

Candidate
Alec Flores
4:35 p.m.

Alec Flores
912 Jennifer St.
775-360-0586

To whom it may concern,

I am Alec Thomas Flores, resident of Incline Village for 26 years and continuously improving our community daily. I seek to learn everything I can to apply the necessary knowledge I've gained towards the betterment of Incline Village Nevada. With a young perspective, a love of strategy and an established member of our beautiful town I am excited not only to learn from this opportunity but to succeed as a trustee as well.

- I shall be Truthful, fair, and professional at all times and in every way as a Trustee.
- I shall cooperate with my fellow Trustees at all times in every way.
- I shall represent myself and IVGID with the highest and best representation at all times in every way.

Fear and indecision are luxuries a trustee cannot afford, one who understands that will always act with vision and purpose. I am that person.

Stay Warm,

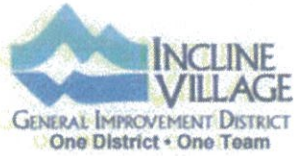
Alec F.

Resume:

- President of Northern Nevada Rotaract Club (2019-2020)
- Red White and Tahoe Blue Fireworks Chair (2018)
- CEO of Why Trash Earth LTD

Education:

- Incline High School Standard Diploma (2012)
- Sierra Nevada College 2 Years.



DECLARATION

For Appointment to the Office of Incline Village General Improvement District Trustee

STATE OF NEVADA

COUNTY OF WASHOE

For the purpose of having my name considered as an appointee to the office of Incline Village General Improvement District Trustee I, the undersigned, Alec Thomas Flores, do swear or affirm under penalty of perjury: (a) that I actually, as opposed to constructively, reside at 912 Jennifer St. Incline Village NV 89451 within the boundaries of Incline Village General Improvement District, County of Washoe, State of Nevada; (b) that my actual, as opposed to constructive, residence in the District to which the office pertains began on a date at least thirty (30) days immediately preceding the date of the close of filing of declarations of candidacy for this office, in addition to any other requirements required by law; (c) that my home telephone number is 775-360-0586, my personal e-mail address is AlecFlores@protonmail.com and the address at which I receive mail, if different than my residence, is 430 Tahoe Blvd 802-18; (d) that I am a qualified elector pursuant to Section 1 of Article 2 of the Constitution of the State of Nevada; (e) that if I have ever been convicted of a treason or a felony, my civil rights have been restored by a court of competent jurisdiction; and (f) that if I am confirmed as a nonpartisan appointee to the Incline Village General Improvement District Board of Trustees, I will accept the appointment and not withdraw.

[Handwritten Signature] Signature of Applicant

State of Nevada Washoe County

Subscribed and sworn to before me this 29th day of the month of November, of the year 2019.

[Handwritten Signature] Notary Public



Candidate
Frank Wright
5:00 p.m.

Resume of Frank L Wright

Education:

BA 1971 Western State University MA 1975 Western State University

Credentials Held: California Teaching credential California Secondary Administration credential

Employment History:

1971-1972 Palo Verde College Adjunct Professor, Head Basketball coach

1971-1973 Palo Verde Unified High School District, Head Basketball Coach

1973 – 2007 Wm. S Hart Union High School District, Full Time professor U.S. Government, History

1976 - 1987 College of the Canyons, Adjunct Professor, Head Basketball Coach

2010-Present Tahoe Truckee Unified School District, Head Basketball Coach, substitute teacher.

Political Background:

Candidate for Nevada State Senate

Candidate for Incline Village General Improvement District

Political accomplishments:

Expert on Nevada Open Meeting Laws

Political advocate for local governmental activities

Exposed multiple violations of Nevada Open Meeting laws, Illegal sale of public land, Voter fraud, ethics violations, and governmental waste of public funds. Exposed the illegal filings of political candidates, Land use permits, and illegal expenditures by public officials.

Qualifications for open seat on Incline Village General Improvement District Board of Trustees:

Regular Attendee of all board Meetings

Vocal advocate for honesty and integrity in Governmental affairs.

Thank you,

Frank Wright



DECLARATION

For Appointment to the Office of Incline Village General Improvement District Trustee

STATE OF NEVADA

COUNTY OF WASHOE

For the purpose of having my name considered as an appointee to the office of Incline Village General Improvement District Trustee I, the undersigned, Frank Wright, do swear or affirm under penalty of perjury: (a) that I actually, as opposed to constructively, reside at 36 Somers Loop, Crystal Bay, NV, within the boundaries of Incline Village General Improvement District, County of Washoe, State of Nevada; (b) that my actual, as opposed to constructive, residence in the District to which the office pertains began on a date at least thirty (30) days immediately preceding the date of the close of filing of declarations of candidacy for this office, in addition to any other requirements required by law; (c) that my home telephone number is 775-253-4919, my personal e-mail address is alpinewestports@gmail.com and the address at which I receive mail, if different than my residence, is P.O. Box 186 Crystal Bay NV 89402; (d) that I am a qualified elector pursuant to Section 1 of Article 2 of the Constitution of the State of Nevada; (e) that if I have ever been convicted of a treason or a felony, my civil rights have been restored by a court of competent jurisdiction; and (f) that if I am confirmed as a nonpartisan appointee to the Incline Village General Improvement District Board of Trustees, I will accept the appointment and not withdraw.

Handwritten signature of Frank Wright

Signature of Applicant

State of Nevada Washoe County

Subscribed and sworn to before me this 26 day of the month of November, of the year 2019 by Frank L. Wright.

Notary Public (with handwritten signature)

DERRICK AMENT Notary Public - State of Nevada Appointment Recorded in Washoe County No: 11-4858-2 - Expires May10, 2023

Candidate
Sara Schmitz
5:25 p.m.

November 20, 2019

IVGID Board of Trustees Callicrate, Dent, Morris, and Wong;

This letter is intended to express my desire and commitment to complete the term of outgoing Trustee Horan.

As a candidate for IVGID Trustee in 2018, I campaigned on open communication, community priorities, and financial transparency. In the past year, a group of dedicated citizens and I formed the non-profit corporation Incline Village Crystal Bay Community 1st to inform and educate our community. The goal was, and is, for our citizens to understand the activities and decisions being made by the IVGID Board of Trustees, TRPA, and Washoe County. Armed with knowledge, our citizens have become engaged on issues they deem important. Members of our community have been successful in influencing our governance by being informed and involved. For that, we are grateful.

My campaign promises and objectives remain unchanged. At IVGID, there has been a change for the better with openness, community involvement, and transparency attributable to Interim General Manager Winqest. With this change of philosophy, I believe the District is moving in the right direction. Being retired, I'm able to commit to being actively engaged as a Trustee supporting the needs of our community while also supporting the efforts of our General Manager and his team to deliver on those needs.

As our Trustees, you possess a diverse set of skills. If I am added to the mix, I will leverage my past leadership and project management abilities to benefit our Board and our District. These skills will be leveraged to prioritize, oversee, and work collaboratively on behalf of all constituents. I look forward to the opportunity to work beside you as your fellow Trustee.

Thank you for your consideration.


Sara Schmitz
Resume attached

Sara E. Schmitz

(925) 858-4384

Schmitz61@gmail.com

932 Lakeshore Blvd., Incline Village NV 89451

Incline Village, NV - Retired

- Spearheaded Incline Village Crystal Bay Community 1st to objectively inform our citizens
 - Organized and moderated a community meeting on Short Term Rentals
 - Conducted a FlashVote survey and a community meeting to discuss parking concerns and solutions
- Volunteer at Incline Elementary; Boys and Girls Club and Read With Me
- Collaborated with Washoe County to reduce the speed limit on Lakeshore Blvd. to 25MPH
- Worked with Washoe County and IVGID Interim GM Winquest to procure walkway bear boxes
- Part-time ski instructor at Squaw Valley
- Attends and participates at IVGID Board of Trustees, Citizens Advisory Board (CAB), and Community Forum meetings on a regular basis
- Appointed as Moderator for the Community Forum meetings beginning January, 2020

Danville, CA – Realtor (2nd career)

- Nominated as President of the local Board of Realtors after only 2 years.
- Danville Area Chamber of Commerce Ambassador, Chair of the Ambassadors, invited to work with the Board of Directors on the redesign of the Chamber’s marketing plan and image.
- Educated the Danville Area Chamber of Commerce Board on the Town’s proposed zoning code changes. Spoke at Town Council meetings regarding the negative impact of the proposed changes. The efforts resulted in the Town Council voting against the changes.
- Developed my Real Estate business from the ground up and doubled my business annually.
- Member of the Board of Directors of the San Ramon Republican Women.
- Retired in 2011 in order to plan our daughter’s wedding in Minnesota and undertake a major home remodel.

St. Paul and Minneapolis, MN – Chief Operating Officer, VP, Director, Manager

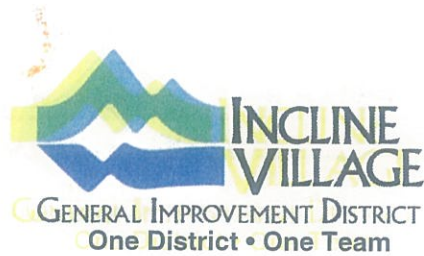
- COO of a project orientated web development and consulting firm. Increased gross margin from 15% to 50% while increasing revenue. Improved profitability by 25%. Reduced the time to close new accounts and achieved additional market penetration by conducting educational seminars. Responsible for P&L/general management,

sales/marketing, accounting, human resources, product development, partnership development, and the delivery of quality services to clients.

- Vice President of Information Technology for Fortis, a financial services company providing specialty insurance and investment products to businesses, associations, financial service organizations and individuals. At the time, the company owned or managed approximately \$25 billion in assets. Led a \$7.3M, 200+ member cross-organizational, multi-business project team impacting 11,000 users across the Fortis U.S. companies. Managed the integration of three acquired companies in a two-year period. Developed staff of project managers through PMI certification programs. Ensured all projects achieved SEI CMM Level 2/3.
- Regional Director with Siemens Business Services. As a leading IT service company, Siemens Business Services offered customers a complete range of IT solutions and services - everything from IT consulting and systems integration to the operation and maintenance of IT infrastructures. Assumed the direct management of a multi-million dollar at risk client account resulting in improved client satisfaction and contract renewal with additional services. Improved customer satisfaction while increasing profitability of client accounts by developing Account Managers. Implemented Project Management best practices including standardized client project reporting and management of project scope changes. Responsible for a national team of 60 consultants delivering on client engagements.
- Manager with Andersen Consulting (Accenture). Hired by Andersen's Client/Server Center of Excellence to educate and manage development teams not familiar with Client/Server technologies. Managed teams through multiple successful software releases. Spearheaded and implemented a quality initiative leveraging Andersen's methodology resulting in on-time project delivery while reducing overall project costs. Created and distributed a programmer's reference manual for 100+ software developers.
- Began my career as a Software Engineer with the Foxboro Company, a Software Development Manager for CADAM Inc., and a Project Manager/Software Developer with the Lord Corporation.

Education

- B.S. in Applied Mathematics and B.A. in Business Management from the University of Wisconsin-Stout
- Graduated Magna Cum Laude
- Participated in the formulation of the course "Coaching for Business Results" in conjunction with Fortis and **The Center For Creative Leadership**



DECLARATION

For Appointment to the Office of Incline Village General Improvement District Trustee

STATE OF NEVADA

COUNTY OF WASHOE

For the purpose of having my name considered as an appointee to the office of Incline Village General Improvement District Trustee I, the undersigned, Sara Schmitz, do swear or affirm under penalty of perjury:

(a) that I actually, as opposed to constructively, reside at 932 Lakeshore Blvd, Incline Village, within the boundaries of Incline Village General Improvement District, County of Washoe, State of Nevada; (b) that my actual, as opposed to constructive, residence in the District to which the office pertains began on a date at least thirty (30) days immediately preceding the date of the close of filing of declarations of candidacy for this office, in addition to any other requirements required by law; (c) that my home telephone number is 925-858-4384, my personal e-mail address is 925-858-4384, and the address at which I receive mail, if different than my residence, is; (d) that I am a qualified elector pursuant to Section 1 of Article 2 of the Constitution of the State of Nevada; (e) that if I have ever been convicted of a treason or a felony, my civil rights have been restored by a court of competent jurisdiction; and (f) that if I am confirmed as a nonpartisan appointee to the Incline Village General Improvement District Board of Trustees, I will accept the appointment and not withdraw.

Schmitz61@gmail.com

Signature of Applicant (handwritten signature)

Signature of Applicant

State of Nevada Washoe County

Subscribed and sworn to before me this 18th day of the month of November, of the year 2019.

Notary Public (handwritten signature)



Candidate
Karen Gotelli
5:50 p.m.

Karen A. Gotelli
653 Tyner Way
Incline Village, NV 89451
k.gotelli@comcast.net
650-759-1294 cell; 775-298-7445 home

November 26, 2019

Hon. District Clerk Susan Herron
Incline Village General Improvement District
893 Southwood Boulevard
Incline Village, NV 89451

Re: IVGID Board Member Open Seat

To the Hon. District Clerk Susan Herron:

Please consider this letter of interest and the enclosed resume as my application for the current open seat on the IVGID Board of Trustees. (Please note that my resume reflects employment through July 2016, after retirement from many years of working in the legal community.)

In July 2016, I moved to our current home in Incline Village. I deeply care about the community and am excited for the opportunity to serve on the Board of Trustees and address the concerns of the residents of Incline Village. As my resume will show, I have the qualifications to serve on the Board and the ability to be proactive and make decisions that would greatly benefit the Board and, most importantly, Incline Village.

I look forward to meeting you and the current Board and providing additional information at the December 17-18 Special Board Meeting at the Chateau.

Respectfully submitted,



Karen A. Gotelli

Enclosure

Karen A. Gotelli
1363 Chestnut Street
San Carlos, CA 94070
650-802-3115 (work); 650-593-5366 (home); 650-759-1294 (cell)

EMPLOYMENT: January 2004 - present
Senior Legal Secretary, Patent Litigation
Weil, Gotshal & Manges LLP
Redwood Shores, CA 94065

Support to four mid-to-senior level associates; prepare pleadings, discovery, correspondence; research; e-filings at state and federal levels; *Markman* and claim construction briefs; coordinate depositions; calendaring; ITC proceedings; filings in the U.S. Court of Appeals for the Federal Circuit; case management; trial preparation and trial support at the office and offsite; assist with pro bono matters; extensive travel planning; file maintenance; calendaring; telephones; client contact; mentoring of newly-hired attorneys and secretaries; in-house instructor on various law-related topics.

May 1987 – September 2003
Senior Legal Secretary, Civil Litigation
Cotchett, Pitre, Simon & McCarthy (nka Cotchett, Pitre & McCarthy)
Burlingame, CA 94010

During the course of over 17 years, supported partners and associates in civil litigation law firm of state and national renown; handled multiple complex litigation cases; class actions; derivative actions; insurance bad faith; securities; fraud; personal injury; airline litigation; prepare pleadings, correspondence, memoranda; research; coordinate depositions; discovery; filings with state and federal courts; trial preparation and trial support at the office and offsite; appellate assistance; case management; facilitate and coordinate e-filing procedures; file maintenance; calendaring; telephones; client contact; travel.

RECOGNITIONS: 2007-2008 San Mateo County Civil Grand Jury member (Secretary to Jury, Chair of the Editorial Committee, and secretary to two committees); Chair (and previous Vice Chair), California Court Reporters Board, a State licensing Board, appointed in 2001 by the Senate Rules Committee, www.courtreportersboard.ca.gov; (served two terms 2001-2007); speaker at *The 24th Annual Gordon D. Schaber Mock Trial and Moot Court Competition* ceremony at McGeorge School of Law on behalf of the Board; panel speaker at the Reporters Association of Southern California annual meeting; presentation on behalf of the Board to the San Mateo County Judiciary August 2006; speaker at the San Mateo County Legal Secretaries Association meeting on behalf of the Board; author, *Court Reporters—Ever Give Them A Thought?* published in the January/February 2007 issue of *the Docket*, Official Publication of the San Mateo County Bar Association; from 1988 through 2009, recognized with public service awards by the San Mateo County Judiciary, the San Mateo County Bar Association, the San Mateo County Trial Lawyers Association, the San Mateo County Office of Education and the Constitutional Rights Foundation in assisting with the San Mateo County High School Mock Trial Competition, a nationwide program (arranging for the attorneys and judges to score and judge); involved with the San Mateo County Bar Association in organizing events for the San Mateo County Trial Lawyers, Women Lawyers, the Barristers, and the Business Litigation Section.

EDUCATION: Paralegal certificate and Associate of Arts degree, Skyline College, June 1979 with honors; Associate of Arts degree, Legal Secretary major, College of San Mateo, June 1975, with honors.

INTERESTS: Jogging, cooking, S.F. 49ers, S.F. Giants, NASCAR and Indy racing, and my two English Springer Spaniels, Katie and Tillie.

REFERENCES: Furnished upon request.



DECLARATION

For Appointment to the Office of Incline Village General Improvement District Trustee

STATE OF NEVADA

COUNTY OF WASHOE

For the purpose of having my name considered as an appointee to the office of Incline Village General Improvement District Trustee I, the undersigned, Karen A. Gotelli, do swear or affirm under penalty of perjury: (a) that I actually, as opposed to constructively, reside at 653 Tyner Way, Incline Village, NV 89451, within the boundaries of Incline Village General Improvement District, County of Washoe, State of Nevada; (b) that my actual, as opposed to constructive, residence in the District to which the office pertains began on a date at least thirty (30) days immediately preceding the date of the close of filing of declarations of candidacy for this office, in addition to any other requirements required by law; (c) that my home telephone number is 775-298-7445, my personal e-mail address is k.gotelli@comcast.net and the address at which I receive mail, if different than my residence, is _____; (d) that I am a qualified elector pursuant to Section 1 of Article 2 of the Constitution of the State of Nevada; (e) that if I have ever been convicted of a treason or a felony, my civil rights have been restored by a court of competent jurisdiction; and (f) that if I am confirmed as a nonpartisan appointee to the Incline Village General Improvement District Board of Trustees, I will accept the appointment and not withdraw.

[Handwritten signature of Karen A. Gotelli]

Signature of Applicant

State of Nevada Washoe County

Subscribed and sworn to before me this 2nd day of the month of December, of the year 2019.

[Handwritten signature of Susan A. Herron]

Notary Public



Candidate
Jeffrey
Sheldon
6:15 p.m.

Dear Board Members,

Attached are my CV and the requisite declaration

With regard to the Desired Attributes Grid:

- (1) **Living in Incline** – I have lived full time in Incline Village starting in March, 2016
- (2) **Availability** - I can make the time available. As a partner in a law firm, I control my own schedule
- (3) **Community Service**
 - A. Prior to Incline Village community service:
 - a. Member of Tournament of Roses for 35 plus years, putting on the Rose Parade and Rose Bowl game
 - b. Coached AYSO for 15 years, including head coach
 - c. Coached Junior High School soccer team
 - d. Member of Optimists for 20 plus year
 - B. Since moving to Incline Village
 - a. Member of Rotary and served as program chairman and currently on membership committee
 - b. Board member of Entrepreneurs Assembly, serving start-ups in northern Nevada; I also serve as a mentor. Also I am assisting, as a volunteer, UNLV in commercializing its technology
 - c. Ran a successful parade for RWTB
 - d. I have volunteered to coach the middle school and high school track teams and hopefully will be selected
- (4) **Receive staff input** - I listen. Indra can confirm. Running a law firm required supervising staff; we had very low turnover which demonstrates an ability to listen
- (5) **Communications Ability** - My living depends on my ability to communicate effectively in writing and orally. I am recognized as one of the leading intellectual property attorneys in the country. Also I have authored two books, including the leading treatise in my field – “How to Write a Patent Application.” I have taught courses in 3 different law schools as an Adjunct Professor which required good vocal skills. I have repeatedly been a guest lecturer at UNLV. As reflected in my CV, I have frequently been a speaker. I have authored many papers. Every patent application I have been involved in has required good writing skills. Every hearing and trial I have handled required good speaking skills.

- (6) **Willingness to listen** - I have a proven ability to listen. I need to listen to clients (including Fortune 500 clients). I needed to listen to my partners and employees. I need to listen to judges and opposing counsel and patent examiners and trademark examiners. I serve as a mediator which requires listening and persuasion skills. I have coached girls soccer for 15 years – listening was mandatory.
- (7) **Interpersonal skills** - As a successful attorney in private practice, interpersonal skills are a necessity. They have been demonstrated. I was elected to leadership roles partly as a result of interpersonal skills. I have been married to the same wonderful woman for 36 years, which requires interpersonal skills.
- (8) **Leadership and integrity** - Leadership has been proven:
- a. President of the Altadena Town Council
 - b. President of the State Bar of California Intellectual Property Section
 - c. President of the Los Angeles Intellectual Property Association
 - d. Lead a successful RWTB parade
 - e. Chief coach of AYSO
 - f. President of Tau Beta Pi (national honor society for engineers) at Carnegie Tech
 - g. Committee chair for the American Intellectual Property Law Association and ABA Intellectual Property Section.
 - h. Team captain for track teams at college and high school
 - i. Vice President of High School (a large one) and lead the student council meetings – knew Roberts Rules of Order (Definitely a stretch)

Integrity has been proven in a long history as an attorney. I was never disciplined by the State Bar of California or the U.S. Patent and Trademark Office. Never carded as a soccer coach. None of my players was ever red carded. I have lectured on legal ethics to attorney for continuing legal education credit. I was an expert witness in a Federal Court trial relating to an ethical issue (Judge agreed with me)

- (9) **Finance knowledge** - As to private finance I am very knowledgeable due to being an angel investor, having run a successful law firm, studied accounting and finance and economics, and I needed to understand cost accounting and balance sheets for litigation purposes to determine damages from intellectual property infringement. Candidly I have no knowledge of public finance.

I was treasurer for my college fraternity – paid all bills, developed budget, kept us on budget, and produced a surplus for the following year.

Both the State Bar section of which I was president and the LA Bar were in the black during my presidency.

CURRICULUM VITAE OF JEFFREY G. SHELDON

Cislo & Thomas

LICENSES:

U.S. Patent and Trademark Office; California State Bar;
District of Columbia Bar (inactive)

EDUCATION:

1965-1969 Carnegie - Mellon University, Pittsburgh, PA (Sloan Scholar)
B.S. Chemical Engineering, Minor - Economics

1970-1971 University of Strathclyde, Glasgow, Scotland (Marshall
Scholar)
MSc, Bio-Medical Engineering; Thesis was on artificial
kidneys

1972-1973 Ohio University, Athens, OH
Studies in finance

1969-1975 Loyola University School of Law, Los Angeles, CA
Magna Cum Laude
(leave of absence to study in Scotland)

ADMISSIONS:

Admitted to bar:
US Patent and Trademark Office
California
District of Columbia (inactive)

U.S. Supreme Court

U.S. District Courts:
Central District of California
Northern District of California
Southern District of California
District of Colorado
Western District of Michigan

District of Arizona

ADMISSIONS (Cont.):

U.S. Court of Appeals:
Ninth Circuit
Federal Circuit

ACADEMIC HONORS:

Marshall Scholarship for study in Scotland
Tau Beta Pi (President)
ODK
Phi Kappa Phi
Dean's List in Law School
Loyola Honorary Scholarships

LEGAL EMPLOYMENT:

1975-1977 Christie, Parker & Hale, Pasadena, CA
1978-1983 Lyon & Lyon, Los Angeles, CA
1983-2014 Sheldon Mak & Anderson, Pasadena, CA
2014-2017 Leech Tishman Fuscaldo & Lampl, Pasadena, CA
2017- present Cislo & Thomas, Incline Village Nevada and Southern California

TEACHING EMPLOYMENT (ADJUNCT PROFESSORSHIP):

1985-1989 La Verne University, La Verne, CA
Intellectual Property
1989-1992 Southwestern University, Los Angeles, CA
Intellectual Property and Patent Law
1993-1995 Loyola University, Los Angeles, CA
Advanced Patent Law

CURRICULUM VITAE OF JEFFREY G. SHELDON

2008-2012 Southwestern University, Los Angeles, CA
 Patent Preparation and Prosecution

2008 -2012 Pasadena City College, Introduction to IP

2014- present Practicing Law Institute, New York, Ten Week on-line
 course about being a patent practitioner

CURRICULUM VITAE OF JEFFREY G. SHELDON

- 2010 Sunbeam Products, Inc. V. Hamilton Beach Brands, Inc., et al., U.S.D.C. (Va.)(Expert Reports)
- 2014 Armand Maaskamp v. Theodore Wortrich, Superior Court of California, County of Orange Central Justice Center, Case No. 30-2012-00566392-CU-MC-CJC
(Deposition and trial. Issues were patent analysis, patent principles, and licensing.)

ARBITRATION:

- 1994 Arbitrator, In the Matter of Arbitration between *General Medical Products v. Multi Med Molds*, Arbitration No. 72 133 00841 94 (for the American Arbitration Association)
- 1996 Arbitrator, in the Matter of Arbitration between Claimant Gainer R. Lewis and Respondent Clarion Co., Ltd., Case No. 72 184 00116 96 (for the American Arbitration Association)

REPRESENTATIVE MEDIATIONS:

Deckers Outdoor Corporation v. Ash International Group Limited, Case No. CA-12-9848-RGK(MANx)
David Buchholz v. Photoworlds, Inc., Case No. SACV 08-00915 AHs
Jose Quiroz v. Victor Alvarez, Case No. CV11-04722 DSF(Ex)
Guru Denim Inc. V. Idress Mens Wear Inc et al., Case No. CV11-00854 JST
Rpost Holdings, Inc., et al. V. Trustifi Corporation, Case No. CV-10-1416 PSG(SHx) CV-11-0211

OTHER HONORS, MEMBERSHIPS AND OTHER:

Columnist, Los Angeles Daily Journal for intellectual property (past)

State Bar of California Intellectual Property Law Association (past Chairman)

Frequent speaker for CEB, PLI, and other organizations

CURRICULUM VITAE OF JEFFREY G. SHELDON

PLI (Practising Law Institute) Advisory Board (past)

Los Angeles Intellectual Property Law Association (past President)

Trademark World Advisory Board (past)

Editorial Board for AIPLA Quarterly (past)

Member of American Bar Association (PAST) - Patent, Trademark, Copyright Section, Past Committee Chair of multiple committees including Inequitable Conduct Committee

OTHER HONORS, MEMBERSHIPS AND OTHER CONT.:

Member of American Intellectual Property Law Association (past Committee Chair, including Licensing Committee)

Past Member of Los Angeles Intellectual Property Inns of Court (past Membership chairman)

Super Lawyers - multiple years

U.S. News & World Report, Tier 1, Nationally and for Los Angeles

Best Lawyers - multiple years "Los Angeles Best Lawyers Patent Law Lawyer of the Year" for 2012 and "Los Angeles Best Lawyers Trademark Law Lawyer of the Year" for 2014.

PUBLICATIONS BY JEFFREY G. SHELDON

BOOKS:

Treatise entitled "How to Write a Patent Application" by Jeffrey G. Sheldon, Practising Law Institute, New York, N.Y., 1992, updated at least yearly.

Federal Circuit Year Book, Practising Law Institute, New York, New York, 2000, 2001, 2002

CURRICULUM VITAE OF JEFFREY G. SHELDON

Intellectual Property in Business Transactions, Continuing Education of the Bar, First Edition 2008, Chapter 5, Intellectual Property Licensing (periodically updated)

The Manager's Guide To Intellectual Property, HRD Press, Inc., Amherst, Massachusetts, 2013.

ARTICLES :

"Why Register a Copyright?" Graphics Journal, Vol. 4, No. 1, January, 1986.

"Copyright Protection for Useful Articles," Graphics Journal, Vol. 4, No. 3, March, 1986.

"Copyright Protection for Useful Articles," Danton K. Mak and Jeffrey G. Sheldon, New Matter, Vol. 11, No. 1, Fall-Spring, 1986.

"New Trends in Patent Law," Jeffrey G. Sheldon, Inland Business Magazine, January, 1987.

"Increasing Profits through Innovation," Jeffrey G. Sheldon and Denton L. Anderson, Inland Business Magazine, p. 52, March, 1987.

"Who Owns the Trademark: The Importer or the Manufacturer?" Jeffrey G. Sheldon, The Los Angeles Times, July 15, 1987.

"Genetic Engineering and the Patent Office," Jeffrey G. Sheldon and Denton L. Anderson, BioScience, Vol. 37, No. 9, p. 679, October, 1987.

"Patent Cooperation Treaty - Creates New Horizons," Jeffrey G. Sheldon and Charles Berman, (Adapted from a paper delivered at the Annual Meeting of the Intellectual Property Section of the State Bar of California, Coronado, California) October 9, 1987.

"Genetic Engineering and the U.S. Patent Office," Jeffrey G. Sheldon and Denton L. Anderson, The Los Angeles Daily Journal, October 8, 1987.

"Copyright Holders Are Now More Likely to Recover Attorney's Fees," Jeffrey G.

CURRICULUM VITAE OF JEFFREY G. SHELDON

Sheldon and Dr. Michael B. Farber, The Los Angeles Daily Journal, November 12, 1987.

"Inconsistent 'Trade Dress' Decisions Create Confusion," The Los Angeles Daily Journal, Jeffrey G. Sheldon and Surjit P. Soni, December 10, 1987.

"Using the PCT for Inexpensive Foreign Patent Protection," Jeffrey G. Sheldon and Charles Berman, The Los Angeles Daily Journal, January 14, 1988.

"TRA '86 Altered the Rules on Intellectual Property Transfers," Jeffrey G. Sheldon and Danton K. Mak, The Los Angeles Daily Journal, February 11, 1988.

"Prior Use May Not Be a Complete Defense," Jeffrey G. Sheldon and Shlomo R. Frieman, The Los Angeles Daily Journal, March 10, 1988.

"Trade Dress and Unfair Competition: What Are the Rules?" Surjit P. Soni and Jeffrey G. Sheldon, Trademark World, Issue 12, p. 17, April, 1988.

"Celebrities Gain Greater Protection in Their Appearance," Jeffrey G. Sheldon and Denton L. Anderson, The Los Angeles Daily Journal, April 14, 1988.

"Copyright Act Leaves Unresolved Questions About Software," The Los Angeles Daily Journal, May 16, 1988.

"Federal Circuit Changes the Rules on 'Equivalents,'" Jeffrey G. Sheldon and Dr. Michael B. Farber, The Los Angeles Daily Journal, June 9, 1988.

CURRICULUM VITAE OF JEFFREY G. SHELDON

"The Case of the Unclear Pasta Trademark," Jeffrey G. Sheldon and Charles Berman, The Los Angeles Daily Journal, July 14, 1988.

"What Courts Should Require to Protect Package Designs," Jeffrey G. Sheldon, Wean Khing Wong, The Los Angeles Daily Journal, August 11, 1988.

"Trade Act Rewrites Some Intellectual Property Law," Jeffrey G. Sheldon and Steven B. Lehat, The Los Angeles Daily Journal, September 8, 1988.

"When is a Trademark License a Franchise?" Jeffrey G. Sheldon and Mark L. Sutton, The Los Angeles Daily Journal, October 13, 1988.

"Trademark Law Revision Act: Important Changes in Federal Trademark Law," Jeffrey G. Sheldon, The Los Angeles Daily Journal, October 25, 1988.

"New Bill Eases Business Use of Trademarks," Jeffrey G. Sheldon, The Los Angeles Daily Journal, November 1, 1988.

"International Patents and Technology: Where Does the U.S. Stand?" Jeffrey G. Sheldon and Charles Berman, The Los Angeles Daily Journal, November, 1988.

"The Coming Patent Challenge," Jeffrey G. Sheldon and Charles Berman, The Los Angeles Daily Journal, November 9, 1988.

"Copyright Holders are Now More Likely to Recover Attorney's Fees," Jeffrey G. Sheldon and Dr. Michael B. Farber, The Los Angeles Daily Journal, November 12, 1988.

"U.S. Proposes New Patent Rules," Jeffrey G. Sheldon and Stephen Donovan, The Los Angeles Daily Journal, December 14, 1988.

"It's Not Enough to Be Funny," Jeffrey G. Sheldon and Dr. Michael B. Farber, The Los Angeles Daily Journal, January 12, 1989.

"A New Regime For Process Patents In the U.S.," Jeffrey G. Sheldon and Charles Berman, The Los Angeles Daily Journal, February, 1989.

"Patent Holders Get a New Weapon," Jeffrey G. Sheldon and Charles Berman, The Los Angeles Daily Journal, March 2, 1989.

CURRICULUM VITAE OF JEFFREY G. SHELDON

"Your Rights: Protect Them or Lose Them," Jeffrey G. Sheldon and Mark L. Sutton, The Los Angeles Daily Journal, March 21, 1989

"Refac Learns a Tough Lesson," Jeffrey G. Sheldon and Surjit P. Soni, The Los Angeles Daily Journal, April 27, 1989.

"Patently Offensive Claims," Jeffrey G. Sheldon and Surjit P. Soni, Best's Review, April, 1989.

"Complex Patent Litigation Made More Complex," Jeffrey G. Sheldon and Surjit P. Soni, The Los Angeles Daily Journal, April 6, 1989.

"A Patent Infringement Suit that Backfired," Jeffrey G. Sheldon and Surjit P. Soni, The Legal Intelligencer, April 28, 1989.

"Moral Rights for Mural Artists," Jeffrey G. Sheldon and Edward Donovan, The Los Angeles Daily Journal, May 22, 1989.

"Use of Personal Name as Trademark Can Be Rewarding, Yet Risky," Jeffrey G. Sheldon and Dr. Michael B. Farber, The Los Angeles Daily Journal, July, 1989.

"Trademark Families," Jeffrey G. Sheldon and R. Dabney Eastham, The Los Angeles Daily Journal, August, 1989.

"You Need Not Be Using Mark to Register It," Jeffrey G. Sheldon and SaraLynn Mandel, The Los Angeles Daily Journal, September 13, 1989.

"What Contributions Make You a 'Joint Inventor'?" Jeffrey G. Sheldon and Danton K. Mak, The Los Angeles Daily Journal, October 16, 1989.

"Documentation For Inventors," Jeffrey G. Sheldon and Stephen R. Seccombe, The Los Angeles Daily Journal, November, 1989.

"Sue First and Negotiate With the Infringer Later?" Jeffrey G. Sheldon and Mark L. Sutton, The Los Angeles Daily Journal, November 17, 1989.

"The Importance of Commercial Success in Obtaining Patents," Jeffrey G. Sheldon and Stephen Donovan, The Los Angeles Daily Journal, December, 1989.

CURRICULUM VITAE OF JEFFREY G. SHELDON

"Coping with the Berne Convention," Jeffrey G. Sheldon and Stephen R. Seccombe, Bulletin of the San Bernardino County Bar Association, December, 1989.

"Commercial Success Helps Inventions Get Patented," Jeffrey G. Sheldon and Stephen Donovan, The Los Angeles Daily Journal, December 14, 1989.

"Court Makes 'Inequitable Conduct' Defense Tougher," Jeffrey G. Sheldon and Dr. Michael B. Farber, The Los Angeles Daily Journal, January 12, 1990.

"Design Patents Can Protect Against Knock-Offs," Jeffrey G. Sheldon and Charles Berman, The Los Angeles Daily Journal, March 9, 1990.

"Trademark Families," Jeffrey G. Sheldon and R. Dabney Eastham, Trademark World, April 1990.

"What's in a Name? Do the Rewards of Using One's Personal Name as a Trademark Outweigh the Risks?" Jeffrey G. Sheldon and Dr. Michael B. Farber, Trademark World, May 1990.

"1986 Tax Reform and Intellectual Property Transfers," Jeffrey G. Sheldon and Danton K. Mak, Patent World, May 1990.

"Litigators Choose Your Sanctions," Jeffrey G. Sheldon and Elizabeth Swanson, The Los Angeles Daily Journal, June 5, 1990.

"Licensors Can Be Liable for Products", by Jeffrey G. Sheldon and Lisa A. Pullen, The Los Angeles Daily Journal June 12, 1990.

"Catch-22 Stymies Biotechnology Process Patents, by Jeffrey G. Sheldon and Dr. Michael B. Farber, The Los Angeles Daily Journal, August 9, 1990.

"Noninfringing Sales of an Infringing Medical Device: Lilly v. Medtronics", by Jeffrey G. Sheldon and Michael J. Ram, Medical Device & Diagnostic Industry, September, 1990.

"Inequitable Conduct Puts Attorneys at Risk", by Jeffrey G. Sheldon and Nancy S. Lambrecht, The Los Angeles Daily Journal, September 19, 1990.

CURRICULUM VITAE OF JEFFREY G. SHELDON

"Protection of Trade Dress", by Jeffrey G. Sheldon, Surjit P. Soni, and Nancy S. Lambrecht, The Los Angeles Daily Journal, October 1990.

"Does the Patent Attorney-Client Privilege Extend to Patent Attorneys?", Jeffrey G. Sheldon and Nancy S. Lambrecht, The Los Angeles Daily Journal, November-December, 1990.

"You Can Protect Distinctive Product Packaging", by Jeffrey G. Sheldon, Surjit P. Soni, and Nancy Lambrecht, The Los Angeles Daily Journal, January 10, 1991.

"Inequitable Conduct Before the Patent Office", a talk by Jeffrey G. Sheldon for the Practising Law Institute & Continuing Education of the Bar, Los Angeles, November 8, 1990, Patent Litigation Section.

"Inequitable Conduct Before the Patent Office, by Jeffrey G. Sheldon, The IP Litigator, Vol. 3, Number 1, January/February 1997.

"Patent Damages" by Jeffrey G. Sheldon, Patent Litigation 1992, Vol. 1, Practising Law Institute, N.Y., 1992.

"How to Obtain a Patent" by Jeffrey G. Sheldon, How to Handle Basic Patent Problems, Practising Law Institute 1992.

"Supreme Court Clarifies Work-for-Hire Doctrine", by Danton K. Mak and Jeffrey G. Sheldon, PMA Newsletter, Vol. 10, No. 10, October 1992.

"Prosecution of Patent Applications", Fundamentals of Intellectual Property Law, American Bar Association, Young Lawyers Division, August 7, 1994.

"Do you Own the Software You Paid For?", by Jeffrey G. Sheldon, Software CEO Magazine, November/December, 1994.

"Consumer Standing Under the Lanham Act Is an Open Question," by Erin McKeown Joyce and Jeffrey G. Sheldon, San Francisco Daily Journal, December 20, 1994.

"By All Means: The Debate Over Clause Interpretation in Patent Cases", by Jeffrey G. Sheldon, The Los Angeles Daily Journal, July 7, 1995; I.P. Viewpoint, August 1995.

CURRICULUM VITAE OF JEFFREY G. SHELDON

"By All Means: The Debate Over Clause Interpretation in Patent Cases," Jeffrey G. Sheldon, I.P. Viewpoint, August 1995.

"Apply With Caution - The Problems With Provisionals", Jeffrey G. Sheldon, The Los Angeles Daily Journal, February 16, 1996, page 7.

"Does Your Bank's Security Interest Render Your Trademarks Insecure?", IP Today, Law Works, February 1999.

"Intellectual Property Due Diligence in Acquisitions and Mergers," Licensing Journal, 24:8, 11/2004, pp. 9-14.

"Pitfalls for the Foreign Practitioner," PatentWorld, June 2006.

"Let The Battle Begin," Trademark World, October 2006, Issue 191.

CURRICULUM VITAE OF JEFFREY G. SHELDON

Law 360, "Do You Know the Way to IPR in San Jose?", March 24, 2016

Law 360, "Atty Patent and Validity Opinions Back in Vogue," July 25, 2016
(coauthored with Ivan Posey)

"Trump's Impact on Intellectual Property," Looking Ahead: The Impact of the 2016
Election on Key Legal Issues," PLI, January, 2017.

"Do You Know The Way To IPR In San Jose?", Law360, March 24, 2016

SEMINARS/TALKS:

(Papers included in some presentations)

"Inequitable Conduct Before the Patent Office", Jeffrey G. Sheldon, Practising
Law Institute & CEB, November 1990.

"How to Obtain a Patent?", Jeffrey G. Sheldon, Practising Law Institute, Los
Angeles, October 1992.

"Damages Production and Rebuttal", Jeffrey G. Sheldon, Practising Law
Institute, San Francisco, November 1992.

"Copyright Law Developments", Jeffrey G. Sheldon, March 14, 1994.

"Preparation and Prosecution of Patent Applications", Jeffrey G. Sheldon, ABA,
Young Lawyers Division Annual Conference, New Orleans, August 7, 1994.

"Introduction to Intellectual Property", Jeffrey G. Sheldon, for Southern
California Edison, December 7, 1994.

"Introduction to Patent and Trade Secret Law", Jeffrey G. Sheldon, for SAMPE,
March 28, 1995.

"Means Clauses", Jeffrey G. Sheldon, American Bar Association, June 1995.

"Is Your Collaborator a Joint Inventor or a 'Pair of Hands'?", Jeffrey G.
Sheldon and Margaret Churchill, Presented to the American Chemical Society,
August 21, 1995, Chicago, IL., Div. of Chemistry and the Law.

CURRICULUM VITAE OF JEFFREY G. SHELDON

"Preparing and Prosecuting a Patent to Win in Litigation", Jeffrey G. Sheldon, for the Practising Law Institute, December 7-8, 1995.

"Reexamination and Reissue: Effective Tools for Strengthening A Patent," PLI, 1997.

"Writing Patent Validity and Infringement Opinions," LAIPLA, Los Angeles, CA 1998.

"Preparing A Patent Application," LAIPLA, Los Angeles, CA, October 1998.

"Responding to Non-Final Office Actions," LAIPLA, Los Angeles, CA, March 1999.

"Reexamination and Reissue: Effective Tools for Strengthening (and Weakening) a Patent," 1999 National CLE Conference, January 12, 1999, Vail, CO.

Local Program re "Covenants Not To Compete", Pasadena, California," December 3, 1999. SEMINARS/TALKS Cont.:

"Avoiding Inequitable Conduct," ABA 2000 IPL Summer Conference, June 21-25, 2000, Boston, Massachusetts.

"Protecting Inventions," Los Angeles Public Library, Summer 2000, Los Angeles, California.

"Understanding Basic Trademark Law in California," Lorman Education Services, September 22, 2000, Pasadena, California.

"Defending a Patent Infringement Action," Barristers, National Intellectual Property CLE Seminar, New Orleans, December 2000.

"Top Ten Tips for Terrific Patent Prosecution," Law Education Institute, January 2001.

"An Overview of the AIPLA, LAIPLA," Washington and the West 2001; January 25, 2001, Los Angeles.

"Festo and Patent Prosecution," LEI, January 14, 2002.

CURRICULUM VITAE OF JEFFREY G. SHELDON

"Introduction of IP Law to Business Lawyers", San Gabriel Valley Bar, March 1, 2002.

"CEB Program "Intellectual Property Issues: Transactional", Moderator, May 3, 2002 Costa Mesa, California, May 10, 2002 Los Angeles, California

LAIPLA Panel, "How Much Disclosure Needed in a Patent Specification," September 10, 2002

"Festo: What Does It All Mean?" Paper and presentation at LEI/ABA Conference, January 2003.

"IP Due Diligence in Acquisitions and Mergers", paper and presentation at LEI Conference January 2004

ACC America, "Madrid Protocol: When Is It A Viable Option to Save Money?", September 29, 2004.

Technology Law Section of the Pasadena Bar Association, "IP Due Diligence in Mergers and Acquisitions," September 30, 2004.

LAIPLA, Los Angeles "New PTO Rules for Prosecutors: Practical Hints," January 18, 2005.

"Urban Legends - Almost True Stories"; TLC network (The Learning Channel); 2004.

"Protect Your IP: Sky Radio Business and Technology Report Presents America's Best Lawyers", by Forbes, United Airlines, August 2005.

Technology Law Section of the Pasadena Bar Association, "Covenants Not to Compete in California", April 27, 2006.

Annual Practising Law Institute, San Francisco, CA, "Ethical Issues in the Electronic Age of Patent Prosecution," January 29, 2007.

CEB Program, Beverly Hills, CA "Negotiating and Drafting IP License Agreements," May 14, 2007.

CURRICULUM VITAE OF JEFFREY G. SHELDON

Practising Law Institute, Los Angeles, CA "Prosecution Ethics," January 29, 2008.

LAIPPLA, Los Angeles, CA "Ethical and Legal Obligations in Disclosing Prior Art Under Existing and Proposed PTO Rules," January 30, 2008.

Kansas Bar Association, IP Section, "Patent Prosecution Ethics" and "Patent Prosecution - Hot Topics," May 9, 2008

"Patent Prosecution Ethics", Jeffrey G. Sheldon, for the Practising Law Institute, March 24, 2009, March 23, 2010.

"Rainmaking and Alternative Bill Arrangements; Secrets to Success", Las Vegas, May 14, 2010, LAIPPLA (Panelist).

Colorado Bar, Vail, CO, January 7, 2011 Unglamorous but Deadly - Invalidity under Section 112

PLI, San Francisco, March 22, 2011 "Patent Prosecution Fun"

PLI, San Francisco, March 20, 2012 "Hot Topics in Patent Prosecution"

Mark Monitor, August 17, 2016, "3D Printing Webinar"



DECLARATION

For Appointment to the Office of
Incline Village General Improvement District Trustee

STATE OF NEVADA

COUNTY OF WASHOE

For the purpose of having my name considered as an appointee to the office of
Incline Village General Improvement District Trustee I, the undersigned,
Jeffrey G. Sheldon, do swear or affirm under penalty of perjury:

(a) that I actually, as opposed to constructively, reside at
175 Mayhew Circle, within the
boundaries of Incline Village General Improvement District, County of Washoe,
State of Nevada; (b) that my actual, as opposed to constructive, residence in the
District to which the office pertains began on a date at least thirty (30) days
immediately preceding the date of the close of filing of declarations of candidacy
for this office, in addition to any other requirements required by law; (c) that my
home telephone number is 775 298 7309, my personal e-mail
address is patentpond@gmail.com, and the address at which I receive mail,
if different than my residence, is 774 Mays Blvd 10-396 I.V., NV 8; (d) that
I am a qualified elector pursuant to Section 1 of Article 2 of the Constitution of the
State of Nevada; (e) that if I have ever been convicted of a treason or a felony, my
civil rights have been restored by a court of competent jurisdiction; and (f) that if I
am confirmed as a nonpartisan appointee to the Incline Village General
Improvement District Board of Trustees, I will accept the appointment and not
withdraw.

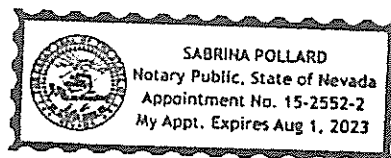
Jeff G Sheldon

Signature of Applicant

State of Nevada
Washoe County

Subscribed and sworn to before me this 23rd day of the month of
November, of the year 2019.

SABRINA POLLARD
Notary Public



Candidate
Michaela
Tonking
6:40 p.m.

IVGID Trustee

To Whom It May Concern:

I am writing to express my interest in IVGID Trustee, my passion for government, accounting and Incline Village coupled with professional and academic rigor makes me a valuable candidate for this trustee position. I

As a former public accountant for Deloitte and Touché, I decided to follow my passion for education and volunteer at a juvenile detention center in Nashville. I am now working as a data and advocacy director in school finance. Prior to working at Educate Nevada Now. I worked as a consultant on school funding formulas and program evaluations. I received a Masters of Arts in Urban Education Policy from Brown University and both Master's and Bachelor's degrees in Business Administration from the University of Colorado at Boulder, with an emphasis in accounting. I seek the trustee position because I grew up in Incline Village and moved back to work on the education system in Nevada. I am passionate about government and change as well as informed budget decision making.

I possess a strong background in applied quantitative analysis through my accounting and data skills to evaluate systems. At APA Consulting I created models from districts' and schools' financials, conversations with CFOs, administrators, and teachers on the types of resources needed in schools in order for students to meet state standards. Additionally, I performed program evaluations on early childhood programs and various non-profits. I collected and analyzed data to pin point areas of improvements and create implementation plans. As a research assistant for the Rhode Island School Funding Formula Committee, I was responsible for best methods of conveying data analytics to senators, school administrators, and community members. This involved creating easy to read tables from pivot table analysis. I created graphs that showed the correlation between Free and Reduced-Price students and ELL students. I developed charts explaining the different weights that could be used for ELL students and students with IEPs, as well as, how these weights would affect the budget.

Finally, I have experience with collaboration and education reform. As Data and Advocacy Director at Educate Nevada Now. I worked with all of Nevada CFOs and Superintendents as well as different stakeholders' group in forming a coalition working on creating, adequate and equitable school funding in the state. I created and presented different funding formula models and education seminars on school funding and resource allocation. Additionally, I analyzed the budget changes from previous years to see how many of the mandates from legislative session are able to be met by the funding provided at each district and which innovative programs districts would be able to implement.

I hope you agree that my experience has prepared me to be an asset as an IVGID Trustee. I look forward talking in depth about this opportunity.

My contacts are as follows:

Email: tonkingmichaela@gmail.com

Phone: 775-225-0748.

Sincerely,

Michaela Tonking

Michaela Tonking

546 Lantern Ct. Incline Village, Nevada

tonkingmichaela@gmail.com

EDUCATION AND CERTIFICATION

2016 *BROWN UNIVERSITY, PROVIDENCE, RI – MASTERS OF ARTS – URBAN EDUCATION POLICY*
Competitive, accelerated program integrating research, theory, and practice. Comprehensive, hands-on training in data analysis and data-based decision making, economic theory and application for policy analysis, human development in an urban education context, and urban demographics and politics.

2015 *UNIVERSITY OF COLORADO, BOULDER CO – MASTERS OF SCIENCE AND BACHELORS OF SCIENCE – BUSINESS ADMINISTRATION EMPHASIS IN ACCOUNTING*

Gained enhanced knowledge of financial statements and budgeting. Developed analytical skills in account testing and data driven results. Received proper amount of credit hours to sit for the CPA exam Passed all four parts of the CPA Exam and working to finish audit hours

RELEVANT EXPERIENCE

2018 – Present

EDUCATE NEVADA NOW, NORTHERN NEVADA, NV – DATA AND ADVOCACY DIRECTOR

A nonprofit working to change and create a new way for funding schools in the state of Nevada. I act as Educate Nevada Now's Director of Data and Advocacy. I gather and analyze data and research related to ENN's school finance/resource Database which includes performance data, teacher data, budgets and survey results. I work with school districts and communications to create analytical presentation, conduct surveys, and create models to discuss various education issues facing the state. I advocate for the goals of ENN and the Fund Our Future NV coalition, through direct policy advocacy towards stakeholders and lawmakers, assisting with communications and PR, consensus building with various partners, and developing supporting data and research. I assist with outreach efforts, particularly in Northern Nevada and rural regions, by speaking to community and parent groups, meeting and coordinating with organizational partners, and managing partners interested in promoting ENN and/or the coalition's goals. I educate legislators and state officials on behalf of ENN and the coalition goals, including but not limited to testifying before the legislature and agencies, assisting in drafting white papers and reports to aid their decision making, and meeting directly with lawmakers.

2015- 2018

AUGENBLICK, PALAICH AND ASSOCIATES, DENVER, CO – ASSOCIATE

A consulting firm that works to improve quality, effectiveness and efficiency in our nation's public schools. I worked on with five states' school funding formulas ensuring there are adequate resources for all students. I created databases that analyzed the allocation of revenue in schools and districts across the state, as well as students' performance and growth. Additionally, I evaluated various education programs, I researched the costs associated with ten teacher preparation programs across the country as well as a comparison of their eligibility requirements, generated the return on investment of an early child care management software, assisted in the implementation of programs in the education and social services.

2015-2016

RHODE ISLAND'S SCHOOL FUNDING WORKING GROUP, PROVIDENCE, RI – RESEARCH ASSISTANT

A group appointed by the governor to analyze and address current problems in the state's school funding formula. I researched 50 states' funding formulas and their policies around local share contributions and English Language Learners. I ran correlation and regression models on students who are Free and Reduced Priced Lunch and ELL or have an IEP. I analyzed the policy implementations of providing a weight for students with IEPs versus applying a categorical grant.

2015-2016

BROWN UNIVERSITY, PROVIDENCE, RI – GRADUATE STUDENT ASSISTANT

The main liaison between the Urban Education Policy staff and the students. I organized and planned three guest speakers, admit day, and open house for prospective students. I designed and edited flyers, newsletter and invitations. I recruited all current admitted students and managed four ambassadors throughout the year.

2014

WOODLANDHILLS JUVENILE DETENTION CENTER, NASHVILLE, TN – INSTRUCTOR

A juvenile detention center designed for boys 12-19 who have more than one felony charge. The program provides specific treatment plans that must be followed before release. I instructed an English and History class during the day and developed interactive lessons on the holocaust and governmental systems. I lead discussions around power, race and lifelong goals.

2014

DELOITTE & TOUCHE, DENVER, CO – BUSY SEASON INTERN

A "big four" accounting firm responsible for auditing business financials and providing stakeholders with the most accurate information. I was responsible for validating the accuracy of accounts receivable, accounts payable, and inventory by reconciling bank statements, examining invoices, and counting inventory. I met with company heads and learned about the operations of their businesses and the checks and procedures they had in place.

LEADERSHIP

Present **NEW LEADERS COUNCIL - FELLOW –**

New Leaders Council is an six month intensive learning environment that equips fellows with the skills to run for office, manage campaigns, create start-ups and networks of thought leaders.

Present **WE THE PEOPLE HIGH SCHOOL PROGRAM – COACH**

A governmental debate class for high school students.

2014 **NEW ERA COLORAD, BOULDER, CO – INTERN**

A non-profit that is responsible for getting youth involved in democracy, as well as increasing the amount of registered voters. I worked to register and get 100 people to the polls. I developed an understanding of grassroots organizing through working to pass bills in the state congress around education and energy.

SKILLS

Microsoft Suite, STATA, Dedoose, Adobe Suite

PERSONAL AND PROFESSIONAL REFERENCES AVAILABLE UPON REQUEST



DECLARATION

For Appointment to the Office of Incline Village General Improvement District Trustee

STATE OF NEVADA

COUNTY OF WASHOE

For the purpose of having my name considered as an appointee to the office of Incline Village General Improvement District Trustee I, the undersigned, Michaela Tonking, do swear or affirm under penalty of perjury: (a) that I actually, as opposed to constructively, reside at 546 Lantern Ct Incline Village, NV 89451, within the boundaries of Incline Village General Improvement District, County of Washoe, State of Nevada; (b) that my actual, as opposed to constructive, residence in the District to which the office pertains began on a date at least thirty (30) days immediately preceding the date of the close of filing of declarations of candidacy for this office, in addition to any other requirements required by law; (c) that my home telephone number is (775) 225-0748, my personal e-mail address is Tonkingmichaela@gmail.com, and the address at which I receive mail, if different than my residence, is 546 Lantern Ct. Incline Village; (d) that I am a qualified elector pursuant to Section 1 of Article 2 of the Constitution of the State of Nevada; (e) that if I have ever been convicted of a treason or a felony, my civil rights have been restored by a court of competent jurisdiction; and (f) that if I am confirmed as a nonpartisan appointee to the Incline Village General Improvement District Board of Trustees, I will accept the appointment and not withdraw.

Michaela Tonking Signature of Applicant

State of Nevada Washoe County

Subscribed and sworn to before me this 2nd day of the month of December, of the year 2019.

Susan A. Herron Notary Public



Candidate
Mike Hess
7:05 p.m.

November 20, 2019

District Clerk Susan Herron
IVGID
893 Southwood Boulevard
Incline Village, NV 89451

Dear Ms. Herron:

This letter of interest is submitted as required by the public notice for interested candidates to serve a twelve-month term as an IVGID Trustee. Additionally, I attach the required Declaration for Appointment and my current resume for consideration.

I fully retired just twelve months ago. Since that time I have helped start Incline Village/Crystal Bay Community 1st, joined the Incline Village STR Committee, and publicly commented at TRPA, Washoe County and IVGID meetings. I have stated that I intended to run for the IVGID Board of Trustees to many I have come in contact with during this time. Having done this, I have accepted that this is a full-time job doing these activities. I do realize the commitment required to be a part of the Trustees Board.

As a 20 year resident of Incline Village, I came here to start a company. While I did not find permanent success in that business, I did find a lifestyle that I truly love. I participated in the Sierra Angels during this time and commuted to the Bay Area to work with startups. The people I have met and enjoy being with are here in Incline Village/Crystal Bay.

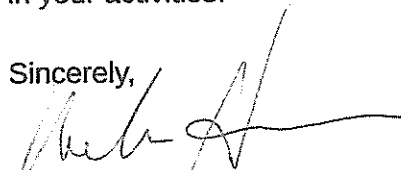
As part of my activities, I have worked with IVGID staff to learn and understand issues thrown about with a casualness I disdain and a personal orientation that is unprofessional. I worked with Lori Pommerenck and Susan Herron to understand the Opengov process. I also set up a public meeting for training on Opengov by Lori and Susan that I mentored. I also took a list of charitable donations from someone purporting to know it was illegal and resolved the issue through discussion with Susan and Lori. Having done this I was able to publish my own learning and eliminate the IVGID myths of ATM cash advances, fake donations, and false or missing accounting. I formally published my findings on Nextdoor.com and sent them to all IV/CB Community 1st participants. I still owe Lori and Susan a suggested one-page Treasurer Report that should be a regular part of the Board meeting.

I have worked with Gerry Eick, Director of Finance to understand the financial complexities and issues within IVGID. As a quasi-government body, IVGID suffers from being both a business providing services and needing to follow government required reporting, an apple and orange issue. I have just recently met with Gerry to discuss the CIP Popular Report and give him input on needed multi-year reporting.

I have met with Indra Winqest on various issues and let him know my opinion. I hope Indra is the beginning of a new approach within the community, one driven by mutual respect and the desire for full disclosure.

I am a bridge builder by nature. I see things not as black and white but often gray and unclear. It requires process and flexibility to fully understand any situation, event or proposal. It also requires multiple perspectives and for that, you need to understand the various participants and their understanding of an issue. I hope you will accept my offer to become a willing participant in your activities.

Sincerely,

A handwritten signature in black ink, appearing to read "Mike Hess", with a long horizontal flourish extending to the right.

Mike Hess

521 Spencer Way

Incline Village, NV 89451

Michael Hess

521 Spencer Way, Incline Village, NV 89451

Cell 775-848-9375

Home 775-832-6565

Entrepreneurial, innovative team player who can work across organizations and departments to maximize objectives and performance. A strategic analytic focused on accelerating growth across business lines.

Areas of Expertise:

Human and Computer Systems

Teambuilding, Coaching

Partnering

Retail Management

Financial and Technical Analysis

Planning - Strategic and Annual Accounting

HR - Benefits, development, Merit/performance

Finance and Accounting

Experience and Notable Accomplishments

Snap Consulting LLC

Consultant

Redwood City, CA

June 2012- current

Established team and funding capability for development-stage companies. Acted as Interim CEO, COO, CFO and General Manager for multiple companies, building core management and technology teams. Startups included wireless security, enterprise software, web-based products, wireless connectivity, storage systems and video servers. During this time I have also worked a variety of part-time jobs to increase my income.

Mariah Power

Co-Founder, President and CEO

Reno, NV

2005-2010

Developed the business plan, raised funding, built management team and developed the necessary business relationships to complete technology development and product delivery of this renewable energy leader while building distribution. Using my mechanical engineering skills I improved the life of the product from six years to 20 years through changes in design and manufacturing.

Pilot Ventures

Consultant

Mountain View, CA

2003-2005

Established team and funding capability for development-stage companies. Acted as Interim CEO, COO, CFO and General Manager for multiple companies, building core management and technology teams. Startups included wireless security, enterprise software, web-based products, wireless connectivity, storage systems and video servers.

etNetworks

Co-Founder, Sr. VP, Technology & Operations

Incline Village, NV

1999-2003

Complete responsibility for developing and delivering DBS and IP-over-satellite systems necessary to support major customers, including IBM, Sun, and Cisco, in education, training, and data delivery on worldwide basis. Implemented new product on schedule and on budget with less than 6 seconds of downtime in the first year.

Lightwave Microsystems

Co-Founder, CEO

San Jose, CA

1995-1999

- Conceived of company and established infrastructure through self-funding plus raising \$30 million in VC-based capital.
- Hired 100 people and built successful, motivated management team
- Developed product strategy, plus directed business development, sales, and marketing, landing beta customers including Scientific Atlanta, SAIC, Ciena, and Lucent.
- Company received a \$1B offer from Corning

Compression Labs

San Jose, CA.

General Manager - Broadcast Division and VP – Engineering 1991-1995

P&L responsibility for \$130 million Broadcast Division with products consisting of MPEG-2 compliant encoders and decoders.

- Turned around business which had lost money for 3 consecutive years and achieved breakeven, driving sales from \$60 million in \$130 million.
- Successfully introduced and delivered on schedule the first MPEG-2 compliant encoders for use at DirecTV.
- Played critical role in developing all-digital approach to set-top boxes.
- Converted division products from hardware to software orientation.
- Developed and implemented processes that reduced development time and costs as well as warranty and service costs.

Raychem Corporation / Raynet

Menlo Park, CA.

CFO, Controller

1982-1991

- Hired and developed staff of 30 professionals to lead company into European and Asian markets.
- Implemented processes and procedures to support culturally diverse and geographically broad sales, engineering, and support organization.
- Raised \$115 million in VC capital, giving up only 5% of equity, through private placement.
- Established and managed departments of Finance, MIS, Facilities, and Administration.
- Established required international legal organization and completed SEC filings.
- Directed controllership function of U.S. Raychem Corporation, including Mexico and Puerto Rico, with \$550 million in revenues, 25 divisions, and staff of 100 financial and accounting personnel.
- Restructured financial function to reduce headcount by 40, decreasing expenses 15%.
- Member of Benefits Committee; implemented 10% cost reduction while increasing level of benefits.
- Developed and implemented plan and reporting process that reduced operating expenses 4% for FY 1985 / 1986 and improved working capital ratios.
- Acted as Business Manager for startup / new-venture divisions.

Prior to this I held financial positions at Measurex, Spectra Physics and Commodore.

EDUCATION AND TRAINING

BS Business Administration • California State University, Hayward

MA Management • John F. Kennedy University

Executive Engineering Program • Stanford University

Certificate in Network Engineering • UC Santa Cruz

US Army

References upon request



DECLARATION

For Appointment to the Office of Incline Village General Improvement District Trustee

STATE OF NEVADA

COUNTY OF WASHOE

For the purpose of having my name considered as an appointee to the office of Incline Village General Improvement District Trustee I, the undersigned, Michael Hess, do swear or affirm under penalty of perjury: (a) that I actually, as opposed to constructively, reside at 521 Spencer Way, within the boundaries of Incline Village General Improvement District, County of Washoe, State of Nevada; (b) that my actual, as opposed to constructive, residence in the District to which the office pertains began on a date at least thirty (30) days immediately preceding the date of the close of filing of declarations of candidacy for this office, in addition to any other requirements required by law; (c) that my home telephone number is 775-832-6565, my personal e-mail address is Mike@morshess.com, and the address at which I receive mail, if different than my residence, is _____; (d) that I am a qualified elector pursuant to Section 1 of Article 2 of the Constitution of the State of Nevada; (e) that if I have ever been convicted of a treason or a felony, my civil rights have been restored by a court of competent jurisdiction; and (f) that if I am confirmed as a nonpartisan appointee to the Incline Village General Improvement District Board of Trustees, I will accept the appointment and not withdraw.

[Handwritten signature of Michael Hess]
Signature of Applicant

State of Nevada
Washoe County

Subscribed and sworn to before me this 20th day of the month of November, of the year 2019.

[Handwritten signature of Susan A. Herron]
Notary Public



Candidate
Tony Lillios
7:30 p.m.

November 26, 2019

To the IVGID Board Trustees,

I, Tony Lillios, resident of Incline Village, am writing this letter to serve as my letter of interest to fill the pending vacant position of IVGID Trustee. I have been a resident in Incline Village since 2010 and a homeowner since 2012.

To say Incline Village holds a special place in my life is an understatement. I have found the community and its services supportive of my life in so many ways. One of the initial reasons I moved here was to have access out my door to hiking to train for an epic expedition I lead through Bhutan in 2011 which became the subject of a documentary, Crossing Bhutan. As an open water swimmer, mountain biker and Ironman athlete, it is here on our beaches, in our pools and on our trails that I trained for my triathlons, my swim across Tahoe and the historic swim across Crater Lake. I bought my first boat while a resident here using our ramp through the summer and found my love for water sports. I reignited my love for skiing and snowboarding here at Diamond Peak after at least a 10-year hiatus.

Most importantly, I found a community in which I wanted to start and raise a family. I found in Incline Village a special place that people chose to live. Not many people get “stuck” in Incline Village. While residents come for many reasons, with a diverse set of backgrounds, it is the consciousness of making a choice to live in the mountains, in a special community, that binds us all. I feel more and more entrenched in this community especially through my children. My kids are now four and six and we are frequent users of the Recreation Center, Burnt Cedar, the parks and playgrounds, the pump track, the playing fields and are looking forward to another season at Diamond Peak.

As an entrepreneur I have grown and sold five businesses, most notably Speck Products which, after growing it to revenues of \$150M, I sold to Samsonite in 2014. I have served on boards of the companies I have founded as well as companies I have invested in. I have served on Tahoe’s Connections for Families (TCF) board as their treasurer since 2017. I am currently a certified Integral Coach® helping leaders internationally grow themselves and their organizations.

Leading up to the last election, I started to learn more about the details of how the District runs and the role of the Board. Since then, I have increasingly watched Board meetings from home, attended community meetings, spoken with members of the community as well as meeting with Board members and Staff about the state of the District and the opportunities that lie ahead.

I feel compelled to put my proverbial hat in the ring for the vacancy because, while I appreciate so much about this community and what has brought us to this point, I see the possibility to move the District forward to enhance our current services and improve the governance of them. I feel my background would bring a useful and unique set of skills to the Board and to

IVGID. My leadership and coaching style is one of a proactive listener that is comfortable challenging when called for and clarifying deeper drivers that lie below presenting issues. In teams, I am the integrator and bridge builder across disciplines and leadership hierarchy. My passion fundamentally is to help people and organizations grow into better versions through reflection, connection and alignment. I look forward to doing the same in the role as Trustee for the Incline Village General Improvement District.

Respectfully,

A handwritten signature in black ink, appearing to read 'Tony Lillios', with a stylized, cursive script.

Tony Lillios

TONY LILLIOS

930 Tahoe Blvd
#802-511
Incline Village, NV 89451
(415) 425.8003
tony.lillios@gmail.com

EDUCATION

- 1991 - 1992 **STANFORD UNIVERSITY, Stanford, CA**
M.S. in Mechanical Engineering (Design)
General Motors Scholar
- 1987 - 1991 **STANFORD UNIVERSITY, Stanford, CA**
B.S. in Electrical Engineering (Controls)

EXPERIENCE

- 2016 - Present **Aliva Investments, Incline Village, NV (lillios.com), Owner**
- Coaching and investment services for leaders and entrepreneurs
- 2011 - Present **Nivana, Incline Village, NV (lillios.com), Owner**
- Residential Real Estate investments in single family homes in Solano County
 - Manage property manager for monthly rentals as well as occasional sales or acquisitions
- 2001 - 2014 **SPECK PRODUCTS, Palo Alto, CA (speckproducts.com), Co-Founder, Board Member**
- Founded and grew the case accessory leader in mobile markets to \$150M in revenue
 - Created new categories for cases including hard mobile phone cases and hard laptop cases
 - Sold a controlling share to the private equity group, VMG, in 2011. Sold 100% to Samsonite in 2014
 - From 2011-2014, I continued as a board member integrating new owners with the existing team
- 1996 - 2011 **SPECK PRODUCT DESIGN, Palo Alto, CA (speckdesign.com), Co-Founder, Board Member**
- Co-founded, led, and grew a world-class 70+ person, 6 office, multi-national, interdisciplinary design and engineering group
 - Responsibilities: individual contributor, project leader, sales, CFO, CEO and board member
 - Clients included: Apple Computer, Becton Dickinson, Cisco Systems, Coca Cola, Dell Computer, Juniper Networks, Logitech, Medtronic, Mitsubishi, Motorola, Nissan, Nike, and Volkswagen
 - Founded and sold 3 companies within Speck. SimpleDevices, MADE Products, and OPENTalent
 - Hired CEO in 2009 and sold the company to her in 2011
- 1992 - 1995 **IDEO, Palo Alto, CA (ideo.com), Design Engineer**
- Responsibilities ranged from detailed engineering through project management
 - Clients included: Apple Computer, Baxter Healthcare, Dell Computer, and Microsoft

CERTIFICATIONS, AWARDS, ASSOCIATIONS, NOTEWORTHY ACCOMPLISHMENTS

- Certified Integral Coach® - New Ventures West - 2017
- Integral Leadership Program (ILP) – Stagen - 2015
- TEDxUniversityofNevada speaker – 2016 – “Integral Theory and the Path to Growth Beyond Goals”
tedxuniversityofnevada.org/speakers/tony-lillios/
- Conceived, organized, raised funds and worked with the government of Bhutan for support and permits for the historic border to border human powered crossing of Bhutan in 2011
- Successfully raised money through Kickstarter to fund the production of the awarded documentary film “Crossing Bhutan” – crossingbhutan.com - 2016
- 5x on the Inc 500 list and as high as #41 in 2006 – America’s Fastest Growing Private Companies
- YEO/EO member – (Young) Entrepreneurs Organization – 1997-2004, 2019-present
- BOG (Birthing of Giants) Class of 2004 - (sponsored by MIT/Inc./YEO)
- GOT (Gathering of Titans) – founding member – 2005-Present
- 12 Patents on 100+ products engineered

PERSONAL

- Tahoe’s Connection for Families (TCF) Board and Treasurer 2017-Present
- Interests in triathlon, open water swimming, mountain biking, hiking, guitar, boating and sailing
- Completed 9 Ironman triathlons headed toward the World Championships in Kona
- 1st person to swim Crater Lake round trip



DECLARATION

For Appointment to the Office of Incline Village General Improvement District Trustee

STATE OF NEVADA

COUNTY OF WASHOE

For the purpose of having my name considered as an appointee to the office of Incline Village General Improvement District Trustee I, the undersigned, TONY LILLIOS, do swear or affirm under penalty of perjury:

(a) that I actually, as opposed to constructively, reside at 725 FAIRVIEW BLVD UNIT 31, INCLINE VILLAGE, NV, within the boundaries of Incline Village General Improvement District, County of Washoe, State of Nevada; (b) that my actual, as opposed to constructive, residence in the District to which the office pertains began on a date at least thirty (30) days immediately preceding the date of the close of filing of declarations of candidacy for this office, in addition to any other requirements required by law; (c) that my home telephone number is 415-425-8003, my personal e-mail address is TONY.LILLIOS@GMAIL.COM, and the address at which I receive mail, if different than my residence, is 930 TAHOE BLVD #802-511 INCLINE VILLAGE, NV 89451; (d) that I am a qualified elector pursuant to Section 1 of Article 2 of the Constitution of the State of Nevada; (e) that if I have ever been convicted of a treason or a felony, my civil rights have been restored by a court of competent jurisdiction; and (f) that if I am confirmed as a nonpartisan appointee to the Incline Village General Improvement District Board of Trustees, I will accept the appointment and not withdraw.

[Handwritten Signature]
Signature of Applicant

State of Nevada
Washoe County

Subscribed and sworn to before me this 20th day of the month of November, of the year 2019.

[Handwritten Signature]
Notary Public

