense
 - Water: \$1.7 Million (FY 2022 FY 2032)
 - Sewer: \$1.9 Million (FY 2022 FY 2032)
 - » Excludes effluent pipeline
 - Annual depreciation expense ~\$1.8 Million

Annual <u>Funding</u> of Renewal and Replacements

- Target Annual Renewal and Replacement
 Needs
 - Water: \$1.8 Million
 - Sewer: \$1.9 Million
- Currently funded through capital charge

Revenue Requirement



Overview of the Revenue Requirement

Compares utility revenues to expenses

 Determines the level of revenue (rate) adjustment necessary

Uses prudent financial planning criteria

- Maintaining sufficient ending reserve balances
- Attaining target debt service coverage (DSC) ratio

Reviews a specific time period

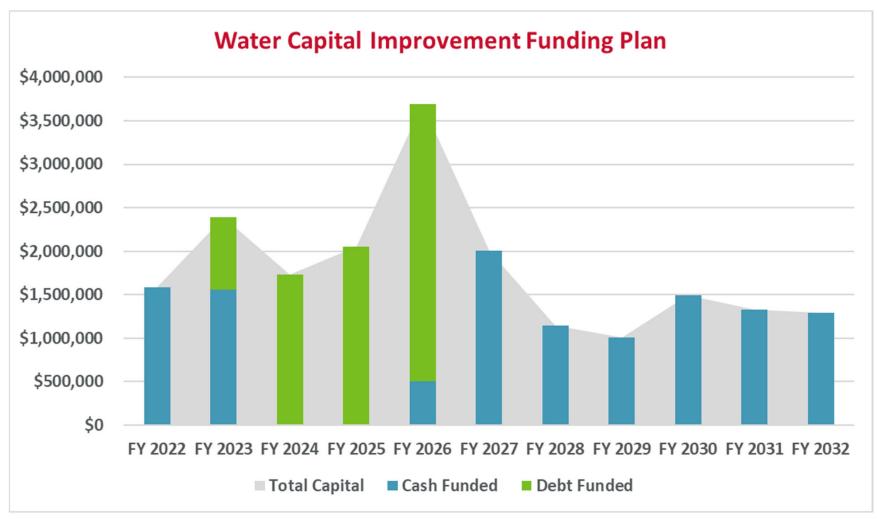
• Five-year rate schedule; ten-year financial plan

Utility is analyzed on a "stand-alone basis"

- No transfer of funds from other District funds
- Rates need to support operations and capital

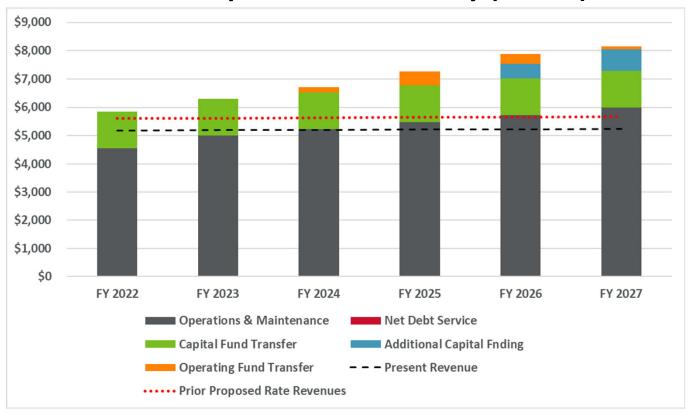
Utilizes the "cash basis" methodology

• Generally accepted method for municipal utilities

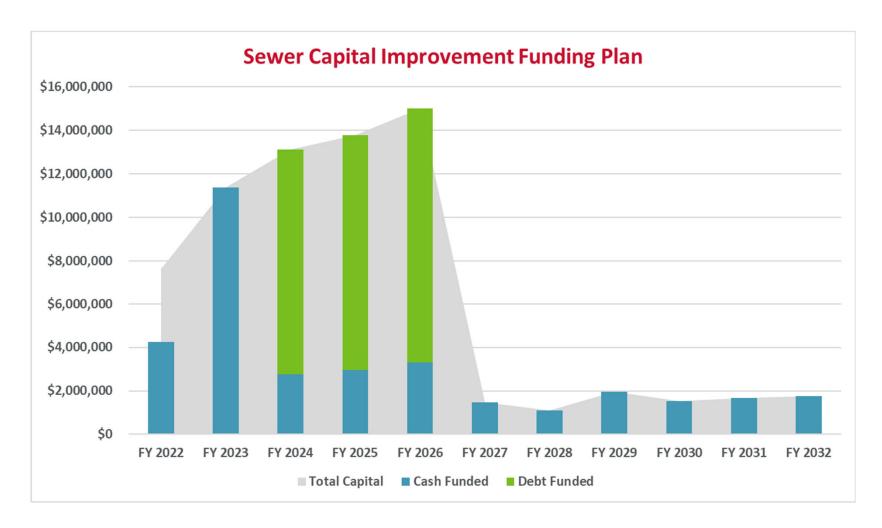


Additional long-term debt for disinfection plant improvements, main replacements, and pump station improvements

Preliminary Water Revenue Requirement Summary (\$000's)

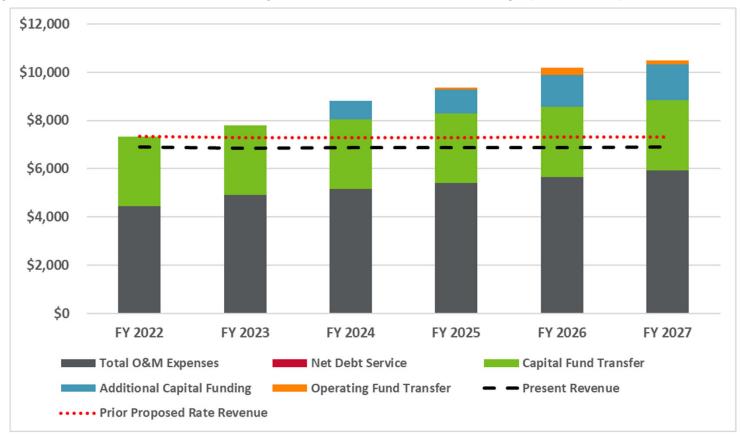


- * Prior proposed rate revenue includes a 4.2% in FY 2021 and 4.2% in FY 2022
- ** Annual Debt Service Payments are funded through annual capital charge



Additional long-term debt for effluent pipeline funding

Preliminary Sewer Revenue Requirement Summary (\$000's)



- * Prior proposed rate revenue includes a 6.4% in FY 2021 and 4.2% in FY 2022
- ** Annual Debt Service Payments are funded through annual capital charge

Preliminary Monthly Revenue / Rate Adjustments

	FY 2022	FY 2023	FY 2024	FY 2025	FY 2026	FY 2027
Water						
Avg Customer Bill ¹	\$47.59	\$57.11	\$62.25	\$67.54	\$73.28	\$75.84
Monthly Change		\$9.52	\$5.14	\$5.29	\$5.74	\$2.56
Sewer						
Avg Customer Bill ²	\$64.56	\$72.63	\$81.71	\$89.06	\$97.08	\$99.99
Monthly Change		\$8.07	\$9.08	\$7.35	\$8.02	\$2.91

^{1] –} Based on 10,000 gal and base charge, capital improvement, admin fee, and defensible space

^{2] –} Based on 3,000 gal and base charge, capital improvement, and admin fee

Revenue Requirement – Policy Discussion

Meeting Financial Policies

- Debt service coverage ratio
- Target ending reserve balances
- Methodology and approach
- Use of long-term debt

Prudent Funding of Annual Renewal and Replacement

- Annual depreciation expense
- Future replacement needs

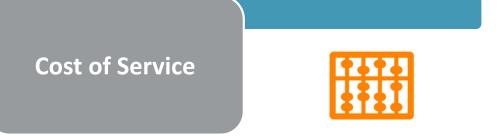
Long-Term Financial Sustainability

Levels of Service

- Projection of future O&M
- Additional programs/practices
- Capital infrastructure needs

Use of Capacity Related Fees

- Capacity projects
- Capacity related debt service



Overview of the Cost of Service

What is cost of service?

 Analysis to proportionally distribute the revenue requirement to each customer classes of service

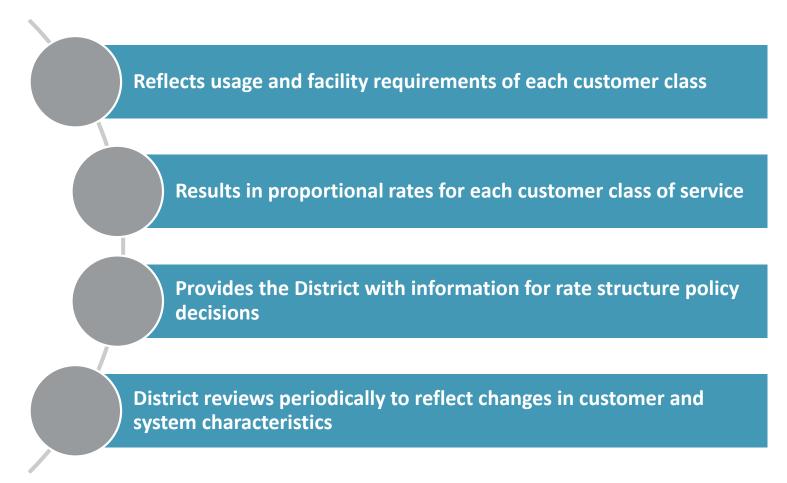
Why cost of service

- Generally accepted as "fair and equitable"
- Avoids interclass subsidies
- Revenues reflect costs

Objectives of Cost of Service

- Determine if subsidies exist
- Develop average unit costs

Summary of the Cost of Service



Cost of Service – Policy Discussion

Review of customer usage and characteristics

- Wastewater volume/strength
- Water average day/peak day
- Customer

Development of customer classes of service

- Separate rate schedules
- Based on customer characteristics

Rate Structure/Cost Relationships

Identifies interclass differences between levels of service (if present)

Implementation or transition to cost of service results (if necessary)

Rate Design



Typical Rate Setting Goals and Objectives

Revenue Sufficiency and Stability

Easy to Understand (customer)

Easy to Administer (District)

Affordability

Efficient Use of the Resource

Equitable and non-discriminating (cost-based)

Legally Defendable

Overview of the Rate Design

Reflect the findings of the revenue requirement and cost of service analyses

Meet the rate design goals and objectives of the District

Produce sufficient revenues to meet the target revenues of the utility, and each class of service Are cost-based and equitable

- Structure vs. level
- Fixed vs. variable

Current Water and Sewer Rate Structures

Water

- Fixed Charge Consists of multiple components: base charge, capital improvement, and admin fee
 - Single Family & Multi Family: Flat rate per account or unit
 - Commercial and Irrigation: Varies by service meter size
- Variable Charge
 - Three-tiered increasing block structure for all classes
 - > 0 20,000 gallons
 - » 20,000 60,000 gallons
 - » 60,000 + gallons

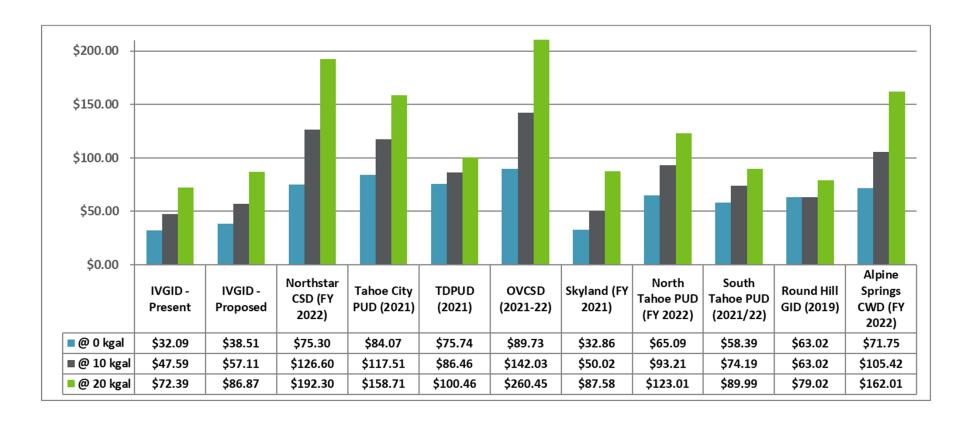


Sewer

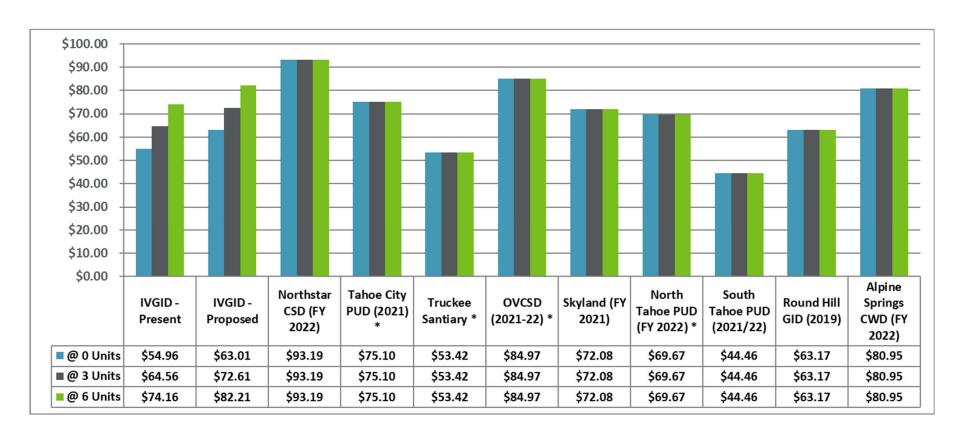
- Fixed Charge Consists of multiple components: base charge, capital improvement, and admin fee
 - Single Family & Multi Family: Flat rate per account or unit
 - Commercial: Varies by service meter size
- Variable Charge
 - Uniform rate structure for all classes
 - Winter water cap for residential customers



Local Monthly Residential Water Bill Comparison

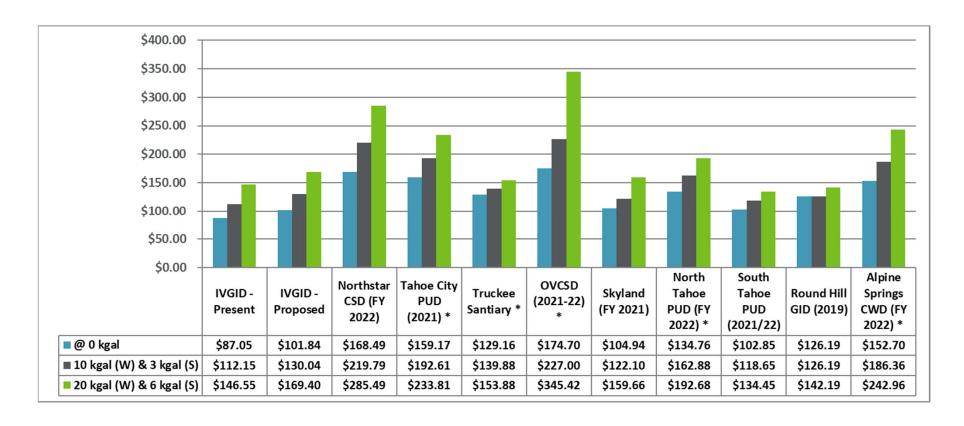


Local Monthly Residential Sewer Bill Comparison



^{*}Rates include TTSA charge for treatment services

Local Monthly Combined Residential Bill Comparison



^{*}Rates include TTSA charge for treatment services

Next Steps and Schedule



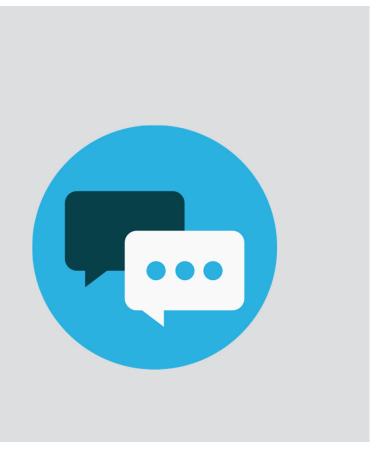
Next Steps

- Gain Board feedback and input
 - Policies
 - Capital funding
 - Rate revenue adjustments and timing
 - Cost of service and rate design
- Develop draft water and sewer rate technical analyses
- Review draft results with District staff
 - o Discuss draft results with Board
- Review of miscellaneous fees and charges
- Finalize technical analyses
- Written documentation and present findings and recommendations

Estimated Project Schedule

- Today: Review of preliminary rate study results
 - o Rate adjustment effective early 2022
 - Followed by consideration of an interim annual mid-year or fiscal year rate adjustment
- January: Rate study presentation
 - Set public hearing
- February: Public hearing
- March: Rate implementation

Thank you for your input!



27